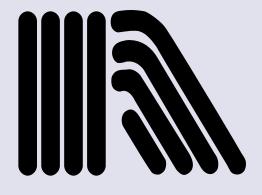


# Nishat Mills Limited Annual Report 2008





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Form of Proxy

# **COMPANY INFORMATION**

| BOARD OF DIRECTORS:                      | Mian Umer Mansha<br>Mian Hassan Mansha<br>Mr. Muhammad Nawaz Tishna (NIT)<br>Mr. Khalid Qadeer Qureshi<br>Mr. Muhammad Azam<br>Rana Muhammad Mushtaq<br>Ms. Nabiha Shahnawaz Cheema   | Chairman/Chief Executive   |
|--|---|--|
| AUDIT COMMITTEE:                         | Mr. Khalid Qadeer Qureshi<br>Mr. Muhammad Azam<br>Ms. Nabiha Shahnawaz Cheema   | Chairman/Member<br>Member<br>Member  |
| CHIEF FINANCIAL OFFICER:                 | Mr. Badar-ul-Hassan   |  |
| COMPANY SECRETARY:                       | Mr. Khalid Mahmood Chohan   |  |
| AUDITORS:                                | Riaz Ahmad & Company  | Chartered Accountants  |
| LEGAL ADVISOR:                           | Mr. M. Aurangzeb Khan, Advocate,<br>Chamber No. 6, District Court, Faisala  | abad.  |
|  | Albaraka Islamic Bank B.S.C (E.C)<br>Allied Bank Limited<br>Askari Bank Limited<br>Bank Alfalah Limited<br>Bank Islami Pakistan Limited<br>Citibank N.A.<br>Crescent Commercial Bank Limited<br>Deutsche Bank<br>Faysal Bank Limited<br>Habib Bank Limited<br>Habib Metropolitan Bank Limited | JS Bank Limited<br>KASB Bank Limited<br>Meezan Bank Limited<br>National Bank of Pakistan<br>NIB Bank Limited<br>Standard Chartered Bank<br>(Pakistan) Limited<br>The Hong Kong & Shangai<br>Banking Corporation Limited<br>The Royal Bank of Scotland<br>United Bank Limited |
| MILLS:                                   | Nishatabad, Faisalabad  | (Spinning units and Power Plant)   |
|  | 12 K.M. Faisalabad Road,<br>Sheikhupura.  | (Weaving units & Power Plant)  |
|  | 21 K.M. Ferozepur Road, Lahore.   | (Stitching unit)   |
|  | 5 K.M. Nishat Avenue<br>Off 22 K.M. Ferozepur Road, Lahore.   | (Weaving, Dyeing & Finishing unit,<br>Processing unit, Stitching unit and<br>Power Plant)  |
|  | 20 K.M. Sheikhupura Faisalabad<br>Road, Feroze Watwan   | (Spinning unit)  |
| REGISTERED OFFICE &<br>SHARES DEPARTMENT | Nishat House,<br>53 - A, Lawrence Road, Lahore.<br>Tel: 042-6367812-16, 042-111 113 33<br>Fax: 042-6367414  | 3  |
| HEAD OFFICE:                             | 7, Main Gulberg, Lahore.<br>Tel: 042-5716351-9, 042-111 332 200<br>Fax: 042-5716349-50<br>E-mail: nishat@nishatmills.com<br>Website: www.nishatmillsItd.com   |  |
| LIAISON OFFICE:                          | Ist Floor, Karachi Chambers,<br>Hasrat Mohani Road, Karachi.<br>Tel: 021-2414721-23<br>Fax: 021-2412936   |  |
|  |   |  |

# **Mission Statement**

To provide quality products to customers and explore new markets to promote/expand sales of the Company through good governance and foster a sound and dynamic team, so as to achieve optimum prices of products of the Company for sustainable and equitable growth and prosperity of the Company.

# Vision Statement

To transform the Company into a modern and dynamic yarn, cloth and processed cloth and finished product manufacturing Company with highly professionals and fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

To transform the Company into a modern and dynamic power generating Company with highly professionals and fully equipped to play a meaningful role on sustainable basis in the economy of Pakistan.

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE** is hereby given that Annual General Meeting of the members of Nishat Mills Limited (the Company) will be held on October 31, 2008 (Friday) at 10:30 a.m. at Nishat House, 53–A, Lawrence Road, Lahore, to transact the following business:-

- 1. To confirm minutes of the last Meeting.
- 2. To receive and adopt the Audited Accounts of the Company for the year ended June 30, 2008 together with Directors' and Auditors' reports thereon.
- 3. To approve Final Cash Dividend @ 25% (i.e. Rs. 2.50 per share) as recommended by the Board of Directors.
- 4. To approve re-appointment of M/s Riaz Ahmad & Company, Chartered Accountants, as external auditors of the Company for the year 2008-2009 and fix their remuneration, as recommended by the Audit Committee and Board of Directors.

# 5. SPECIAL BUSINESS:

To consider and if thought fit to pass the following special resolutions to amend the following clauses of the Articles of Association of the Company:

## **Annual General Meeting:**

**RESOLVED that** the article No. 22 of the Articles of Association of the Company be and is hereby amended so that the words "six months" appearing in 4th line be substituted with the words "four months".

## **Quorum of Annual General Meeting:**

**RESOLVED** that the article No. 27 of the Articles of Association of the Company be and is hereby amended so that the words "Three members" appearing in 3rd line be substituted with the words "Ten members".

## **Balance Sheet and Profit and Loss Account:**

**RESOLVED** that the article No. 84 of the Articles of Association of the Company be and is hereby amended so that the words "six months" appearing in 4th line be substituted with the words "four months".

**RESOLVED** that the Chief Executive or Company Secretary be and is hereby authorized singly to take all such steps as may be necessary to incorporate the above amendments, alterations in the Articles of Association of the Company.

6. Any other matter with the permission of the chair.

# BY ORDER OF THE BOARD

KHALID MAHMOOD CHOHAN (Company Secretary)

LAHORE August 27, 2008

# NOTES: -

# 1. BOOK CLOSURE NOTICE FOR ENTITLEMENT OF FINAL 25% CASH DIVIDEND FOR THE YEAR ENDED JUNE 30, 2008:-

The Share Transfer Books of the Company will remain closed for entitlement of Final Cash Dividend @ Rs. 2.50 per share i.e. 25%, from 25-10-2008 to 31-10-2008 ( both days inclusive). Physical transfers / CDS transactions / IDs. received in order at Nishat House, 53-A, Lawrence Road, Lahore upto 1:00 p.m. on 24-10-2008, will be considered in time for the entitlement of said dividend and attending of meeting.

- 2. A member eligible to attend and vote at this meeting may appoint another member as his/ her proxy to attend and vote instead of him/her. Proxies in order to be effective must reach the Company's Registered Office not later than 48 hours before the time for holding the meeting. Proxies of the Members through CDS shall be accompanied with attested copies of their CNIC. The shareholders through CDC are requested to bring original CNIC, Account Number and Participant Account Number to produce at the time of attending the meeting.
- 3. Shareholders are requested to immediately notify the change of address, if any.
- 4. Members who have not yet submitted photocopies of their Computerized National Identification Cards to the Company are requested to send them at the earliest.

# STATEMENT UNDER SECTION 160(1)(b) OF THE COMPANIES ORDINANCE, 1984

This statement sets out the material facts pertaining to the special business to be transacted at the forthcoming Annual General Meeting of the Company to be held on October 31, 2008.

The Directors in their meeting held on August 27, 2008 have recommended to the shareholders to pass the special resolutions to approve amendments in certain clauses of the Articles of Association of the Company to bring it in line with the changes made by Securities & Exchange Commission of Pakistan and Ministry of Finance and Law, Government of Pakistan, in Companies Ordinance, 1984, from time to time.

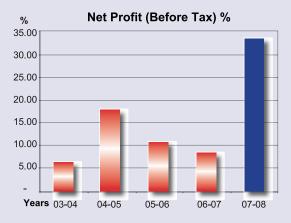
# **DIRECTORS' REPORT**

Directors are pleased to present the 60th annual report and audited accounts for the year ended June 30, 2008.

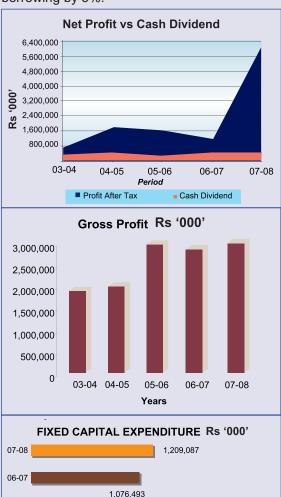
# **Operating financial results**

| Highlights        | 2008<br>'000' Rs. | 2007<br>'000' Rs. | Variance<br>% |
|-------------------|-------------------|-------------------|---------------|
|                   |                   |                   |               |
| Sales             | 19 267 633        | 17 180 192        | 12.15         |
| Gross Profit      | 2 968 776         | 2 844 938         | 4.35          |
| Operating Profit  | 7 304 400         | 2 175 475         | 235.76        |
| Profit Before Tax | 6 396 968         | 1 356 208         | 371.68        |
| Profit After Tax  | 6 138 968         | 1 211 208         | 406.85        |
| EPS               | 38.42             | 7.58              | 406.86        |

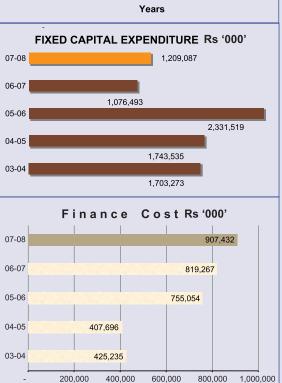
Our company has earned an after tax profit of Rs 6,138.968 Million for the year ended June 30, 2008. The profit increased by 406.85 % as compared to Rs. 1,211.208 Million for the previous period. This increase in profit is mainly due to capital gain of Rs. 5,060.413 million resulting from mark to market transaction of our investment in MCB Bank shares, and increase in dividend income by Rs. 230.765 million.



Sales and gross profit increased by 12.15 % and 4.35 % respectively as compared to the previous period. Percentage increase in gross profit does not commensurate with that of sales due to the facts that there was an increase of 22.62 % in local cotton rates (2008: Rs. 3,047/maund, 2007: Rs. 2,485/maund) and an increase of 7.65 % in imported cotton rate (2008: Rs. 3,714/maund, 2007: Rs. 3,450/maund). Finance cost increase



by 10.76 % mainly due to increase in average borrowing by 5%.



The Board of Directors of the company has recommended 25% cash dividend (2007: 25% cash dividend) and recommends transferring Rs. 4,870 Million (2007: Rs. 1,244 Million) to general reserve.

## General market scenario & future prospects

The fiscal year ended June 2008 observed some major changes in world economics in general and for textile sector in particular. This year witnessed crude oil touching the record high of \$140 per barrel, substitution of food crops to biofuel crops, rising capital and commodity price indexes and galloping inflation in all major economies of the world. Overall there was a major shift in fuel, labor and operating costs of all business activities.

Fortextile sector, matters were further complicated by an unprecedented rise in cotton prices in September and October 2007, with no signs of stability by the year end. Additional factors were energy crises at domestic level, low yield of cotton in Pakistan and a very weak demand from US and European and credit crunch for general consumers. Although softening of Pak Rupee against US dollar helped to cover a small factor of this accumulated cost pressure, the overall picture for domestic textiles industry was that of inflating costs and a deflating product demand.

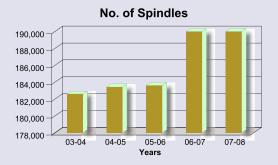
Forecasting future is intricate in the present scenario of the country and capricious market. It mainly depends upon cotton market for the coming season, which seems bullish. As per estimate of experts, Pakistani cotton production is short by approximately 30 to 35 % as compared to the demand. We need our government to chalk out a proper and long term textile policy for the survival of industry.

On our part, we need to increase customers profile and explore new markets to increase business volumes. Our strategy to drive our marketing activities would be the timely adoption of innovative products, finishes and production techniques.

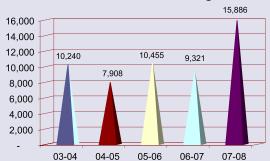
## **Spinning Section**

The year 2008 mainly started with difficulties

in the shape of the bullish and uncertain cotton market. Ever highest cotton prices were seen this year in Pakistan. Cotton prices started with Rs. 2,900/maund and went up to Rs. 4,000/ maund during this year. Most of the Spinning mills remained in a serious cotton crisis through out the year.



We have, however, by passed these crises by following our one time cotton buying policy and same has also helped us to maintain steady quality results.







# Local Yarn Sale - '000' Kgs



Demand of 100% grey cotton yarn remained steady and we tried to uphold the prices along with market and to keep over all spinning in profits. By the end of the year, Far East market showed good response in terms of demand and prices of carded & combed yarn. Far East remained our main selling market of cotton yarn. USA had some steady demand during this year, where as in Europe demand of cotton yarn was reduced more.

Development in terms of machinery is in progress for better quality of yarn. Installation of state of art ring frames is under way at one of our spinning units.

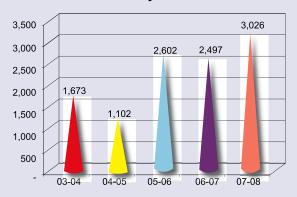
### **Weaving Section**

During the year under review, we have observed highest ever yarn prices which made the job more difficult. The increase in the yarn prices was not absorbed by the fabric prices. We faced a lot of difficulties to win business in the international market because of high raw material prices.



Moreover, political instability, law and order situation and energy crisis (Oil, Gas and Power shortage), increased our cost of production and held our product uncompetitive in international market. It is becoming difficult to maintain our performance in the present scenario.

#### Local Sale Grey Cloth- '000' Meters



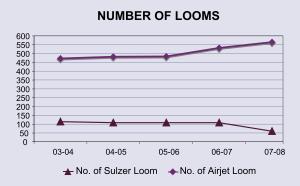
Fareast market showed difficulties on ground of price. Business in South America reduced by 80% in comparison with previous period because of the bullish yarn market and cheaper prices from competitors. Our wider width looms / home textiles greige capacity continued facing decline in prices.

Our strategy in this competition was to diversify ourselves customer wise, market wise and product wise. This was the only way to survive in such uncertain market. Another strategy was to cut costs by bringing innovative technologies. We continued to replace our old looms with the new state of the art looms and got new looms in different widths to meet the varying requirements of all of our customers. This is the first time that Nishat has looms with 90" width. By having these looms, we will be more competitive and can supply all types of greige fabric in varying widths. We hope that after getting these new looms, we would not lose any business because of the width problem, especially stretch articles.

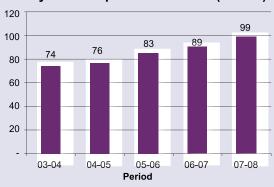
Moreover, we are planning for PFD plant in our weaving to give PFD fabrics to our customers, as many customers in Europe are asking for PFD fabrics instead of weaved fabric. In this way, we will be much competitive product wise

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and quality wise. It would increase our customer profile in Europe. We are also trying to reduce our production lead times by bringing state of the art looms. Customer services, keeping stocks of special filaments, yarns and fibers, are our major tools for a better lead time.



We have added new European customers and started to increase business in France, Denmark, Turkey and Poland markets to fulfill the gap of the Fareast and South American markets. Our business in the special and technical fabric (Antistatic, Fire retardant, and military fabrics) has also increased with continuation of orders.

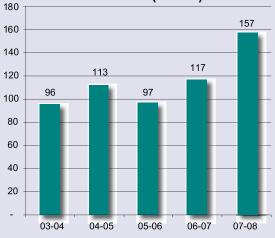


Grey Cloth Export - Sale Rates (Rs/Mtr)

We have increased the sales volumes to Nishat Dyeing and Finishing with a better product mix. We have launched several new products like Viscose Lycra, Cotton/Kapok/Lycra, Bamboo Lycra and Linen based items etc. in the Fairs/ Exhibitions and developed the same in different markets.

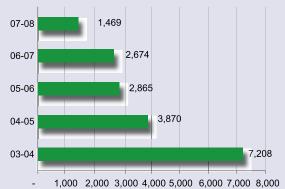
#### **Processing and Stitching Section**

Year 2008 was a difficult year for fabric processing mills as in addition to the domestic challenging scenario, recession of American market further slowed down the entire business cycle. Retailers were stuck up with high inventory levels, which hindered new ventures. Unanticipated bankruptcy of some major textile businesses including, Dan River, Linen & Things, Goody's Family Inc also gave unprecedented setback to an already fading market. This situation did not allow suppliers to increase any prices to overcome excessive overhead costs and ease out the worsening condition.



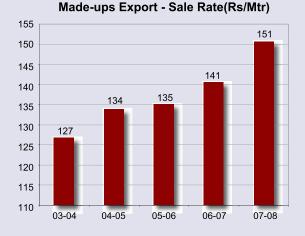
Processed Cloth Export - Sale Rates (Rs/Mtr)

Processed Cloth Export - '000' Meters



Even though all major concerns were facing a perpendicular decline in the revenues, our

company was able to sustain its sales in step with the plant efficiency. A particular focus was conferred upon enhancing production efficiency by drawing more production in less number of hours and with optimum workforce. With reference to this cost cutting strategy, an important step was taken by shifting the Faisalabad stitching unit to Lahore, adjacent to the processing plant. This adaptation is expected to play an extra ordinary role in improving the supply, operations' management and reduction in transportation costs. It will overcome unnecessary operational delays and costs. Moreover, this stitching unit is being upgraded with the latest machinery and a state of the art switch-track system that will enhance the working efficiency enormously along with the product quality. We are installing caustic soda recovery plant to have further value addition, cost reduction and diversification in production resources. We have installed new gerbur cutting equipment in our sewing operation.



For exports, European market remained our main bread & butter earner during the period due to its economic and currency strength. Devaluation of rupee provided an auxiliary edge to European customers to shop more on our existing prices, which consequently increased our production & sales. We are exploring more opportunities to enhance our strong presence in European market.

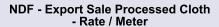
Furthermore, a lot of developmental works are underway for American market for regular

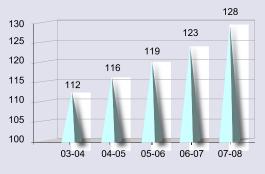
and branded items. With escalating value of Chinese currency, Pakistani market is once again expected to attract US importers. Coupled with Nishat's capabilities and competencies, our vertically integrated production facilities that can turn raw cotton to a final finished consumer product, always attract attention of US clients. We are very positive to materialize current developments into tangible sales in near future.



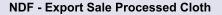
Nishat Dyeing & Finishing – (NDF)

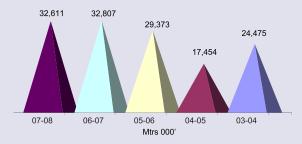
Given the circumstances of textile industry and all challenges, NDF managed to perform quite well. NDF not only managed to retain all its major customers despite the cut throat price competition, but also increased its customer base both in US as well as in Europe. Thereby the low demand by existing customers due to poor retail was covered well by addition of this new business. This increase in customer base was both due to the complete verticality offered to customers from fabric till finished garments as well as to the increased marketing activities on tapping new customers.





The overall picture is not expected to improve much in the next fiscal year, as the market still remains highly unstable. All the factors contributing to the current inflationary pressures and weak demand are still present and far from being settled. As much as it is hard to establish a firm marketing strategy in such a volatile market, NDF has formulated the key principles to follow in the next fiscal year.





These revolve around a further expansion in its customer base, retaining the current major customers, increasing marketing efforts in the still profitable European market and concentrated efforts towards specialized finishes over regular run-of-the-mill products to fetch better margins.

# **Power Generation**

Nishat has 80 MW of self power generation facilities at different sites. We have always concentrated on installation of most modern and efficient power generation machines to get more with less fuel consumption.

| Power<br>Plants | Diesel /<br>Furnace<br>Oil<br>Engines | Gas<br>Engines | Steam<br>Turbines | Gas<br>Turbines |
|-----------------|---------------------------------------|----------------|-------------------|-----------------|
| Faisalabad      | 2                                     | 7              | 1                 | -               |
| Bhikki          | 3                                     | 4              | -                 | 1               |
| Lahore          | 6                                     | 4              | -                 | 4               |
| Feroze-         |                                       |                |                   |                 |
| watwan          | 3                                     | 4              | -                 | -               |

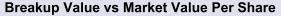
Out of the total generation capacity, 46 MW generation is done through most modern and highly efficient gas fired generators and their

design is based on "tri-generation" concept i.e. besides generating power these plants are producing steam for use in processing, for further power generation and hot water for process use or air conditioning. This concept makes it possible to use the precious energy to the maximize profitability of the company and help reduce environmental pollution. Keeping in view the current power shortage in the country, Nishat has responded to beckon of the Government and sold its excessive power from different locations to the local distribution companies.

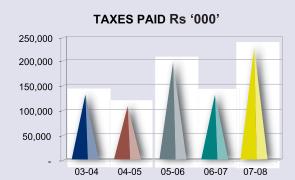
# Earning Per Share

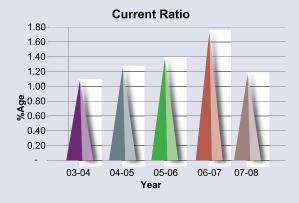
The earning per share of the company stood at Rs 38.42 (2007: Rs 7.58)











# **Information Technology**

Following series of adaptation efforts, our information system has got to a stage where activity based data are collected, classified, processed and interpretation of results is done there at in order to provide an integrated series of information to users for decision making, for further communication or analyses. In a progressively spirited atmosphere, our system plays the role as 'enabler and facilitator'. which endows tactical values to the officialdom and considerably step up the excellence of administration. Starting with co-ordination and control, our systems help managers to investigate problems, envisage complex subjects and to take up new orders for production or services calculatedly.

The concern is being taken by us in line with global conception and our team is taking part in every activity of our company to get better and instant outcomes. Keeping in view its significance, we have confirmed allocations in our budgets for investment in IT structure and activities.

# **Related parties**

The transactions between the related parties were carried out at arm's length prices determined in accordance with the comparable uncontrolled prices method. The Company has fully complied with the best practices on Transfer Pricing as contained in the Listing Regulations of Stock Exchanges in Pakistan. The Statement of Compliance with the best practice on Transfer Pricing is enclosed.

# Corporate Governance

The Statement of Compliance with the best practices of Code of Corporate Governance is annexed.

# **Corporate and Financial Frame Work**

In compliance of the Code of Corporate Governance, we give below statements on Corporate and Financial Reporting frame work:

- 1. The financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. Proper books of account of the Company have been maintained.
- Accounting estimates are 3. based on prudent reasonable judgment. and Appropriate accounting policies have been consistently applied in preparation of financial statements, except for long term investments in associated companies. The investments in associated companies were previously accounted for using equity method of accounting. Now, these are classified as available for sale in accordance with requirements of IAS-39 "Financial Instruments: Recognition and Measurement"
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any

departure there from has been adequately disclosed.

- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts upon the Company's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- Value of investments in respect of retirement benefits fund: Provident Fund: 30th June, 2008: Rs. 440.909 Million Audited (2007: Rs. 237.301 Million-Audited)
- 9. During the year under review, six meetings were held, attendance position was as under:-

| Sr.<br>No | . Name of Director  | No. of<br>Meetings<br>Attended |
|-----------|---|--------------------------------|
| 1         | Mrs. Naz Mansha*  | 1                              |
|           | (Chief Executive / Chairperso   | n)                             |
| 2         | Mian Raza Mansha**  | 1                              |
| 3         | Mian Umer Mansha***   | 3                              |
|           | (Chief Executive)   |                                |
| 4         | Mian Hassan Mansha  | 5                              |
| 5         | Mr. Muhammad Nawaz Tishn  | a 4                            |
|           | (Nominee NIT)   |                                |
| 6         | Mr. Khalid Qadeer Qureshi   | 6                              |
| 7         | Mr. Muhammad Azam   | 6                              |
| 8         | Rana Muhammad Mushtaq   | 1                              |
| 9         | Ms. Nabiha Shahnawaz Chee   | ema 6                          |
| *         | Mrs. Naz Mansha Chief<br>Chairperson Resigned on Se<br>2007.  |                                |
| **        | Mian Raza Mansha Resigned o 08, 2007.   | n September                    |
| ***       | Mian Umer Mansha appoint<br>of Mian Raza Mansha on Se<br>2007 to fill the casual vacance<br>and Chief Executive in place<br>Mansha. | ptember 08,<br>y of Director   |

# **Audit Committee**

The board of directors in compliance with the Code of Corporate Governance has established an Audit committee. The names of its members are given in the company profile.

# Auditors

The present auditors M/s Riaz Ahmad & Company, Chartered Accountants, retire and being eligible, offer themselves for re-appointment.

# Pattern of share holding and information under clause XIX (i) and (j) of the code of corporate governance

The information under this head as on June 30, 2008 is annexed.

# Key operating and financial data

The key operating and financial data for the last six years is annexed.

# **Acknowledgement**

The Board is pleased for continued dedication and loyalty of the employees of the company.

For and on behalf of Board of Directors

| Lahore:         | (Mian Umer Mansha)       |
|-----------------|--------------------------|
| August 27, 2008 | Chief Executive/Chairman |

# **FINANCIAL HIGHLIGHTS**

| -  | 2003                   | 2004                   | 2005                    | 2006                    | 2007                    | 2008                    |
|--|------------------------|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| _  |                        | (                      | Rupees in Th            | iousands)               |                         |                         |
| Profit and loss                                      |                        |                        |                         |                         |                         |                         |
| Net sales  | 13 209 299             | 14 875 877             | 11 374 630              | 16 659 607              | 17 180 192              | 19 267 633              |
| Gross Profit   | 1 887 991              | 1 933 924              | 2 134 899               | 2 957 981               | 2 844 938               | 2 968 776               |
| Profit before tax                                    | 544 135                | 905 502                | 2 033 354               | 1 758 866               | 1 356 208               | 6 396 968               |
| Profit after tax                                     | 410 579                | 751 060                | 1 867 354               | 1 632 866               | 1 211 208               | 6 138 968               |
| Cash outflows  |                        |                        |                         |                         |                         |                         |
| Taxes paid   | 124 918                | 141 850                | 116 675                 | 196 772                 | 146 751                 | 235 426                 |
| Financial Charges Paid                               | 687 712                | 443 665                | 351 094                 | 692 267                 | 838 759                 | 837 329                 |
| Fixed capital expenditures                           | 1 247 141              | 1 703 273              | 1 743 535               | 2 331 519               | 1 076 493               | 1 209 087               |
| Balance sheet  |                        |                        |                         |                         |                         |                         |
| Current assets                                       | 5 804 815              | 8 074 343              | 7 746 417               | 9 743 720               | 13 309 087              | 13 929 518              |
| Current liabilities                                  | 6 583 115              | 7 456 610              | 6 253 333               | 7 051 533               | 7 649 373               | 11 721 605              |
| Operating fixed assets - Owned                       | 6 911 233              | 7 631 620              | 7 926 838               | 8 398 310               | 10 309 611              | 10 365 262              |
| Total assets   | 15 454 628             | 19 581 627             | 21 917 602<br>2 858 155 | 30 661 326              | 39 587 091              | 37 916 579<br>1 047 794 |
| Long term loans and finances<br>Shareholders' Equity | 2 753 389<br>6 118 124 | 2 622 873<br>9 502 144 | 12 806 114              | 3 015 384<br>20 594 409 | 1 773 820<br>30 163 898 | 25 147 180              |
|  | 0 110 124              | 3 302 144              | 12 000 114              | 20 334 403              | 30 103 030              | 23 147 100              |
| Ratios   |                        |                        |                         |                         |                         |                         |
| Current ratio  | 1.03:1                 | 1.08:1                 | 1.24:1                  | 1.38:1                  | 1.74:1                  | 1.19:1                  |
| Gearing ratio  | 38                     | 49                     | 37.7                    | 29.49                   | 21.17                   | 30.72                   |
| Gross profit %                                       | 14.29                  | 13.00                  | 18.77                   | 17.76                   | 16.56                   | 15.41                   |
| Net profit % (before tax)                            | 4.12                   | 6.09                   | 17.88                   | 10.56                   | 7.89                    | 33.2                    |
| Earning per share                                    | 3.35                   | 5.17                   | 12.86                   | 10.22                   | 7.58                    | 38.42                   |
| Proposed dividend %                                  | 15                     | 20                     | 25                      | 15                      | 25                      | 25                      |
| Bonus %  | -                      | -                      | -                       | 10                      | -                       | -                       |
| Production machines                                  |                        |                        |                         |                         |                         |                         |
| No. of Spindles                                      | 181 384                | 182 568                | 183 416                 | 183 576                 | 189 960                 | 189 960                 |
| No. of Sulzar Looms                                  | 202                    | 114                    | 108                     | 108                     | 108                     | 60                      |
| No. of Airjet Looms                                  | 362                    | 472                    | 482                     | 484                     | 532                     | 565                     |
| No. of Thermosole Dyeing maching                     |                        | 3                      | 4                       | 4                       | 5                       | 5                       |
| No. of Rotary Printing machines                      | 3                      | 3                      | 3                       | 3                       | 3                       | 3                       |

# PATTERN OF HOLDING OF THE SHARES HELD BY THE SHAREHOLDERS OF NISHAT MILLS LIMITED AS AT 30/06/2008

| NUMBER OF    |         | HOLDING | TOTAL SHAR |
|--------------|---------|---------|------------|
| SHAREHOLDERS | FROM    | ТО      | HELD       |
| 4 591        | 1       | 100     | 170 444    |
| 4 617        | 101     | 500     | 1 187 056  |
| 1 231        | 501     | 1 000   | 935 410    |
| 1 139        | 1 001   | 5 000   | 2 625 950  |
| 224          | 5 001   | 10 000  | 1 702 974  |
| 71           | 10 001  | 15 000  | 904 226    |
| 49           | 15 001  | 20 000  | 871 702    |
| 27           | 20 001  | 25 000  | 624 061    |
| 24           | 25 001  | 30 000  | 685 171    |
| 11           | 30 001  | 35 000  | 365 283    |
| 10           | 35 001  | 40 000  | 374 108    |
| 13           | 40 001  | 45 000  | 567 386    |
| 16           | 45 001  | 50 000  | 770 365    |
| 9            | 50 001  | 55 000  | 477 494    |
| 9            | 55 001  | 60 000  | 518 250    |
| 6            | 60 001  | 65 000  | 385 862    |
| 8            | 65 001  | 70 000  | 541 000    |
| 7            | 70 001  | 75 000  | 515 400    |
| 6            | 75 001  | 80 000  | 467 673    |
| 3            | 80 001  | 85 000  | 249 000    |
| 2            | 85 001  | 90 000  | 178 000    |
| 2            | 90 001  | 95 000  | 183 360    |
| 15           | 95 001  | 100 000 | 1 483 465  |
| 4            | 100 001 | 105 000 | 407 991    |
| 3            | 105 001 | 110 000 | 325 600    |
| 2            | 110 001 | 115 000 | 224 552    |
| 2            | 115 001 | 120 000 | 236 600    |
| 2            | 120 001 | 125 000 | 244 964    |
| 3            | 125 001 | 130 000 | 386 100    |
| 2            | 130 001 | 135 000 | 266 300    |
| 3            | 135 001 | 140 000 | 413 981    |
| 4            | 140 001 | 145 000 | 569 680    |
| 2            | 145 001 | 150 000 | 300 000    |
| 2            | 150 001 | 155 000 | 305 730    |
| 3            | 155 001 | 160 000 | 477 839    |
| 2            | 160 001 | 165 000 | 326 000    |
| 2            | 165 001 | 170 000 | 334 405    |
| 2            | 170 001 | 175 000 | 347 700    |
| 1            | 180 001 | 185 000 | 181 000    |
| 2            | 185 001 | 190 000 | 373 570    |

| NUMBER OF    | SH      | SHAREHOLDING |           |
|--------------|---------|--------------|-----------|
| SHAREHOLDERS | FROM    | ТО           | HELD      |
| 2            | 190 001 | 195 000      | 385 800   |
| 5            | 195 001 | 200 000      | 1 000 000 |
| 1            | 200 001 | 205 000      | 204 000   |
| 1            | 270 001 | 210 000      | 208 800   |
| 1            | 210 001 | 215 000      | 212 800   |
| 2            | 220 001 | 225 000      | 447 400   |
| 1            | 225 001 | 230 000      | 229 000   |
| 4            | 245 001 | 250 000      | 998 900   |
| 1            | 250 001 | 255 000      | 252 400   |
| 1            | 255 001 | 260 000      | 257 000   |
| 1            | 265 001 | 270 000      | 266 500   |
| 2            | 270 001 | 275 000      | 550 000   |
| 2            | 275 001 | 280 000      | 554 500   |
| 1            | 280 001 | 290 000      | 285 319   |
| 3            | 295 001 | 300 000      | 895 400   |
| 2            | 305 001 | 310 000      | 613 500   |
| 1            | 310 001 | 315 000      | 313 170   |
| 2            | 320 001 | 325 000      | 642 300   |
| 1            | 325 001 | 330 000      | 329 700   |
| 2            | 345 001 | 350 000      | 696 000   |
| 1            | 355 001 | 360 000      | 358 350   |
| 2            | 365 001 | 370 000      | 734 039   |
| 1            | 390 001 | 395 000      | 391 300   |
| 1            | 395 001 | 400 000      | 400 000   |
| 1            | 430 001 | 435 000      | 433 000   |
| 1            | 445 001 | 450 000      | 450 000   |
| 1            | 460 001 | 465 000      | 461 500   |
| 1            | 490 001 | 495 000      | 492 300   |
| 1            | 495 001 | 500 000      | 500 000   |
| 1            | 500 001 | 505 000      | 500 500   |
| 1            | 525 001 | 530 000      | 528 000   |
| 1            | 550 001 | 555 000      | 552 900   |
| 1            | 555 001 | 560 000      | 558 180   |
| 1            | 575 001 | 580 000      | 579 700   |
| 1            | 610 001 | 615 000      | 614 800   |
| 1            | 625 001 | 630 000      | 627 600   |
| 1            | 775 001 | 780 000      | 778 000   |
| 1            | 820 001 | 825 000      | 825 000   |
| 1            | 865 001 | 870 000      | 868 035   |
| 1            | 875 001 | 880 000      | 879 800   |

| NUMBER OF    | SHAR       | TOTAL SHARES |             |
|--------------|------------|--------------|-------------|
| SHAREHOLDERS | FROM       | ТО           | HELD        |
| 1            | 915 001    | 920 000      | 918 300     |
| 1            | 925 001    | 930 000      | 927 200     |
| 1            | 1 015 001  | 1 020 000    | 1 018 600   |
| 1            | 1 345 001  | 1 350 000    | 1 350 000   |
| 1            | 1 380 001  | 1 385 000    | 1 382 500   |
| 1            | 1 495 001  | 1 500 000    | 1 500 000   |
| 1            | 1 560 001  | 1 565 000    | 1 560 390   |
| 1            | 2 265 001  | 2 270 000    | 2 266 516   |
| 1            | 2 320 001  | 2 325 000    | 2 325 000   |
| 1            | 2 530 001  | 2 535 000    | 2 535 000   |
| 1            | 3 160 001  | 3 165 000    | 3 163 638   |
| 1            | 3 295 001  | 3 300 000    | 3 300 000   |
| 1            | 3 385 001  | 3 390 000    | 3 386 600   |
| 1            | 3 955 001  | 3 960 000    | 3 957 106   |
| 1            | 4 195 001  | 4 200 000    | 4 199 929   |
| 1            | 7 670 001  | 7 675 000    | 7 671 899   |
| 1            | 11 105 001 | 11 110 000   | 11 109 032  |
| 1            | 12 895 001 | 12 900 000   | 12 895 419  |
| 1            | 14 845 001 | 14 850 000   | 14 848 034  |
| 1            | 15 930 001 | 15 935 000   | 15 932 018  |
| 1            | 20 155 001 | 20 160 000   | 20 157 391  |
| 12 209       |            | TOTAL        | 159 785 717 |
|              |            |              |             |

| Categories of Members  | Number | Shares Held | Percentage |
|------------------------|--------|-------------|------------|
| Individuals            | 11 796 | 76 845 455  | 48.09      |
| Investment Companies   | 25     | 676 113     | 0.42       |
| Insurance Companies    | 20     | 7 766 347   | 4.86       |
| Joint Stock Companies  | 170    | 27 621 464  | 17.29      |
| Financial Institutions | 58     | 14 386 489  | 9.00       |
| Modaraba Companies     | 84     | 17 525 764  | 10.97      |
| Foreign Investors      | 21     | 13 627 970  | 8.53       |
| Miscellaneous          | 35     | 1 336 115   | 0.84       |
| Grand Total            | 12 209 | 159 785 717 | 100.00     |

# INFORMATION UNDER CLAUSE XIX (I) OF THE CODE OF CORPORATE GOVERNANCE AS ON JUNE 30, 2008

|     |   |  | SHARES HELD                                      | PERCENTAGE                    |
|-----|---|--|--|-------------------------------|
| (A) | ASSOCIATED COMPANIES, U   | INDERTAKINGS AND RELATED PARTI                           | ES   |                               |
|     | <ol> <li>D. G. KHAN CEMENT CO.</li> <li>ADAMJEE INSURANCE CO.</li> </ol>  |  | 20 157 391<br>868 035                            | 12.62<br>0.54                 |
| (B) | NIT AND ICP   |  |  |                               |
|     | 1. NATIONAL BANK OF PAKIS<br>2. INVESTMENT CORPORAT   |  | 7 419 924<br>NIL                                 | 4.64                          |
| (C) | DIRECTORS, CEO, THEIR SP  | OUSE AND MINOR CHILDREN                                  |  |                               |
|     | <ol> <li>MIAN UMER MANSHA</li> <li>MIAN HASSAN MANSHA</li> </ol>  | (DIRECTOR / CHIEF EXECUTIVE<br>/ CHAIRMAN)<br>(DIRECTOR) | 15 932 018<br>12 895 419                         | 9.97<br>8.07                  |
| (D) | EXECUTIVES  |  | NIL  | -                             |
| (E) | PUBLIC SECTOR, COMPANIE   | ES AND CORPORATIONS                                      |  |                               |
|     | JOINT STOCK COMPANIES   |  | 27 621 464                                       | 17.29                         |
| (F) | BANKS, DEVELOPMENT FIN<br>NON-BANKING FINANCE INS<br>COMPANIES, MODARABAS   | TITUTIONS, INSURANCE                                     |  |                               |
|     | <ol> <li>INVESTMENT COMPANIES</li> <li>INSURANCE COMPANIES</li> <li>FINANCIAL INSTITUTIONS</li> <li>MODARABAS, MUTUAL FU</li> </ol> |  | 676 113<br>7 766 347<br>14 386 489<br>17 525 764 | 0.42<br>4.86<br>9.00<br>10.97 |
| (G) | SHAREHOLDERS HOLDING<br>VOTING INTEREST IN THE LI   |  |  |                               |
|     | D. G. KHAN CEMENT CO. LT  | D.   | 20 157 391                                       | 12.62                         |

# INFORMATION UNDER CLAUSE XIX ( j ) OF THE CODE OF CORPORATE GOVERNANCE

| NAME OF CEO/DIRECTOR/CFO/COMPANY SECRETARY | NO. OF SHARES | DATE | RATE  |
|--|---------------|------|-------|
| AND THEIR SPOUSE AND MINOR CHILDREN        | PURCHASED     |      | (RS.) |
| Nil  | Nil           | -    | -     |

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

Year Ended : June 30, 2008

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 37, 43 & 36 of listing regulations of Karachi, Lahore & Islamabad Stock Exchanges respectively for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes independent non-executive directors.
- 2. The directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancies occurred in the Board on September 8, 2007 were filled up same day by the directors.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by one of the directors present elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged one orientation course for its directors to appraise them of duties and responsibilities.
- 10. The appointments of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment have been duly approved by the Board.
- 11. The Directors' Report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.

- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The audit committee is continued and it comprises 3 members, of whom, two are nonexecutive directors including the Chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has set-up an effective internal audit function who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and they are involved in the internal audit function on a full time basis.
- 18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. We confirm that all other material principles contained in the Code have been substantially complied with.

## Lahore: August 27, 2008

(MIAN UMER MANSHA) CHIEF EXECUTIVE / CHAIRMAN NIC Number : 35202-0842523-5

# STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES ON TRANSFER PRICING FOR THE YEAR ENDED JUNE 30, 2008

The Company has fully complied with the best practices on Transfer Pricing as contained in the related Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

Lahore: August 27, 2008

## (MIAN UMER MANSHA)

CHIEF EXECUTIVE / CHAIRMAN NIC Number : 35202-0842523-5

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **Nishat Mills Limited** ("the Company") for the year ended 30 June 2008, to comply with the Listing Regulations of the respective stock exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the company for the year ended 30 June 2008.

Lahore: August 27, 2008

Riaz Ahmad and Company Chartered Accountants

# **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **NISHAT MILLS LIMITED** as at 30 June 2008 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- b) in our opinion:
- i) the balance sheet and profit and loss account, together with the notes thereon, have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change stated in Note 4.5.4 to the financial statements with which we concur;
- ii) the expenditure incurred during the year was for the purpose of the company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at 30 June 2008 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Lahore: August 27, 2008

RIAZ AHMAD AND COMPANY Chartered Accountants

# **BALANCE SHEET AS AT 30 JUNE 2008**

|  | (RUPEES IN THOUSA<br>Note 2008 200 |   |   |
|--|------------------------------------|---|---|
| EQUITY AND LIABILITIES   |                                    |   | (Restated)  |
| SHARE CAPITAL AND RESERVES   |                                    |   |   |
| <b>Authorised share capital</b><br>178 470 000 (2007: 178 470 000) ordinary shares<br>of Rupees 10 each                                      |                                    | 1 784 700   | 1 784 700   |
| Issued, subscribed and paid up share capital   | 5                                  | 1 597 857   | 1 597 857   |
| Reserves   | 6                                  | 23 549 323  | 28 566 041  |
| Total Equity   |                                    | 25 147 180  | 30 163 898  |
| NON-CURRENT LIABILITIES  |                                    |   |   |
| Long term financing<br>Liabilities against assets subject to finance lease   | 7<br>8                             | 1 047 794<br>-  | 1 773 820<br>-  |
| CURRENT LIABILITIES  |                                    | 1 047 794   | 1 773 820   |
| Trade and other payables<br>Accrued mark-up<br>Short term borrowings<br>Current portion of non-current liabilities<br>Provision for taxation | 9<br>10<br>11<br>12                | 1 141 227<br>201 847<br>9 175 518<br>926 025<br>276 988 | 926 593<br>131 744<br>5 018 664<br>1 341 565<br>230 807 |
|  |                                    | 11 721 605  | 7 649 373   |
| TOTAL LIABILITIES  |                                    | 12 769 399  | 9 423 193   |
| CONTINGENCIES AND COMMITMENTS  | 13                                 |   | -   |
| TOTAL EQUITY AND LIABILITIES   |                                    | 37 916 579  | 39 587 091  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

|   |      | (RUPEES IN THOUSAND) |            |  |  |
|---|------|----------------------|------------|--|--|
|   | Note | 2008                 | 2007       |  |  |
|   |      |                      | (Restated) |  |  |
| ASSETS  |      |                      |            |  |  |
| NON-CURRENT ASSETS                                |      |                      |            |  |  |
| Property, plant and equipment                     | 14   | 10 647 310           | 10 586 159 |  |  |
| Long term investments                             | 15   | 13 321 088           | 15 672 980 |  |  |
| Long term loans                                   | 16   | 8 122                | 9 523      |  |  |
| Long term deposits, prepayments and deferred cost | 17   | 10 541               | 9 342      |  |  |
|   |      | 23 987 061           | 26 278 004 |  |  |
| CURRENT ASSETS                                    |      |                      |            |  |  |
| Stores, spare parts and loose tools               | 18   | 490 229              | 422 428    |  |  |
| Stock in trade                                    | 19   | 4 103 648            | 3 106 436  |  |  |
| Trade debts                                       | 20   | 1 329 027            | 831 653    |  |  |
| Short term investments                            | 21   | 7 129 154            | 8 118 459  |  |  |
| Loans and advances                                | 22   | 403 295              | 411 270    |  |  |
| Short term deposits and prepayments               | 23   | 30 400               | 26 395     |  |  |
| Other receivables                                 | 24   | 370 013              | 322 839    |  |  |
| Cash and bank balances                            | 25   | 73 752               | 69 607     |  |  |
|   |      | 13 929 518           | 13 309 087 |  |  |

# **TOTAL ASSETS**

**37 916 579** 39 587 091

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# **PROFIT AND LOSS ACCOUNT**

FOR THE YEAR ENDED 30 JUNE 2008

|  | Note           | (RUPEES IN THOUSAND)<br>2008 2007<br>(Restated) |                              |  |  |
|--|----------------|---|------------------------------|--|--|
| SALES<br>COST OF SALES   | 26<br>27       | 19 267 633<br>16 298 857                        | 17 180 192<br>14 335 254     |  |  |
| GROSS PROFIT   |                | 2 968 776                                       | 2 844 938                    |  |  |
| DISTRIBUTION COST<br>ADMINISTRATIVE EXPENSES<br>OTHER OPERATING EXPENSES | 28<br>29<br>30 | 961 711<br>398 757<br>110 781                   | 928 778<br>320 202<br>91 758 |  |  |
|  |                | 1 471 249                                       | 1 340 738                    |  |  |
|  |                | 1 497 527                                       | 1 504 200                    |  |  |
| OTHER OPERATING INCOME<br>GAIN ON SALE OF INVESTMENT                     | 31             | 746 460<br>5 060 413                            | 515 332<br>155 943           |  |  |
| PROFIT FROM OPERATIONS   |                | 7 304 400                                       | 2 175 475                    |  |  |
| FINANCE COST   | 32             | 907 432   | 819 267                      |  |  |
| PROFIT BEFORE TAXATION   |                | 6 396 968                                       | 1 356 208                    |  |  |
| PROVISION FOR TAXATION   | 33             | 258 000   | 145 000                      |  |  |
| PROFIT AFTER TAXATION  |                | 6 138 968                                       | 1 211 208                    |  |  |
| EARNINGS PER SHARE- BASIC AND<br>DILUTED (RUPEES)                        | 34             | 38.42   | 7.58                         |  |  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

|   | Note | (RUPEES IN THOUSAND)<br>2008 2007<br>(Restated)                     |  |  |  |
|---|------|---|--|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES  |      |   |  |  |  |
| <b>Cash generated from operations</b><br>Finance cost paid<br>Income tax paid<br>Net decrease / (increase) in long term loans<br>Net decrease / (increase) in long term deposits  | 35   | 5 375 017<br>(837 329)<br>(235 426)<br>1 147                        | 3 400 206<br>(838 759)<br>(146 751)<br>(3 610)                       |  |  |
| and prepayments   |      | (2 234)   | 2 391  |  |  |
| Net cash generated from operating activities  |      | 4 301 175   | 2 413 477  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |   |  |  |  |
| Proceeds from sale of property, plant and equipment<br>Proceeds from sale of investment<br>Proceeds from redemption of preference shares<br>Dividends received<br>Investments made<br>Purchase of property, plant and equipment |      | 135 489<br>7 952 746<br>-<br>668 832<br>(10 307 358)<br>(1 209 087) | 140 000<br>231 712<br>131 594<br>438 067<br>(797 458)<br>(1 076 493) |  |  |
| Net cash used in investing activities   |      | (2 759 378)   | (932 578)  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |   |  |  |  |
| Proceeds from long term financing<br>Repayment of long term financing<br>Payment of finance lease liabilities<br>Dividend paid  |      | 200 000<br>(1 308 535)<br>(33 031)<br>(396 086)                     | -<br>(1 214 158)<br>(28 612)<br>(218 772)                            |  |  |
| Net cash used in financing activities   |      | (1 537 652)   | (1 461 542)  |  |  |
| Net increase in cash and cash equivalents   |      | 4 145   | 19 357   |  |  |
| Cash and cash equivalents at the beginning of the y   | ear  | 69 607  | 50 250   |  |  |
| Cash and cash equivalents at the end of the year  |      | 73 752  | 69 607   |  |  |
|   |      |   |  |  |  |

The annexed notes form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

| (RUPEES | IN THO | USAND) |
|---------|--------|--------|
|---------|--------|--------|

|  |                |  | DECEDICE                |   |                                       |                         |                        |                               |                          |                           |                           |
|--|----------------|--|-------------------------|---|---------------------------------------|-------------------------|------------------------|-------------------------------|--------------------------|---------------------------|---------------------------|
|  | SHARE          | RESERVES CAPITAL RESERVES REVENUE RESERVES |                         |   |                                       |                         |                        |                               |                          |                           |                           |
|  | CAPITAL        | Premium on<br>issue of<br>right shares     | Fair value<br>reserve   | Reserve for<br>issue of<br>bonus shares | Capital<br>redemption<br>reserve fund | Sub<br>Total            | General<br>reserve     | Unappro-<br>priated<br>profit | Sub Total                | TOTAL                     | TOTAL<br>EQUITY           |
|  |                |  |                         |   |                                       |                         |                        |                               |                          |                           |                           |
| Balance as at 30 June 2006<br>Effect of change in accounting policy (Note 4.5.4) | 1 452 597<br>- | 1 027 622<br>-                             | 10 194 839<br>(511 654) | -                                       | 82 331<br>(82 331)                    | 11 304 792<br>(593 985) | 6 135 132<br>(674 104) | 1 701 888<br>(506 762)        | 7 837 020<br>(1 180 866) | 19 141 812<br>(1 774 851) | 20 594 409<br>(1 774 851) |
| Balance as at 30 June 2006 - restated  | 1 452 597      | 1 027 622                                  | 9 683 185               | -                                       | -                                     | 10 710 807              | 5 461 028              | 1 195 126                     | 6 656 154                | 17 366 961                | 18 819 558                |
| Final dividend for the year ended 30 June 2006<br>@ Rupees 1.5 per share         | -              | -  | -                       | -                                       | -                                     | -                       | -                      | (217 890)                     | (217 890)                | (217 890)                 | (217 890)                 |
| Transfer to reserve for issue of bonus shares                                    | -              | -  | -                       | 145 260                                 | -                                     | 145 260                 | -                      | (145 260)                     | (145 260)                | -                         | -                         |
| Bonus shares issued @ 10%  | 145 260        | -  | -                       | (145 260)                               | -                                     | (145 260)               | -                      | -                             | -                        | (145 260)                 | -                         |
| Transfer to general reserve  | -              | -  | -                       | -                                       | -                                     | -                       | 1 269 000              | (1 269 000)                   | -                        | -                         | -                         |
| Fair value adjustment on investments   | -              | -  | 10 351 022              | -                                       | -                                     | 10 351 022              | -                      | -                             | -                        | 10 351 022                | 10 351 022                |
| Profit for the year  | -              | -  | -                       | -                                       | -                                     | -                       | -                      | 1 211 208                     | 1 211 208                | 1 211 208                 | 1 211 208                 |
| Balance as at 30 June 2007   | 1 597 857      | 1 027 622                                  | 20 034 207              | -                                       | -                                     | 21 061 829              | 6 730 028              | 774 184                       | 7 504 212                | 28 566 041                | 30 163 898                |
| Final dividend for the year ended 30 June 2007<br>@ Rupees 2.5 per share         | -              | -  | -                       | -                                       | -                                     | -                       | -                      | (399 464)                     | (399 464)                | (399 464)                 | (399 464)                 |
| Transfer to general reserve  | -              | -  | -                       | -                                       | -                                     | -                       | 1 244 000              | (1 244 000)                   | -                        | -                         | -                         |
| Fair value adjustment on investments   | -              | -  | (10 756 222)            | -                                       | -                                     | (10 756 222)            | -                      | -                             | -                        | (10 756 222)              | (10 756 222)              |
| Profit for the year  | -              | -  | -                       | -                                       | -                                     | -                       | -                      | 6 138 968                     | 6 138 968                | 6 138 968                 | 6 138 968                 |
| Balance as at 30 June 2008   | 1 597 857      | 1 027 622                                  | 9 277 985               | -                                       | -                                     | 10 305 607              | 7 974 028              | 5 269 688                     | 13 243 716               | 23 549 323                | 25 147 180                |
|  |                |  |                         |   |                                       |                         |                        |                               |                          |                           |                           |

The annexed notes form an integral part of these financial statements.

# CHIEF EXECUTIVE OFFICER

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

# 1. THE COMPANY AND ITS OPERATIONS

Nishat Mills Limited is a public company incorporated in Pakistan under the Companies Act, 1913 (Now Companies Ordinance, 1984) and listed on all Stock Exchanges in Pakistan. Its registered office is situated at 53-A Lawrence Road, Lahore. The Company is engaged in the business of textile manufacturing and of spinning, combing, weaving, bleaching, dyeing, printing, stitching, buying, selling and otherwise dealing in yarn, linen, cloth and other goods and fabrics made from raw cotton, synthetic fibre and cloth and to generate, accumulate, distribute, supply and sell electricity.

# 2. STATEMENT OF COMPLIANCE

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

### 2.2 Amendments to published standard effective in current period

During the year ended 30 June 2008, amendments relating to capital disclosures made in International Accounting Standard (IAS) 1 'Presentation of Financial Statements' became effective. Adoption of such amendment has added disclosure relating to capital risk management (Note 40.6).

# 2.3 Standards, interpretations and amendments to published approved accounting standards effective in current period but not relevant

There are other new standards and interpretations that are mandatory for accounting periods beginning on or after 01 July 2007 but are considered not to be relevant or do not have any significant impact on the Company's financial statements.

# 2.4 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments to existing standards and interpretations have been published and are mandatory for the Company's accounting periods beginning on or after 01 July 2008 or later periods:

IAS 1 'Presentation of Financial Statements' (effective for annual periods beginning on or after 01 January 2009), issued in September 2007 revises the existing IAS 1 and requires apart from changing the names of certain financial statements, presentation of transactions with owners in statement of changes in equity and with non-owners in the Comprehensive Income Statement. Adoption of the aforesaid standard will only impact the presentation of the financial statements. IAS 23 (Amendment) 'Borrowing Costs' (effective for annual periods beginning on or after 01 January 2009). It requires an entity to capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. On adoption the option of immediately expensing those borrowing costs will be withdrawn.

IFRS 7 'Financial Instruments: Disclosures' (effective for annual periods beginning on or after 28 April 2008). It introduces new disclosures relating to financial instruments. This standard would not have any impact on the classification and valuation of the Company's financial instruments.

IFRS 8 'Operating Segments' (effective for annual periods beginning on or after 01 January 2009). It introduces the "management approach" to segment reporting. IFRS 8 will require presentation and disclosure of segment information based on the internal reports regularly reviewed by the Company's chief operating decision makers in order to assess each segment's performance and to allocate resources to them. Currently the Company do not presents segment information as IAS 14 limited reportable segments to those that earn a majority of their revenue from sales to external customers and therefore did not require the different stages of vertically integrated operations to be identified as separate segments. Under the management approach, the Company will present segment information in respect of Spinning, Weaving, Dyeing, Processing, Stitching and Power.

There are other amendments resulting from May 2008 Annual Improvements to IFRSs, specifically in IAS 1 'Presentation of Financial Statements', IAS 16 'Property, Plant and Equipment', IAS 23 'Borrowing Costs', IAS 28 'Investments in Associates', IAS 36 'Impairment of Assets' and IAS 39 'Financial Instruments: Recognition and Measurement', that are considered relevant to the Company's financial statements. The management is in the process of evaluating the impact of these changes on the Company's financial statements.

There are other accounting standards and new interpretations that are mandatory for accounting periods beginning on or after 01 July 2008 but are considered not to be relevant or do not have any significant impact on the Company's financial statements and are therefore not detailed in these financial statements.

# 3. BASIS OF PREPARATION

**3.1** These financial statements have been prepared under the historical cost convention except for the certain financial instruments carried at fair value.

# 3.2 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that

are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

# 3.2.1 Useful lives, patterns of economic benefits and impairments

Estimates with respect to residual values and useful lives and pattern of flow of economic benefits are based on the analysis of the management of the Company. Further, the Company reviews the value of assets for possible impairment on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charge and impairment.

## 3.2.2 Taxation

In making the estimates for income tax currently payable by the Company, the management takes into account the current income tax law and the decisions of appellate authorities on certain issues in the past.

# 3.2.3 Provision for doubtful debts

The Company reviews its receivable against any provision required for any doubtful balances on an ongoing basis. The provision is made while taking into consideration expected recoveries, if any.

# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Employee Benefit

The Company operates an approved funded provident fund scheme covering all permanent employees. Equal monthly contributions are made both by the Company and employees at the rate of 9.5 percent of the basic salary to the fund. The Company's contributions to the fund are charged to profit and loss account.

## 4.2 Taxation

# Current

Provision for current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

# Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to equity in which case it is included in equity.

However, provision for the current year is not considered necessary as the Company is chargeable to tax under section 169 of the Income Tax Ordinance, 2001 and no temporary differences are expected to arise in the foreseeable future.

# 4.3 Foreign currencies

These financial statements are presented in Pak Rupees, which is the Company's functional currency. All monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date, while the transactions in foreign currency during the year are initially recorded in functional currency at the rates of exchange prevailing at the transaction date. All non monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction or on the date when fair values are determined. The Company charges all the exchange differences to profit and loss account.

## 4.4 Property, plant, equipment and depreciation

#### Owned

Property, plant and equipment except freehold land and capital work-in-progress are stated at cost less accumulated depreciation and accumulated impairment losses (if any). Cost of property, plant and equipment consists of historical cost, borrowing cost pertaining to erection / construction period of qualifying assets and other directly attributable cost of bringing the asset to working condition. Freehold land and capital work in progress are stated at cost.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to profit and loss account during the period in which they are incurred.

### Leased - Finance Lease

Leases where the Company has substantially all the risk and rewards of ownership are classified as finance lease. Assets subject to finance lease are capitalized at the commencement of the lease term at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets, each determined at the inception of the lease.

The related rental obligation net of finance cost, is included in liabilities against assets subject to finance lease. The liabilities are classified as current and long term depending upon the timing of payments.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The finance cost is charged to profit and loss account over the lease term.

#### Depreciation

Depreciation on property, plant and equipment is charged to profit and loss account applying the reducing balance method so as to write off the cost / depreciable amount of the assets over their estimated useful lives at the rates given in Note 14.1. The Company charges the depreciation on additions from the date when the asset is available for use and on deletions upto the date when the asset is de-recognized. The residual values and useful lives are reviewed by the management, at each financial year-end and adjusted if impact on depreciation is significant. Depreciation of assets subject to finance lease is recognized in the same manner as for owned assets. Depreciation of the leased assets is charged to profit and loss account.

#### Change in accounting estimate

During the year ended 30 June 2008, the Company has revised its estimate of useful life of computers. Hence depreciation rate of computers has been revised to 30% per annum from 10% per annum. This change in assessment of useful life of computers has been accounted as a change in accounting estimate, recognized prospectively, in accordance with IAS-8, "Accounting Policies, Changes in Accounting Estimates and Errors" in these financial statements.

Had there been no change in this accounting estimate, the profit for the year and the written down value of operating fixed assets as on 30 June 2008 would have been higher by Rupees 10.813 million.

## **De-recognition**

An item of property, plant and equipment is de-recognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is included in the profit and loss account in the year the asset is de-recognized.

#### 4.5 Investments

Classification of an investment is made on the basis of intended purpose for holding such investment. Management determines the appropriate classification of its investments at the time of purchase.

Investments are initially measured at fair value plus transaction costs directly attributable to acquisition, except for "Investment at fair value through profit or loss" which is measured initially at fair value.

#### 4.5.1 Investment at fair value through profit or loss

Investment classified as held-for-trading and those designated as such are included in this category. Investments are classified as held-for-trading if these are acquired for the purpose of selling in the short term. Gains or losses on investments held-fortrading are recognized in profit and loss account.

#### 4.5.2 Held-to-maturity

Investments with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Company has the positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. Other long-term investments that are intended to be held to maturity are subsequently measured at amortized cost. This cost is computed as the amount initially recognized minus principal repayments, plus or minus the cumulative amortization, using the effective interest method, of any difference between the initially recognized amount and the maturity amount. For investments carried at amortized cost, gains and losses are recognized in profit and loss account when the investments are de-recognized or impaired, as well as through the amortization process.

#### 4.5.3 Investment in subsidiary

Investment in subsidiary is classified as available for sale.

#### 4.5.4 Investment in associates - (with significant influence)

#### Change in accounting policy

Previously, long term investments in associated companies (with significant influence) were accounted for using the equity method of accounting and were initially recognized at cost. Now, as the Company is required to prepare separate financial statements, hence, in accordance with the requirements of IAS-27 "Consolidated and Separate Financial Statements", the investments in associated undertakings are accounted for in accordance with IAS-39 "Financial Instruments: Recognition and Measurement" and classified as available for sale. This change in accounting policy has been applied retrospectively in accordance with IAS-8 "Accounting Policies, Changes in Accounting Estimates and Errors". Had there been no change in this accounting policy, the figures recognized in these financial statements would have been different as follows:

|   | (RUPEES IN T<br>2008 | HOUSAND)<br>2007 |
|---|----------------------|------------------|
| Investments would have been higher / (lower) by<br>Reserves would have been higher / (lower) by<br>Profit for the year would have been higher / | 4 665 132            | (206 475)        |
| (lower) by  | (6 457)              | 462 962          |
| Share of direct movement in equity would have been higher / (lower) by  | 4 671 589            | (669 437)        |
|   | 4 665 132            | (206 475)        |

Due to non availability of audited financial statements, the above said figures of the year ended 30 June 2008 are calculated on the basis of un-audited financial statement of the associated companies.

#### 4.5.5 Available-for-sale

Investments intended to be held for an indefinite period of time, which may be sold in response to need for liquidity, or changes to interest rates or equity prices are classified as available-for-sale. These are sub-categorized as under:

#### Quoted

After initial recognition, investments which are classified as available-for-sale are measured at fair value. Gains or losses on available-for-sale investments are recognized directly in equity until the investment is sold, de-recognized or is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in profit and loss account. For investments that are actively traded in organized capital markets, fair value is determined by reference to stock exchange guoted market bids at the close of business on the balance sheet date.

#### **Un-Quoted**

Investments in equity instruments that do not have a quoted market price in an active market and whose fair value can not be reliably measured are carried at cost less impairment loss, if any.

#### 4.6 Inventories

Inventories, except for stock in transit and waste stock/rags are stated at lower of cost and net realizable value. Cost is determined as follows:

#### Stores, spare parts and loose tools

Useable stores, spare parts and loose tools are valued principally at moving average cost, while items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges paid thereon.

#### Stock-in-trade

Cost of raw material, work-in-process and finished goods is determined as follows:

- (i) For raw materials Annual average basis.
- (ii) For work-in-process Average manufacturing cost including a
- and finished goods portion of production overheads.

Materials in transit are valued at cost comprising invoice value plus other charges paid thereon. Waste stock/rags are valued at net realizable value.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessarily to make a sale.

#### 4.7 Deferred costs

Deferred costs already recognized are being amortized over a period of five years from the year of occurrence. From the year 2005, the Company has not deferred any cost to comply with Circular No. 1 of 2005 dated 19 January 2005 issued by SECP.

#### 4.8 Borrowing cost

Interest, mark-up and other charges on long-term finances are capitalized up to the date of commissioning of respective plant and machinery acquired out of the proceeds of such long-term finances. All other interest, mark-up and other charges are recognized in profit and loss account.

#### 4.9 Revenue recognition

Revenue from different sources is recognized as under:

- Revenue from sale of goods is recognized on delivery of goods to customers.
- Revenue on sale of electricity is recognized at the time of transmission.
- Dividend on equity investments is recognized when right to receive the dividend is established.
- Profit on deposits with banks is recognized on time proportion basis taking into account the amounts outstanding and rates applicable thereon.

#### 4.10 Share Capital

Ordinary shares are classified as equity.

#### 4.11 Financial instruments

Financial instruments carried on the balance sheet include investments, long-term and short-term deposits, trade debts, loans and advances, other receivables, cash and bank balances, long-term financing, short-term borrowings, accrued mark-up and trade and other payables etc. Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of instrument. Initial recognition is made at fair value plus transaction costs directly attributable to acquisition, except for "financial instrument at fair value through profit or loss" which is measured initially at fair value.

Financial assets are de-recognized when the Company loses control of the contractual rights that comprise the financial asset. The Company loses such control if it realizes the rights to benefits specified in contract, the rights expire or the Company surrenders those rights. Financial liabilities are de-recognized when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on subsequent measurement (except available for sale investments) and de-recognition is charged to the profit or loss currently. The particular measurement methods adopted are disclosed in the following individual policy statements associated with each item and in the accounting policy of investments.

#### 4.11.1 Trade and other receivables

Trade debts and other receivables are carried at original invoice value less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off when identified.

#### 4.11.2 Borrowings

Borrowings are recognized initially at fair value and are subsequently stated at amortized cost. Any difference between the proceeds and the redemption value is recognized in the profit and loss account over the period of the borrowings using the effective interest method.

#### 4.11.3 Trade and other payables

Liabilities for trade and other amounts payable are initially recognized at fair value, which is normally the transaction cost.

# 4.12 Provisions

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations and a reliable estimate of the amount can be made.

#### 4.13 Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account. A previously recognized impairment

loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit and loss account.

#### 4.14 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of the derivative financial instruments is taken to the profit and loss account.

#### 4.15 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legal enforceable right to set off and the Company intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 4.16 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at banks on current, saving and deposit accounts and other short term highly liquid instruments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in values.

#### 4.17 Related party transactions and transfer pricing

Transactions and contracts with the related parties are carried out at an arm's length price determined in accordance with comparable uncontrolled price method.

#### 4.18 Dividend and other appropriations

Dividend to the shareholders is recognized in the period in which it is declared and other appropriations are recognized in the period in which these are approved by the Board of Directors.

|       |                 |                          |  | (RUPEES IN |           |
|-------|-----------------|--------------------------|--|------------|-----------|
|       | ED, SU<br>RE CA | BSCRIBED AN<br>PITAL     | ND PAID UP   | 2008       | 2007      |
| _     | 008<br>IBER C   | 2007<br><b>F SHARES)</b> |  |            |           |
| 67 7  | 62 264          | 67 762 264               | Ordinary shares of Rupees 10 each fully paid up in cash  | 677 623    | 677 623   |
| 37 2  | 52 280          | 37 252 280               | Ordinary shares of Rupees 10<br>each issued as fully paid for<br>consideration other than cash | 372 522    | 372 522   |
| 54 7  | 71 173          | 54 771 173               | Ordinary shares of Rupees 10<br>each issued as fully paid<br>bonus shares                      | 547 712    | 547 712   |
| 159 7 | 85 717          | 159 785 717              | =  | 1 597 857  | 1 597 857 |

**5.1** Ordinary shares of the company held by associated undertakings:

6.

|   | (NUMBER O<br>2008      | <b>F SHARES)</b><br>2007               |
|---|------------------------|--|
| D.G. Khan Cement Company Limited<br>Adamjee Insurance Company Limited | 20 157 391<br>868 035  | 20 157 391<br>868 035                  |
|   | 21 025 426             | 21 025 426                             |
|   | (RUPEES IN 1<br>2008   | <b>THOUSAND)</b><br>2007<br>(Restated) |
| RESERVES  |                        | (Nesialeu)                             |
| Composition of reserves is as follows:                                |                        |  |
| <b>Capital</b><br>Premium on issue of right shares (Note 6.1)         | 1 027 622              | 1 027 622                              |
| Fair value reserve (Note 6.2)   | 9 277 985              | 20 034 207                             |
|   | 10 305 607             | 21 061 829                             |
| <b>Revenue</b><br>General<br>Unappropriated profit                    | 7 974 028<br>5 269 688 | 6 730 028<br>774 184                   |
|   | 13 243 716             | 7 504 212                              |
|   | 23 549 323             | 28 566 041                             |

- **6.1** This reserve can be utilised by the Company only for the purposes specified in section 83(2) of the Companies Ordinance, 1984.
- **6.2** This represents the unrealized gain on remeasurement of investments at fair value and is not available for distribution. This will be transferred to profit and loss account on realization.

|    |   | (RUPEES IN THOUSAND) |           |  |  |
|----|---|----------------------|-----------|--|--|
|    |   | 2008                 | 2007      |  |  |
| 7. | LONG TERM FINANCING-SECURED                     |                      |           |  |  |
|    | Financing from banking companies (Note 7.1)     | 1 774 019            | 2 482 954 |  |  |
|    | Term finance certificates (Note 7.2)            | 199 800              | 599 400   |  |  |
|    |   | 1 973 819            | 3 082 354 |  |  |
|    | Less: shown under current liabilities (Note 12) | 926 025              | 1 308 534 |  |  |
|    |   | 1 047 794            | 1 773 820 |  |  |

| 7.1              | Lender  | 2008       | 2007      | Rate of<br>interest<br>per annum       | Number of<br>installments   | Interest<br>repricing              | Interest<br>payable | Security   |
|------------------|---|------------|-----------|--|---|------------------------------------|---------------------|--|
|                  |   | (Rupees in | thousand) |  |   |                                    |                     |  |
| Allied           | Bank Limited-1  | -          | 100 000   | 6-Month<br>KIBOR +<br>0.75%            | Four equal half yearly<br>installments commenced<br>on 24 November 2006<br>and ended on 24 May<br>2008.       | Half yearly                        | Quarterly           | First exclusive charge on unencum-<br>bered specific machinery for Rupees 267 million.   |
| Allied           | Bank Limited-2  | 375 000    | 525 000   | SBP rate for<br>LTF - EOP<br>+ 2%      | Sixteen equal quarterly<br>installments commenced<br>on 24 January 2007 and<br>ending on 24 October<br>2010.  | As and when<br>notified by<br>SBP. | Quarterly           | First joint pari passu hypothecation<br>charge on plant and machinery of the<br>Company for an amount of Rupees<br>800 million.  |
| United<br>Limite | d Bank<br>rd-1  |            | 75 000    | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 31 December 2004<br>and ended on 30 June<br>2008.     | As and when<br>notified by<br>SBP. | Quarterly           | First pari passu charge on all present<br>and future fixed assets of the<br>Company, including land, building and<br>machinery and personal guarantee of<br>chief executive. |
| United<br>Limite | d Bank<br>Id-2  | 112 500    | 187 500   | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 30 June 2006 and<br>ending on 31 December<br>2009.    | As and when<br>notified by<br>SBP. | Quarterly           | Mortgage charge or charge on the<br>immovable property and machinery of<br>the Company.  |
| Habib            | Bank Limited-1  | -          | 11 875    | 6-Month<br>KIBOR +<br>0.50%            | Sixteen equal quarterly<br>installments commenced<br>on 30 November 2003<br>and ended on 31 August<br>2007.   | Half Yearly                        | Quarterly           | First exclusive charge on fixed assets of the Company.   |
| Habib            | Bank Limited-2  | 600 000    | 800 000   | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 07 July 2007 and<br>ending on 07 January<br>2011.     | As and when<br>notified by<br>SBP. | Quarterly           | First pari passu hypothecation charge<br>of Rupees 1 067 million on plant and<br>machinery of the Company excluding<br>specific and exclusive charges.                       |
| and A<br>Invest  | Pak Industrial<br>gricultural<br>iment Company<br>te) Limited-1 | -          | 8 334     | SBP discount<br>rate + 2%,<br>floor 9% | Twelve equal quarterly<br>installments commenced<br>on 25 December 2004<br>and ended on 25<br>September 2007. | As and when<br>notified by<br>SBP. | Quarterly           | Ranking hypothecation charge on plant and machinery and personal guarantee of chief executive .  |
| and A<br>Invest  | Pak Industrial<br>gricultural<br>ment Company<br>te) Limited-2  | 200 000    | -         | SBP rate for<br>LTF - EOP<br>+ 2%      | Sixteen equal quarterly<br>installments commencing<br>on 30 April 2009 and<br>ending on 31 January<br>2013.   | As and when<br>notified by<br>SBP. | Quarterly           | Exclusive hypothecation charge on specific plant and machinery for an amount of Rupees 267 million.  |

| ,               |  |             |             |                                   |  |                                    |                     |   |
|-----------------|--|-------------|-------------|-----------------------------------|--|------------------------------------|---------------------|---|
|                 | Lender   | 2008        | 2007        | Rate of<br>interest<br>per annum  | Number of installments   | Interest repricing                 | Interest<br>payable | Security  |
|                 |  | (Rupees in  | n thousand) |                                   |  |                                    |                     |   |
|                 | dard Chartered<br>(Pakistan)<br>ed                                 | 66 667      | 133 333     | SBP rate for<br>LTF - EOP<br>+ 2% | Six equal half yearly<br>installments commenced<br>on 30 September 2006<br>and ending on 31 March<br>2009.       | As and when<br>notified by<br>SBP. | Quarterly           | First exclusive hypothecation charge<br>on plant, machinery and equipment<br>installed at Sheikhupura (Bhikki). |
| Citiba          | ink N.A.   | 187 500     | 312 500     | SBP rate for<br>LTF - EOP<br>+ 2% | Eight equal half yearly<br>installments commenced<br>on 21 April 2006 and<br>ending on 21 October<br>2009.       | As and when<br>notified by<br>SBP. | Quarterly           | First ranking pari passu charge on<br>all present and future fixed assets,<br>excluding land and building.      |
| Scotla<br>(Form | Royal Bank of<br>and Limited<br>nely ABN AMRO<br>(Pakistan)<br>ed) | 82 352      | 129 412     | SBP rate for<br>LTF - EOP<br>+ 2% | Seventeen equal quarterly<br>installments commenced<br>on 15 February 2006 and<br>ending on 15 February<br>2010. | As and when<br>notified by<br>SBP. | Quarterly           | First parri passu charge on plant and machinery for an amount of Rupees 267 million.                            |
| Shang           | long Kong and<br>ghai Banking<br>pration Limited                   | 150 000<br> | 200 000     | SBP rate for<br>LTF - EOP<br>+ 2% | Ten equal half yearly<br>installments commenced<br>on 01 December 2006<br>and ending on 01 June<br>2011.         | As and when<br>notified by<br>SBP. | Quarterly           | Registered ranking charge on plant<br>and machinery of the Company.   |

#### 7.2 Term finance certificates

8.

This represents the privately placed Term Finance Certificates issued to consortium of four banks which is secured against first pari passu hypothecation charge on fixed assets of the Company excluding land and building with 25% margin. The facility carries mark up at weighted average market yield of last three auctions of 6 month treasury bills plus 1.70% payable semi annually. It is redeemable in 10 half yearly installments commenced from 16 March 2004 and ending on 16 September 2008. The first five installments are of Rupees 0.200 million each and the remaining five installments are of Rupees 199.800 million each.

|   |  | (RUPEES IN TH<br>2008 | HOUSAND)<br>2007 |
|---|--|-----------------------|------------------|
| - | LIABILITIES AGAINST ASSETS SUBJECT<br>TO FINANCE LEASE                               | 2000                  | 2001             |
|   | Present value of minimum lease payments<br>Less: current portion shown under current |                       | 33 031           |
|   | liabilities (Note 12)  | -                     | 33 031           |
|   |  | -                     | -                |

**8.1** The rate of interest used as the discounting factor, implicit in lease is 11.75 percent per annum (30 June 2007: 11.75 percent per annum). Rentals are paid in monthly equal installments. Taxes, repairs and insurance costs are to be borne by the Company. The Company shall have no right to terminate the lease agreement and if the lease agreement is terminated, the Company shall pay entire amount of rentals for unexpired period of lease agreement. Lease agreement is renewable at the option of lessor on such terms as may be agreed upon. Liabilities are secured against personal guarantee of directors and demand promissory note.

9.

**8.2** All lease liabilities have been matured and paid during the year ended 30 June 2008 therefore reconciliation of minimum lease payments and present value of minimum lease payments between not later than one year and later than one year and not later than five years is not given.

|   | TRADE AND OTHER PAYABLES                      | (RUPEES IN TH<br>2008 | <b>HOUSAND)</b><br>2007 |
|---|---|-----------------------|-------------------------|
| • | IRADE AND OTHER PATABLES                      |                       |                         |
|   | Creditors (Note 9.1)                          | 491 824               | 386 481                 |
|   | Accrued liabilities                           | 404 066               | 382 207                 |
|   | Advances from customers                       | 114 952               | 36 028                  |
|   | Securities from contractors - Interest free,  |                       |                         |
|   | repayable on completion of contracts          | 8 274                 | 9 659                   |
|   | Income tax deducted at source                 | 4 183                 | 3 547                   |
|   | Dividend payable                              | 21 969                | 18 591                  |
|   | Workers' profit participation fund (Note 9.2) | 70 497                | 64 618                  |
|   | Workers' welfare fund                         | 25 462                | 25 462                  |
|   |   | 1 141 227             | 926 593                 |
|   |   |                       |                         |

**9.1** This includes amounts in aggregate of Rupees 12.859 million (30 June 2007: Rupees 4.791 million) due to associated undertakings.

#### 9.2 Workers' profit participation fund

| Balance as on 01 July<br>Interest for the year (Note 32)<br>Add: provision for the year (Note 30) | 64 618<br>2 888<br>70 497 | 67 006<br>2 003<br>64 618 |
|---|---------------------------|---------------------------|
|   | 138 003                   | 133 627                   |
| Less: payments during the year<br>Deposited in the Government treasury                            | 67 506<br>-               | 69 006<br>3               |
|   | 67 506                    | 69 009                    |
|   | 70 497                    | 64 618                    |

**9.2.1** The Company retains workers' profit participation fund for its business operations till the date of allocation to workers. Interest is paid at prescribed rate under the Companies Profit (Workers' Participation) Act, 1968 on funds utilized by the Company till the date of allocation to workers.

|     |  | (RUPEES IN THOUSAND) |           |  |
|-----|--|----------------------|-----------|--|
|     |  | 2008                 | 2007      |  |
| 10. | ACCRUED MARK-UP                                  |                      |           |  |
|     | Long term financing                              | 36 428               | 79 456    |  |
|     | Short term borrowings                            | 165 419              | 52 288    |  |
|     |  | 201 847              | 131 744   |  |
| 11. | SHORT TERM BORROWINGS                            |                      |           |  |
|     | From banking companies - secured                 |                      |           |  |
|     | Short term running finances (Note 11.1 and 11.2) | 4 570 263            | 40 715    |  |
|     | SBP refinance (Note 11.1 and 11.3)               | 2 988 000            | 2 312 535 |  |
|     | Other short term finances (Note 11.1 and 11.4)   | 1 027 800            | 2 498 834 |  |
|     | Temporary bank overdraft (Note 11.1 and 11.2)    | 589 455              | 166 580   |  |
|     |  | 9 175 518            | 5 018 664 |  |

- **11.1** These finances are obtained from banking companies under mark up arrangements and are secured against joint pari passu hypothecation charge on all present and future current assets, all marketable securities, other instruments, ranking hypothecation charge on plant and machinery, pledge of cotton and equity investments of the company. These form part of total credit facility of Rupees 20 159 million (30 June 2007: Rupees 14 285 million).
- **11.2** The rates of mark-up range from 9.72% to 14.58% (30 June 2007: 9.53% to 13.41%) per annum on the balance outstanding.
- **11.3** The rates of mark up range from 6.90% to 7.50% (30 June 2007: 6.90% to 7.00%) per annum on the balance outstanding.
- **11.4** The rates of mark up range from 4.20% to 15.01% (30 June 2007: 5.69% to 10.50%) per annum on the balance outstanding.

# 12. CURRENT PORTION OF NON-CURRENT LIABILITIES

| Long term financing (Note 7)                                 | 926 025 | 1 308 534 |
|--|---------|-----------|
| Liabilities against assets subject to finance lease (Note 8) | -       | 33 031    |
|  | 926 025 | 1 341 565 |

# 13. CONTINGENCIES AND COMMITMENTS

#### Contingencies

- i) The Company is contingently liable for Rupees 61.891 million (30 June 2007: Rupees 61.891 million) on account of central excise duty not acknowledged as debt as the cases are pending before Court.
- ii) Guarantees of Rupees 347.751 million (30 June 2007: Rupees 363.174 million) have been given by the banks of the Company to Sui Northern Gas Pipelines Limited against gas connections, Shell Pakistan Limited against purchase of furnace oil and Director Excise and Taxation, Karachi.
- iii) Post dated cheques have been issued to customs authorities in respect of duties amounting to Rupees 59.163 million (30 June 2007: Rupees 6.330 million) on imported material availed on the basis of consumption and export plans. In the event the documents of exports are not provided on due dates, cheques issued as security shall be encashable.
- iv) The Company has given following guarantees on behalf of Nishat Power Limited subsidiary company:

Performance guarantee of USD 1 million (Pak Rupees 68.200 million) in favour of Private Power and Infrastructure Board to secure performance of Nishat Power Limited under Implementation Agreement and Power Purchase Agreement.

Irrevocable standby letters of credit of Rupees 1 104.995 million for equity injection and Rupees 147.120 million for positive cost overrun, in accordance with Project Funds Agreement, in favour of security trustee of syndicated lenders of Nishat Power Limited.

# Commitments

- i) Contracts for capital expenditure are approximately amounting to Rupees 370.168 million (30 June 2007: Rupees 17.882 million).
- ii) Letters of credit other than for capital expenditure are amounting to Rupees 403.627 million (30 June 2007: Rupees 458.158 million).

|     |                                      | (RUPEES IN T | ,          |
|-----|--------------------------------------|--------------|------------|
| 14. | PROPERTY PLANT AND EQUIPMENT         | 2008         | 2007       |
|     | Operating assets                     |              |            |
|     | - Owned (Note 14.1)                  | 10 365 262   | 10 309 611 |
|     | - Leased (Note 14.1)                 | -            | 71 019     |
|     | Capital work in progress (Note 14.2) | 282 048      | 205 529    |
|     |                                      | 10 647 310   | 10 586 159 |

# 14.1 Operating assets

| [  |                  |                                     |                           |                           | Owned                |  |                       |                      |                           | Leased              |
|--|------------------|-------------------------------------|---------------------------|---------------------------|----------------------|--|-----------------------|----------------------|---------------------------|---------------------|
|  | Freehold<br>land | Buildings<br>on<br>freehold<br>land | Plant<br>and<br>machinery | Electric<br>Installations | Factory<br>equipment | Furniture<br>fixtures<br>and office<br>equipment | Computer<br>equipment | Vehicles             | Total                     | Plant and machinery |
|  |                  |                                     |                           |                           |                      |  |                       | (                    | RUPEES IN                 | THOUSAND)           |
| At 01 July 2006                                  |                  |                                     |                           |                           |                      |  |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 362 243          | 2 250 740<br>(1 101 694)            | 10 643 084<br>(4 308 074) | 490 486<br>(245 061)      | 108 907<br>(56 884)  | 167 966<br>(78 469)                              | 84 464<br>(34 202)    |                      | 14 313 638<br>(5 915 328) | 87 096<br>(8 472)   |
| Net book value                                   | 362 243          | 1 149 046                           | 6 335 010                 | 245 425                   | 52 023               | 89 497   | 50 262                | 114 804              | 8 398 310                 | 78 624              |
| Year ended 30 June 2007                          |                  |                                     |                           |                           |                      |  |                       |                      |                           |                     |
| Opening net book value<br>Additions<br>Disposals | 362 243<br>8 541 | 1 149 046<br>667 997                | 6 335 010<br>2 103 923    | 245 425<br>75 963         | 52 023<br>28 587     | 89 497<br>26 720                                 | 50 262<br>8 977       | 114 804<br>84 675    | 8 398 310<br>3 005 383    | 78 624              |
| Cost<br>Accumulated depreciation                 | -                | (2 886)<br>2 362                    | (344 300)<br>242 531      | (784)<br>647              | (461)<br>385         | (31)<br>26                                       | (251)<br>98           | (46 369)<br>30 114   | (395 082)<br>276 163      | -                   |
| Depreciation charge                              | -                | (524)<br>(144 284)                  | (101 769)<br>(752 288)    | (137)<br>(29 413)         | (76)<br>(6 785)      | (5)<br>(9 438)                                   | (153)<br>(6 353)      | (16 255)<br>(26 602) | (118 919)<br>(975 163)    | -<br>(7 605)        |
| Closing net book value                           | 370 784          | 1 672 235                           | 7 584 876                 | 291 838                   | 73 749               | 106 774  | 52 733                | 156 622              | 10 309 611                | 71 019              |
| At 30 June 2007                                  |                  |                                     |                           |                           |                      |  |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 370 784          | 2 915 851<br>(1 243 616)            | 12 402 707<br>(4 817 831) | 565 665<br>(273 827)      | 137 033<br>(63 284)  | 194 655<br>(87 880)                              | 93 190<br>(40 458)    |                      | 16 923 939<br>(6 614 328) | 87 096<br>(16 077)  |
| Net book value                                   | 370 784          | 1 672 235                           | 7 584 876                 | 291 838                   | 73 749               | 106 775  | 52 732                | 156 622              | 10 309 611                | 71 019              |
| Year ended 30 June 2008                          |                  |                                     |                           |                           |                      |  |                       |                      |                           |                     |
| Opening net book value<br>Additions<br>Transfer  | 370 784<br>7 971 | 1 672 235<br>299 004                | 7 584 876<br>730 187      | 291 838<br>24 222         | 73 749<br>19 362     | 106 775<br>14 414                                | 52 732<br>4 137       |                      | 10 309 611<br>1 132 568   | 71 019<br>-         |
| Cost<br>Accumulated depreciation                 | -                | -                                   | 87 096<br>(22 922)        | -                         | -                    | -  | -                     | -                    | 87 096<br>(22 922)        | (87 096)<br>22 922  |
| Disposals  | -                | -                                   | 64 174                    | -                         | -                    | -  | -                     | -                    | 64 174                    | (64 174)            |
| Cost<br>Accumulated depreciation                 | (249)            | (2 098)<br>1 641                    | (534 030)<br>404 947      | -                         | (1 232)<br>321       | (253)<br>177                                     | (209)<br>88           | (35 218)<br>18 251   | (573 289)<br>425 425      | -                   |
| Depreciation charge                              | (249)            | (457)<br>(174 225)                  | (129 083)<br>(724 737)    | (29 916)                  | (911)<br>(8 170)     | (76)<br>(11 541)                                 | (121)<br>(16 219)     | (16 967)<br>(28 419) | (147 864)<br>(993 227)    | (6 845)             |
| Closing net book value                           | 378 506          | 1 796 557                           | 7 525 417                 | 286 144                   | 84 030               | 109 572  | 40 529                | 144 507              | 10 365 262                | -                   |
| At 30 June 2008                                  |                  |                                     |                           |                           |                      |  |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 378 506          | 3 212 757<br>(1 416 200)            | 12 685 960<br>(5 160 543) | 589 887<br>(303 743)      | 155 163<br>(71 133)  | 208 816<br>(99 244)                              | 97 118<br>(56 589)    |                      | 17 570 314<br>(7 205 052) | -                   |
| Net book value                                   | 378 506          | 1 796 557                           | 7 525 417                 | 286 144                   | 84 030               | 109 572  | 40 529                | 144 507              | 10 365 262                | -                   |
| Annual rate of depreciation (%)                  | -                | 10                                  | 10                        | 10                        | 10                   | 10   | 30                    | 20                   |                           | 10                  |

| Description   | Qty.    | Cost              | Accumulated<br>depreciation | Net book<br>value | Sale<br>proceeds | Gain/<br>(Loss)   | Mode of<br>disposal        | Particulars of purchasers   |
|---|---------|-------------------|-----------------------------|-------------------|------------------|-------------------|----------------------------|---|
|   |         |                   | (RUPE                       | ES IN THOU        | JSAND)           |                   |                            |   |
| and   | 10 M    | 249               | -                           | 249               | 500              | 251               | Negotiation                | Chaudhri Khalid Mahmood, Distric<br>Faisalabad.                                       |
| Building<br>Building Material                                   | -       | 2 098             | 1 641                       | 457               | 460              | 3                 | Negotiation                | Mr.Bahadar Khan, Hussainabad<br>Faisalabad.   |
| Plant and Machinery<br>Cloth Trollies and Batchors              | -       | 748               | 544                         | 204               | 204              | -                 | Negotiation                | Millinnium Textile (Private) Limiteo<br>Kahna Kacha Railway Statior                   |
| Old Processing Equipment  | -       | 1 453             | 1 295                       | 158               | 164              | 6                 | Negotiation                | Lahore.<br>Fahim Traders, Nishatabad  |
| Singeing Machine  | 1       | 11 638            | 8 506                       | 3 132             | 2 240            | (892)             | Negotiation                | Faisalabad.<br>Sharif Textile Industries (Private                                     |
| Exposing Machine  | 1       | 2 262             | 1 730                       | 532               | 160              | (372)             | Negotiation                | Limited,Satiana Road, Faisalabad.<br>Fahim Traders, Nishatabad<br>Faisalabad.         |
| Rolling Machine   | 1       | 783               | 667                         | 116               | 155              | 39                | Negotiation                |   |
| Processing Equipment  | -       | 541               | 367                         | 174               | 202              | 28                | Negotiation                | B.M. Traders, Gulberg, Faisalabad   |
| Steps Repeat Machine<br>Stenter Machine Krantz                  | 1<br>1  | 468<br>13 511     | 418<br>9 223                | 50<br>4 288       | 40<br>3 536      | (10)<br>(752)     | Negotiation<br>Negotiation | B.M. Traders, Gulberg, Faisalabad<br>Haroon Textile Industries, G.T. Road             |
| Koyoto Gas Singeing Machine                                     | 1       | 6 390             | 4 890                       | 1 500             | 1 500            | -                 | Negotiation                |   |
| Bleaching Plant   | 1       | 42 138            | 32 430                      | 9 708             | 8 500            | (1 208)           | Negotiation                | Road, Khurianwala, Faisalabad<br>Kamal Spinning Mills, Jaranwala                      |
| Generator   | 1       | 1 077             | 518                         | 559               | 250              | (309)             | Negotiation                | Road, Khurianwala, Faisalabad<br>Al-Rahman Autos, Peco Road<br>Lahore                 |
| Alternate Demno   | 1       | 53 471            | 37 901                      | 15 570            | 2 050            | (13 520)          | Negotiation                | Abdul Hameed, Sumandari Road<br>Faisalabad  |
| Air Jet Looms<br>Air Jet Looms                                  | 59<br>8 | 129 984<br>23 488 | 97 653<br>17 279            | 32 331<br>6 209   | 12 464<br>5 880  | (19 867)<br>(329) | Negotiation<br>Negotiation | Qafsa General Trading, UAE<br>Faisal Enterprises, Shahrah-e-Faisa                     |
| Air Jet Looms   | 8       | 23 488            | 17 314                      | 6 174             | 5 880            | (294)             | Negotiation                | Karachi<br>Faisal Enterprises, Shahrah-e-Faisa  |
| Air Jet Looms   | 16      | 46 975            | 34 721                      | 12 254            | 11 760           | (494)             | Negotiation                | Karachi<br>Faisal Enterprises, Shahrah-e-Faisa  |
| Sulzer Looms  | 8       | 28 233            | 22 402                      | 5 831             | 9 440            | 3 609             | Negotiation                | Karachi<br>Kamal Fabric, Jhang Roac<br>Faisalabad.                                    |
| Sulzer Looms  | 10      | 35 291            | 28 024                      | 7 267             | 11 800           | 4 533             | Negotiation                | Kamal Fabric, Jhang Road<br>Faisalabad.   |
| Sulzer Looms  | 10      | 35 291            | 28 045                      | 7 246             | 11 800           | 4 554             | Negotiation                |   |
| Sulzer Looms  | 8       | 28 233            | 22 442                      | 5 791             | 9 440            | 3 649             | Negotiation                | Kamal Fabric, Jhang Road<br>Faisalabad.   |
| Over Head Cleaner   | 1       | 3 476             | 2 761                       | 715               | 200              | (515)             | Negotiation                | Kamal Fabric, Jhang Road<br>Faisalabad.   |
| Sulzer Looms  | 12      | 42 349            | 34 257                      | 8 092             | 14 170           | 6 078             | Negotiation                | Interweave Textile Mills (Private<br>Limited, Industrial Estate Kot Lakhpat<br>Lahore |
| Sewing Machine  | 50      | 1 367             | 1 088                       | 279               | 200              | (79)              | Negotiation                |   |
| Factory equipment<br>Mahlo                                      | 1       | 245               | 178                         | 67                | 90               | 23                | Negotiation                | Dawood Usman Industry, Razaabad<br>Faisalabad   |
| <b>/ehicles</b><br>Suzuki Alto LXV-6018<br>Suzuki Alto FDZ-0954 | 1<br>1  | 469<br>505        | 339<br>342                  | 130<br>163        | 254<br>267       | 124<br>104        | Negotiation<br>Negotiation | Mr.Sohail Shafi, Mustafabad, Lahore<br>Mr.Haris Haroon Rashid, Gulshan Si             |
| Honda Civic LRE-0300  | 1       | 1 327             | 860                         | 467               | 575              | 108               | Negotiation                | Syed, North Karachi.  |
| 3MW LZS-0700  | 1       | 9 089             | 3 318                       | 5 771             | 6 000            | 229               | Negotiation                | Company's employee<br>Mr. Taimur Ali Malik, Gulberg-I                                 |
| Suzuki Baleno LRX-9045  | 1       | 797               | 470                         | 327               | 418              | 91                | Negotiation                | Lahore<br>Argosy Enterprises, Gulberg II  |
| Suzuki Baleno LZX-6827  | 1       | 817               | 307                         | 510               | 525              | 15                | Negotiation                |   |
| Suzuki Alto LRA-9166  | 1       | 479               | 350                         | 129               | 278              | 149               | Negotiation                |   |
| Suzuki Cultus FDY-9121  | 1       | 587               | 416                         | 171               | 305              | 134               | Negotiation                | Lahore<br>Mr. Badar Ali, Shalamar Bagh<br>Lahore                                      |

#### 14.1.1 Detail of operating assets, exceeding the book value of Rupees 50 000 disposed of during the year is as follows:

| Description   | Qty. | Cost    | Accumulated depreciation | Net book<br>value | Sale<br>proceeds | Gain/<br>(Loss) | Mode of<br>disposal | Particulars of purchasers   |
|---|------|---------|--------------------------|-------------------|------------------|-----------------|---------------------|---|
|   |      |         | (RUPE                    | ES IN THOU        | JSAND)           |                 |                     |   |
| Honda City LZH-0836   | 1    | 891     | 431                      | 460               | 619              | 159             | Negotiation         | Argosy Enterprises, Gulberg III   |
| Suzuki Cultus LZU-8882  | 1    | 651     | 260                      | 391               | 402              | 11              | Negotiation         | Lahore<br>Mr. Muhammad Sarwar, Gulshar  |
| Tracking System   | 17   | 540     | 300                      | 240               | 276              | 36              | Negotiation         | Ravi, Lahore<br>Trakker (Private) Limited, P.E.C.H.S.                         |
| Suzuki Baleno LZX-7784  | 1    | 817     | 331                      | 486               | 817              | 331             | Negotiation         | Karachi<br>Mr. Ghulam Abbas, Wapda Town                                       |
| Honda City LZE-1410   | 1    | 810     | 424                      | 386               | 387              | 1               | Negotiation         | Lahore, Company Employee<br>Mr. Ali Imran Shah, Multan Road                   |
| Suzuki Cultus LWQ-5819  | 1    | 677     | 204                      | 473               | 498              | 25              | Negotiation         | Lahore, Company employee<br>Nishat Power Limited, 7-Main Gulberg              |
| Suzuki Baleno LRL-1448  | 1    | 793     | 506                      | 287               | 452              | 165             | Negotiation         | Lahore<br>Mr.Zia ur Rehman, Chamber Bazar                                     |
| Toyota Hiace Van LXP-7917   | 1    | 1 859   | 1 435                    | 424               | 811              | 387             | Negotiation         | Kasur.<br>Mr.Abdul Majid Khan, Raj Gar, Lahore                                |
| Toyota Corolla LRU-6693   | 1    | 1 119   | 699                      | 420               | 424              | 4               | Negotiation         | Mr. Sulaiman Kiyani, New Garder   |
| Honda City LRS-1756   | 1    | 810     | 477                      | 333               | 580              | 247             | Negotiation         | Town, Lahore, Company employee<br>Mr. Abdul Aziz, Shalamar Town               |
| Suzuki Baleno LRZ-8743  | 1    | 829     | 506                      | 323               | 343              | 20              | Negotiation         | Lahore<br>Nishat Power Limited, 7 - Mair                                      |
| Honda City LRL-1445   | 1    | 760     | 483                      | 277               | 378              | 101             | Negotiation         | Gulberg, Lahore<br>Mr.Mohammad Adil Ghani, Rehmai<br>Town, Faisalabad, Compan |
| Foyota Corolla 2.0 D FDX-3518   | 1    | 912     | 738                      | 174               | 390              | 216             | Negotiation         | Employee<br>Mr.Saqib Waseem Jaffar, Punjal                                    |
| racking System  | 8    | 298     | 151                      | 147               | 128              | (19)            | Negotiation         | Government Society, Lahore.<br>Trakker (Private) Limited, P.E.C.H.S.          |
| Ionda Civic LRU-6061  | 1    | 1 201   | 753                      | 448               | 456              | 8               | Negotiation         | Karachi<br>Mr. Faisal Naseem Kari, Lahore                                     |
| Suzuki Cultus LRX-4815  | 1    | 603     | 377                      | 226               | 229              | 3               | Negotiation         | Company employee<br>Mr. Muhammad Azmat Ali, New Supe                          |
| Suzuki Cultus LZU-8359  | 1    | 643     | 213                      | 430               | 452              | 22              | Negotiation         | Town, Lahore. Employee<br>Nishat Power Limited, 7-Main Gulberg                |
| ōyota Corolla 2.0 D   |      |         |                          |                   |                  |                 |                     | Lahore  |
| Saloon LRQ-1900   | 1    | 1 225   | 787                      | 438               | 782              | 344             | Negotiation         | Argosy Enterprises, Gulberg II<br>Lahore                                      |
| Nissan Sunny LZS-6699   | 1    | 1 162   | 485                      | 677               | 663              | (14)            | Negotiation         | Mr. Zafar Iqbal Qureshi, Model Town<br>Link Road, Lahore                      |
| Suzuki Cultus FS-8963   | 1    | 601     | 397                      | 204               | 345              | 141             | Negotiation         | Syed Arshad Ali Zaidi, Depal Pur<br>District Okara                            |
| Suzuki Cultus LZV-8054  | 1    | 610     | 250                      | 360               | 428              | 68              | Negotiation         | Argosy Enterprises, Gulberg II<br>Lahore                                      |
| Ionda Civic LZO-5045  | 1    | 1 062   | 529                      | 533               | 543              | 10              | Negotiation         | Mr. Badar-ul-Hassan, New Muslin   |
| racking System  | 7    | 223     | 103                      | 120               | 116              | (4)             | Negotiation         | Town, Lahore, Company employee<br>Trakker (Private) Limited, P.E.C.H.S.       |
| londa City LZS-7111   | 1    | 908     | 464                      | 444               | 470              | 26              | Negotiation         | Karachi<br>Nishat Power Limited. 7-Main Gulberg                               |
| Suzuki Alto LWO-4265  | 1    | 518     | 137                      | 381               | 432              | 51              | Negotiation         | Lahore.<br>Argosy Enterprises, Gulberg II<br>Lahore                           |
| Computer equipment  |      |         |                          |                   |                  |                 |                     |   |
| aptop Del-505   | 1    | 100     | 41                       | 59                | 76               | 17              | Negotiation         | · · · · ·   |
| aptop   | 1    | 109     | 48                       | 61                | 68               | 7               | Insurance<br>Claim  | employee<br>Security General Insurance Company<br>53-A, Lawrance Road, Lahore |
| Aggregate of other items of<br>oroperty, plant and equipment<br>vith individual book values not |      |         |                          |                   |                  |                 |                     |   |
| exceeding Rupees 50 000   |      | 3 241   | 1 200                    | 2 041             | 2 217            | 176             |                     |   |
|   |      | 573 289 | 425 425                  | 147 864           | 135 489          | (12 375)        |                     |   |

|        |   | (RUPEES IN T<br>2008 | HOUSAND)<br>2007 |
|--------|---|----------------------|------------------|
| 14.1.2 | Depreciation charge for the year has been allocated as follows: |                      |                  |
|        | Owned   |                      |                  |
|        | Cost of sales (Note 27.3)                                       | 937 048              | 932 770          |
|        | Distribution cost (Note 28)                                     | 2 502                | 2 943            |
|        | Administrative expenses (Note 29)                               | 53 677               | 39 450           |
|        |   | 993 227              | 975 163          |
|        | Leased  |                      |                  |
|        | Cost of sales (Note 27.3)                                       | 6 845                | 7 605            |
|        |   | 1 000 072            | 982 768          |
| 14.2   | Capital work in progress  |                      |                  |
|        | Building on freehold land                                       | 51 974               | 89 878           |
|        | Plant and machinery   | 213 937              | 96 918           |
|        | Electric installation   | 3 820                | -                |
|        | Unallocated capital expenditure                                 | -                    | 8 425            |
|        | Letters of credit against machinery                             | 756                  | 22               |
|        | Letters of credit and advances against                          | 5.040                | 0.074            |
|        | furniture and office equipment                                  | 5 646                | 3 271            |
|        | Advances against vehicles                                       | 5 915                | 7 015            |
|        |   | 282 048              | 205 529          |
|        |   |                      |                  |

## (RUPEES IN THOUSAND) 2008 2007 (Restated)

# 15. LONG TERM INVESTMENTS

# AVAILABLE FOR SALE

# Subsidiary

Nishat Power Limited - unquoted (Note 15.1) 64 000 000 (30 June 2007: Nil) fully paid ordinary shares of Rupees 10 each. Equity held 80% (30 June 2007: Nil) Add: advance for purchase of shares

| 640 000<br>12 600 | - |
|-------------------|---|
| 652 600           | - |

|  | (RUPEES IN 1<br>2008 | <b>THOUSAND)</b><br>2007<br>(Restated) |
|--|----------------------|--|
| Associated companies (with significant influence)<br>D.G. Khan Cement Company Limited - quoted<br>79 614 700 (30 June 2007: 79 614 700) fully paid ordinary<br>share of Rupees 10 each. Equity held 31.40%<br>(30 June 2007: 31.40%) | 2 258 955            | 2 258 955                              |
| Gulf Nishat Apparel Limited - unquoted<br>18 451 300 (30 June 2007: 9 036 000) fully paid ordinary<br>shares of Rupees 10 each. Equity held 25.72%<br>(30 June 2007: 19.05%)   | 184 513              | 90 360                                 |
| Nishat Paper Products Company Limited - unquoted<br>(Formerly Nishat Shuaiba Paper Products Company Limited)<br>11 634 199 (30 June 2007:11 634 199) fully paid ordinary<br>shares of Rupees 10 each. Equity held 25%                |                      |  |
| (30 June 2007: 25 %)<br>Add: advance for purchase of shares  | 116 342<br>-         | 116 342<br>598                         |
| • • · · · · · · · · · · · · · · · · · ·  | 116 342              | 116 940                                |
| Associated companies (others)<br>Adamjee Insurance Company Limited - quoted<br>30 031 (30 June 2007: 30 031) fully paid ordinary shares of<br>Rupees 10 each. Equity held 0.03% (30 June 2007: 0.03%)                                | 3 725                | 3 725                                  |
| Security General Insurance Company Limited - unquoted<br>4 798 908 (30 June 2007: 1 279 709) fully paid ordinary<br>shares of Rupees 10 each. Equity held 15.02%<br>(30 June 2007: 15.02%)   | 5 250                | 5 250                                  |
| Related party<br>MCB Bank Limited - quoted<br>21 474 658 (30 June 2007: 16 919 258) fully paid ordinary<br>of Rupees 10 each. Equity held 6.77% (30 June 2007: 6.04%)  | 2 502 976            | 906 353                                |
| <b>Other</b><br>Habib Bank Limited - quoted<br>110 (30 June 2007: Nil) fully paid ordinary shares<br>of Rupees 10 each.  | 24                   | -                                      |
|  | 5 724 385            | 3 381 583                              |
| Fair value adjustment - surplus  | 7 596 703            | 12 291 397                             |
|  | 13 321 088           | 15 672 980                             |
|  |                      |  |

**15.1** The Company has to maintain atleast 51% holding in the share capital of Nishat Power Limited (NPL) during the period of first six years from the date of commercial operations of NPL. Moreover, the Company has pledged its 28 560 000 shares to lenders of NPL for the purpose of securing finance.

|     |   | (RUPEES IN TI<br>2008   | HOUSAND)<br>2007        |
|-----|---|-------------------------|-------------------------|
| 16. | LONG TERM LOANS   |                         |                         |
|     | Secured - considered good:<br>Executives (Note 16.1)<br>Other employees | 8 391<br>5 857          | 9 294<br>6 101          |
|     |   | 14 248                  | 15 395                  |
|     | Less: current portion (Note 22)<br>Executives<br>Other employees        | 3 429<br>2 697<br>6 126 | 4 139<br>1 733<br>5 872 |
|     | <b>16.1</b> Reconciliation of carrying amount of loans to executives:   | 8 122                   | 9 523                   |
|     | Opening balance<br>Add: disbursements                                   | 9 294<br>5 073          | 6 626<br>7 618          |
|     | Less: repayments  | 14 367<br>5 976         | 14 244<br>4 950         |
|     | Closing balance   | 8 391                   | 9 294                   |
|     |   |                         |                         |

- **16.1.1** Maximum aggregate balance due from executives at the end of any month during the year was Rupees 11.491 million (30 June 2007: Rupees 10.516 million).
  - **16.2** These represents interest free house construction loans given to executives and employees and are secured against balance to the credit of employee in the provident fund trust. These are recoverable in equal monthly installments.
  - **16.3** The fair value adjustment in accordance with the requirements of IAS 39 'Financial Instruments: Recognition and Measurement' arising in respect of staff loans is not considered material and hence not recognized.

|     |   | (RUPEES IN T<br>2008 | HOUSAND)<br>2007 |
|-----|---|----------------------|------------------|
| 17. | LONG TERM DEPOSITS, PREPAYMENTS<br>AND DEFERRED COST        |                      |                  |
|     | Security deposits<br>Prepayments                            | 9 454<br>1 964       | 9 184            |
|     | Deferred cost (Note 17.1)                                   | -                    | 158              |
|     | Less: current portion (Note 23)                             | 11 418<br>877        | 9 342            |
|     |   | 10 541               | 9 342            |
|     | <b>17.1</b> Reconciliation of deferred cost is given below: |                      |                  |
|     | Balance as at 01 July                                       | 158                  | 788              |
|     | Less: amortized during the year (Note 30)                   | 158                  | 630              |
|     |   | -                    | 158              |
| 18. | STORES, SPARE PARTS AND LOOSE TOOLS                         |                      |                  |
|     | Stores (Note 18.1)  | 332 843              | 269 114          |
|     | Spare parts   | 156 744              | 152 798          |
|     | Loose tools   | 642                  | 516              |
|     |   | 490 229              | 422 428          |
|     |   |                      |                  |

**18.1** It includes stores in transit amounting to Rupees 37.010 million (30 June 2007: Rupees 29.766 million).

# 19. STOCK IN TRADE

| Raw materials                       | 1 800 826 | 1 264 787 |
|-------------------------------------|-----------|-----------|
| Work in process                     | 1 157 415 | 942 753   |
| Finished goods (Note 19.1 and 19.2) | 1 145 407 | 898 896   |
|                                     | 4 102 649 | 2 106 426 |
|                                     | 4 103 648 | 3 106 436 |

**19.1** Finished goods include inventory valued at net realizable value amounting to Rupees 124.927 million (30 June 2007: Rupees 81.500 million).

**19.2** Finished goods include stock in transit amounting to Rupees 82.602 million (30 June 2007: Rupees 107.657 million).

|                                     | (RUPEES IN 1<br>2008 | (HOUSAND)<br>2007 |
|-------------------------------------|----------------------|-------------------|
| 20. TRADE DEBTS                     |                      | 2001              |
| Considered good:                    |                      |                   |
| Secured (against letters of credit) | 507 299              | 250 387           |
| Unsecured (Note 20.1)               | 821 728              | 581 266           |
|                                     | 1 329 027            | 831 653           |
| Considered doubtful:                |                      |                   |
| Others - unsecured                  | 27 000               | -                 |
| Less: provision for doubtful debts  | 27 000               | -                 |
|                                     |                      |                   |
|                                     | 1 329 027            | 831 653           |

**20.1** It includes an amount of Rupees 44.296 million (30 June 2007: Rupees 24.310 million) due from Gulf Nishat Apparel Limited - associated company.

# 21. SHORT TERM INVESTMENTS

# AVAILABLE FOR SALE

. . .

| Associated companies<br>Nishat (Chunian) Limited - quoted<br>10 233 329 (30 June 2007: 10 233 329) fully pai<br>ordinary shares of Rupees 10 each. Equity held<br>(30 June 2007: 13.61 %) |                         | 109 931   |
|---|-------------------------|-----------|
| Security General Insurance Company Limited -<br>5 427 336 (30 June 2007: 1 447 290) fully paid of<br>shares of Rupees 10 each. Equity held 15.02 %<br>(30 June 2007: 15.02%)              | -                       | 5 938     |
| Related party<br>MCB Bank Limited - quoted<br>21 057 999 (30 June 2007: 21 057 999) fully pai<br>shares of Rupees 10 each. Equity held 6.77%<br>(30 June 2007: 6.04%)                     | d ordinary<br>5 327 003 | 254 780   |
| <b>Other</b><br>Pakistan Strategic Allocation Fund - quoted<br>500 000 (30 June 2007: 500 000) fully paid certi<br>of Rupees 10 each  | ficates <b>5 000</b>    | 5 000     |
|   | 5 447 872               | 375 649   |
| Fair value adjustment - surplus   | 1 681 282               | 7 742 810 |
|   | 7 129 154               | 8 118 459 |

|     |  | (RUPEES IN T<br>2008   | HOUSAND)<br>2007   |
|-----|--|--|--|
| 22. | LOANS AND ADVANCES   |  |  |
|     | Considered good:<br>Employees - interest free:   |  | 000  |
|     | <ul> <li>Executives</li> <li>Other employees</li> </ul>  | 392<br>3 214   | 232<br>2 111   |
|     | Current portion of long term loans (Note 16)<br>Advances to suppliers<br>Letters of credit<br>Employees' provident fund trust<br>Income tax<br>Other advances<br><b>Considered doubtful:</b><br>Others<br>Less: provision for doubtful debts | 3 606<br>6 126<br>47 612<br>1 398<br>2 201<br>302 923<br>39 429<br>403 295<br>-<br>403 295 | 2 343<br>5 872<br>45 930<br>18 023<br>6 406<br>279 316<br>53 380<br>411 270<br>108<br>108<br>-<br>-<br>411 270 |
| 23. | SHORT TERM DEPOSITS AND PREPAYMENTS  |  | 411270   |
| 23. | SHORT TERM DEPOSITS AND FREFATMENTS  |  |  |
|     | Deposits<br>Prepayments - including current portion (Note 17)  | 24 146<br>6 254  | 24 279<br>2 116  |
|     |  | 30 400   | 26 395   |
| 24. | OTHER RECEIVABLES  |  |  |
|     | <b>Considered good</b><br>Export rebate and claims<br>Sales tax refundable<br>Derivative financial instrument<br>Miscellaneous receivables   | 154 659<br>204 170<br>-<br>11 184<br>370 013   | 163 555<br>144 116<br>14 015<br>1 153<br>322 839   |

| 25. | CASH AND BANK BALANCES  | (RUPEES IN 1<br>2008 | <b>HOUSAND)</b><br>2007 |
|-----|---|----------------------|-------------------------|
| 20. | With banks:<br>On PLS saving accounts   |                      |                         |
|     | Including US\$ 17 108 (30 June 2007: US\$ 108 324)<br>On current accounts (Note 25.1) | 1 180                | 6 671                   |
|     | Including US\$ 134 175 (30 June 2007: US\$ 118 167)                                   | 66 352               | 54 037                  |
|     |   | 67 532               | 60 708                  |
|     | Cash in hand  | 6 220                | 8 899                   |
|     |   | 73 752               | 69 607                  |

**25.1** Cash at banks includes balance of Rupees 32.893 million (30 June 2007: Rupees 33.945 million) with MCB Bank Limited - related party.

**25.2** Rate of profit on bank deposits ranges from 0.1% to 6.5% (30 June 2007: 0.1% to 4.75%) per annum.

#### 26. SALES

|      | rt<br>I (Note 26.1)<br>rt rebate | 14 796 829<br>4 404 120<br>66 684 | 14 355 187<br>2 793 059<br>31 946 |
|------|----------------------------------|-----------------------------------|-----------------------------------|
|      |                                  | 19 267 633                        | 17 180 192                        |
| 26.1 | Local sales                      |                                   |                                   |
|      | Sales (Note 26.2)                | 4 312 510                         | 2 770 959                         |
|      | Less: sales tax                  | 8 193                             | 4 830                             |
|      |                                  | 4 304 317                         | 2 766 129                         |
|      | Processing income                | 93 335                            | 26 930                            |
|      | Doubling income                  | 6 468                             | -                                 |
|      |                                  | 4 404 120                         | 2 793 059                         |

- **26.2** It includes sales of Rupees 1 042.783 million (30 June 2007: NIL) made to direct exporters against special purchase order (SPO).
- **26.3** Exchange gain due to currency rate fluctuations relating to export sales amounting to Rupees 10.580 million (30 June 2007: Rupees 2.296 million) has been included in export sales.

|     | (RUPEES IN<br>2008  |   | THOUSAND)<br>2007  |  |
|-----|---|---|--|--|
| 27. | COST OF SALES   |   |  |  |
|     | Raw material consumed (Note 27.1)<br>Cloth and yarn purchased / used<br>Processing charges<br>Salaries, wages and other benefits (Note 27.2)<br>Stores, spare parts and loose tools<br>Packing materials consumed<br>Repair and maintenance<br>Fuel and power<br>Insurance<br>Other factory overheads | 5 518 217<br>5 359 441<br>123 445<br>1 207 916<br>1 464 355<br>418 126<br>109 195<br>1 433 453<br>22 511<br>159 478 | 4 763 180<br>4 102 826<br>94 523<br>1 160 877<br>1 337 211<br>365 155<br>118 589<br>1 395 790<br>22 877<br>141 212 |  |
|     | Depreciation (Note 27.3)  | 943 893   | 940 375  |  |
|     | Work in process   | 16 760 030  | 14 442 615   |  |
|     | Opening stock<br>Closing stock  | 942 753<br>(1 157 415)  | 896 854<br>(942 753)   |  |
|     |   | (214 662)   | (45 899)   |  |
|     | Cost of goods manufactured  | 16 545 368  | 14 396 716   |  |
|     | Finished goods  |   |  |  |
|     | Opening stock<br>Closing stock  | 898 896<br>(1 145 407)  | 837 434<br>(898 896)   |  |
|     |   | (246 511)   | (61 462)   |  |
|     | Cost of sales   | 16 298 857  | 14 335 254   |  |
|     | 27.1 Raw material consumed  |   |  |  |
|     | Opening stock<br>Add: purchased during the year   | 1 264 787<br>6 054 256  | 1 268 886<br>4 759 081   |  |
|     |   | 7 319 043   | 6 027 967  |  |
|     | Less: closing stock   | 1 800 826   | 1 264 787  |  |
|     |   | 5 518 217   | 4 763 180  |  |
|     |   |   |  |  |

**27.2** Salaries, wages and other benefits include provident fund contribution of Rupees 38.597 million (30 June 2007: Rupees 34.921 million) by the Company.

|     | 27.3 Depreciation                        | (RUPEES IN T<br>2008 | HOUSAND)<br>2007 |
|-----|--|----------------------|------------------|
|     | Operating assets                         |                      |                  |
|     | - Owned (Note 14.1.2)                    | 937 048              | 932 770          |
|     | - Leased (Note 14.1.2)                   | 6 845                | 7 605            |
|     |  | 943 893              | 940 375          |
| 28. | DISTRIBUTION COST                        |                      |                  |
|     | Salaries and other benefits (Note 28.1)  | 68 675               | 55 811           |
|     | Outward freight and handling             | 557 053              | 553 329          |
|     | Commission to selling agents             | 263 980              | 254 490          |
|     | Rent, rates and taxes                    | 2 644                | 2 811            |
|     | Insurance                                | 6 934                | 2 841            |
|     | Traveling and conveyance                 | 28 588               | 27 767           |
|     | Vehicles' running                        | 2 321                | 1 382            |
|     | Entertainment                            | 1 095                | 696              |
|     | Advertisement                            | 6 270                | 8 664            |
|     | Postage, telephone and telegram          | 19 621               | 16 107           |
|     | Electricity and sui gas                  | 553                  | 354              |
|     | Printing and stationery                  | 1 124                | 890              |
|     | Repair and maintenance                   | 342                  | 173              |
|     | Fee and subscription                     | 9                    | 520              |
|     | Depreciation- owned assets (Note 14.1.2) | 2 502                | 2 943            |
|     |  | 961 711              | 928 778          |

**28.1** Salaries and other benefits include provident fund contribution of Rupees 3.857 million (30 June 2007: Rupees 3.264 million) by the Company.

|     |   | (RUPEES IN THOUSAND) |         |
|-----|---|----------------------|---------|
|     |   | 2008                 | 2007    |
| 29. | ADMINISTRATIVE EXPENSES                   |                      |         |
|     | Salaries and other benefits (Note 29.1)   | 182 163              | 170 609 |
|     | Rent, rates and taxes                     | 26 251               | 2 706   |
|     | Legal and professional                    | 7 732                | 8 997   |
|     | Insurance                                 | 3 771                | 3 297   |
|     | Traveling and conveyance                  | 13 546               | 15 195  |
|     | Vehicles' running                         | 17 141               | 15 096  |
|     | Entertainment                             | 4 756                | 5 719   |
|     | Auditors' remuneration (Note 29.2)        | 1 774                | 1 622   |
|     | Advertisement                             | 235                  | 69      |
|     | Postage, telephone and telegram           | 5 284                | 5 387   |
|     | Electricity and sui gas                   | 10 330               | 11 397  |
|     | Printing and stationery                   | 10 929               | 9 799   |
|     | Repair and maintenance                    | 5 862                | 6 572   |
|     | Fee and subscription                      | 1 154                | 5 237   |
|     | Research and development (Note 29.3)      | 44 103               | 12 470  |
|     | Miscellaneous                             | 10 049               | 6 580   |
|     | Depreciation – owned assets (Note 14.1.2) | 53 677               | 39 450  |
|     |   | 398 757              | 320 202 |
|     |   |                      |         |

**29.1** Salaries and other benefits include provident fund contribution of Rupees 7.408 million (30 June 2007: Rupees 6.847 million) by the Company.

# 29.2 Auditors' remuneration

| Audit fee<br>Half yearly review<br>Reimbursable expenses  | 1 406<br>315<br>53<br>1 774                             | 1 278<br>315<br>29<br>1 622                             |
|---|---|---|
| 29.3 Research and development   |   |   |
| Support on account of research and development (Note 29.3.1)<br>Less: utilization   | 240 608   | 205 773   |
| Product development<br>Upgradation of information technology<br>Professional consultancy<br>Market research<br>Environment improvement<br>Participation in exhibition | 180 495<br>3 075<br>16 183<br>40 806<br>34 488<br>9 664 | 154 700<br>4 935<br>7 395<br>23 716<br>15 223<br>12 274 |
|   | 284 711   | 218 243   |
|   | 44 103  | 12 470  |

**29.3.1** The research and development support has been given by Ministry of Commerce, Government of Pakistan vide SRO 803(1)/2006 dated 04 August 2006 in order to encourage and regulate the research and development in textile sector.

|     |   | (RUPEES IN THOUSAND) |        |  |
|-----|---|----------------------|--------|--|
|     |   | 2008                 | 2007   |  |
| 30. | OTHER OPERATING EXPENSES                      |                      |        |  |
|     | Workers' profit participation fund (Note 9.2) | 70 497               | 64 618 |  |
|     | Workers' welfare fund (Note 30.1)             | -                    | 25 462 |  |
|     | Loss on sale of property, plant and equipment | 12 375               | -      |  |
|     | Provision for doubtful debts                  | 27 000               | -      |  |
|     | Amortization of deferred cost (Note 17.1)     | 158                  | 630    |  |
|     | Donation (Note 30.2)                          | 751                  | 1 048  |  |
|     |   | 110 781              | 91 758 |  |

**30.1** The Company falls under the ambit of presumptive tax regime under section 169 of the Income Tax Ordinance, 2001, therefore, provision for workers' welfare fund is not required.

**30.2** There is no interest of any director or his spouse in donees' fund.

|     |   | (RUPEES IN THOUSAND)<br>2008 2007<br>(Restated) |         |  |
|-----|---|---|---------|--|
| 31. | OTHER OPERATING INCOME                        |   |         |  |
|     | Income from financial assets                  |   |         |  |
|     | Dividend income (Note 31.1)                   | 668 832   | 438 067 |  |
|     | Profit on deposits with banks                 | 1 850   | 368     |  |
|     |   | 670 682   | 438 435 |  |
|     | Income from non financial assets              |   |         |  |
|     | Gain on sale of property, plant and equipment | -   | 21 081  |  |
|     | Sale of scrap, empties and sundry receipts    | 73 432  | 55 569  |  |
|     | Rental income                                 | 2 242   | 247     |  |
|     | Others  | 104   | -       |  |
|     |   | 75 778  | 76 897  |  |
|     |   | 746 460   | 515 332 |  |

|     |   | (RUPEES IN THOUSAND) |            |
|-----|---|----------------------|------------|
|     |   | 2008                 | 2007       |
|     | 31.1 Dividend income                                      |                      | (Restated) |
|     |   |                      |            |
|     | From related parties                                      |                      |            |
|     | D.G. Khan Cement Company Limited                          | 119 422              | 132 252    |
|     | MCB Bank Limited  | 512 268              | 273 746    |
|     | Nishat (Chunian) Limited                                  | 15 350               | 15 350     |
|     | Adamjee Insurance Company Limited                         | 90                   | 1 834      |
|     | Security General Insurance Company Limited                | 20 452               | 13 635     |
|     |   | 667 582              | 436 817    |
|     | Others  |                      |            |
|     | Pakistan Strategic Allocation Fund                        | 1 250                | 1 250      |
|     |   | 668 832              | 438 067    |
| 32. | FINANCE COST  |                      |            |
|     | Mark-up on:   |                      |            |
|     | Long term financing                                       | 181 988              | 322 382    |
|     | Short term borrowings                                     | 608 206              | 403 881    |
|     | Interest on workers' profit participation fund (Note 9.2) | 2 888                | 2 003      |
|     | Finance charges on lease liabilities                      | 2 186                | 5 735      |
|     | Bank charges and commission                               | 112 164              | 85 266     |
|     |   | 907 432              | 819 267    |
| 33. | PROVISION FOR TAXATION                                    |                      |            |
|     | Current - for the year (Note 33.1)                        | 258 000              | 220 807    |
|     | Prior year adjustment                                     | -                    | (75 807)   |
|     |   | 258 000              | 145 000    |
|     |   |                      |            |

- **33.1** The company falls under the ambit of presumptive tax regime under section 169 of the Income Tax Ordinance, 2001. Provision for income tax is made accordingly.
- **33.2** Provision for deferred tax is not required as the Company is chargeable to tax under section 169 of the Income Tax Ordinance, 2001 and no temporary differences are expected to arise in the foreseeable future.
- **33.3** Reconciliation of tax expense and product of accounting profit multiplied by the applicable tax rate is not required in view of presumptive taxation.

| There is no dilutive effect on the basic earnings per share which is based on:       Net profit for the year (Rupees in thousand)       6 138 968       1 211 208         Number of ordinary shares (Numbers)       159 785 717       159 785 717       159 785 717         Earnings per share – basic (Rupees)       38.42       7.58         (RUPEES IN THOUSAND)       2007       (Restated)         35. CASH GENERATED FROM OPERATIONS       6 396 968       1 356 208         Adjustments for non-cash charges and other items:       Depreciation       1 000 072       982 768         Provision for doubtful debts       27 000       -       -         (Gain) / loss on sale of property, plant and equipment       (668 822)       (438 067)         Gain on sale of investment       907 432       819 267         Dividend Income       907 432       819 267         Vorking capital changes (Note 35.1)       2 760 257       856 424         5 375 017       3 400 206       105 231         31 326       (1607 801)       (49 992)         • Store, spare parts and loose tools       (57 801)       (9 9 22)         • Store, in trade       (3 1 28)       (3 1 28)       (3 1 28)         • Loans and advances       (47 174)       84 308       (1 607 853)       186 429  | 34. | EARNINGS PER SHARE - BA   | SIC AND DILUTED              | 2008   | 2007  |
|--|-----|---|------------------------------|--|---|
| Number of ordinary shares         (Numbers)         159 785 717         159 785 717           Earnings per share – basic         (Rupees)         38.42         7.58           Standard State         (RUPEES IN THOUSAND)<br>2008         2007<br>(Restated)           35.         CASH GENERATED FROM OPERATIONS         6 396 968         1 356 208           Profit before taxation         6 396 968         1 356 208           Adjustments for non-cash charges and other items:<br>Depreciation         1 000 072         982 768           Provision for doubtful debts         27 000         -           (Gain) / loss on sale of property, plant and equipment<br>Gain on sale of investment<br>Dividend Income         1 000 072         982 768           Amortization of deferred cost         158         630           Finance cost         27 600 257         856 424           5 375 017         3 400 206           35.1 Working capital changes         (67 801)         (99 92)           (Increase) / decrease in current assets         5 375 017         3 400 206           35.1 Working capital changes         (40 837)         1 95 231           Chock in trade         (40 837)         (40 837)           Short term deposits and prepayments         (3 128)         (40 837)          1 1807         (40 837)  |     |   | e basic earnings per         |  |   |
| Earnings per share – basic         (Rupees)         38.42         7.58           Image: constraint of the state |     | Net profit for the year   | (Rupees in thousand)         | 6 138 968  | 1 211 208   |
| (RUPEES IN THOUSAND)<br>2007<br>(Restated)           35. CASH GENERATED FROM OPERATIONS           Profit before taxation         6 396 968         1 356 208           Adjustments for non-cash charges and other items:<br>Depreciation         1 000 072         982 768           Provision for doubtful debts         27 000         -           Gain on sale of investment         12 375         (21 081)           Dividend Income         (68 832)         (438 067)           Amortization of deferred cost         158         6 309           Finance cost         907 432         819 267           Working capital changes         27 600 257         856 424           5 375 017         3 400 206         3 400 206           35.1 Working capital changes         (67 801)         (49 092)           \tag{052 311}         2 760 257         856 424           5 375 017         3 400 206         3 400 206           35.1 Working capital changes         (67 801)         (49 092)           \tag{107 12}         (103 262)         13 636           . Short trade         (3 18)         (40 837)           . Short term deposits and prepayments         (1607 853)         186 429           Increase / (decrease) in current liabilities         (1607 853)         186 429  |     | Number of ordinary shares   | (Numbers)                    | 159 785 717  | 159 785 717   |
| 35. CASH GENERATED FROM OPERATIONS         2008         2007<br>(Restated)           35. CASH GENERATED FROM OPERATIONS         6 396 968         1 356 208           Adjustments for non-cash charges and other items:<br>Depreciation         6 396 968         1 356 208           Adjustments for non-cash charges and other items:<br>Depreciation         1 000 072         982 768           Provision for doubful debts         27 000         -           (Gain) / loss on sale of property, plant and equipment         (5 060 413)         (155 943)           Dividend Income         (668 832)         (438 067)           Amortization of deferred cost         158         630           Finance cost         907 432         819 267           Working capital changes         2760 257         856 424           5 375 017         3 400 206         3400 206           35.1 Working capital changes         (103 262)         (103 262)           - Trade debts         - Trade debts         (40 837)           - Short term deposits and prepayments         (3 128)         1 897           - Other receivables         (1607 853)         186 429           Increase / (decrease) in current liabilities         (1 607 853)         186 429           - Trade and other payables         (112 256)         (32 961)   |     | Earnings per share – basic  | (Rupees)                     | 38.42  | 7.58  |
| Adjustments for non-cash charges and other items:       1 000 072       982 768         Provision for doubtful debts       27 000       -         (Gain) / loss on sale of property, plant and equipment       12 375       (21 081)         Gain on sale of investment       (5 060 413)       (155 943)         Dividend Income       (668 832)       (438 067)         Amortization of deferred cost       158       630         Finance cost       907 432       819 267         Working capital changes (Note 35.1)       2 760 257       856 424         5 375 017       3 400 206         Grad debts         - Stock in trade       (67 801)       (49 092)         - Trade debts       (103 262)       (103 262)         - Trade debts       (3 128)       1 897         - Other receivables       (40 837)       1 897         - Other receivables       (1607 853)       186 429         Increase / (decrease) in current liabilities       (1607 853)       186 429         - Trade and other payables       211 256       (32 961)         - Short term borrowings       4 368 110       669 995   | 35. | CASH GENERATED FROM O   | PERATIONS                    | •  | 2007  |
| Depreciation         1 000 072         982 768           Provision for doubtful debts         27 000         -           (Gain) / loss on sale of property, plant and equipment         12 375         (21 081)           Gain on sale of investment         (5 060 413)         (155 943)           Dividend Income         (668 832)         (438 067)           Amortization of deferred cost         158         630           Finance cost         907 432         819 267           Working capital changes (Note 35.1)         2 760 257         856 424           5 375 017         3 400 206           35.1 Working capital changes           (Increase) / decrease in current assets         -           Stock in trade         (97 7212)         (103 262)           - Trade debts         (103 262)         195 231           - Loans and advances         (3 128)         1 897           - Other receivables         (1 607 853)         186 429           Increase / (decrease) in current liabilities         (1 607 853)         186 429           - Trade and other payables         (1 607 853)         186 429           - Trade and other payables         (1 607 853)         186 429           - Trade and other payables         (3 2 961)         702 956 <td></td> <td>Profit before taxation</td> <td></td> <td>6 396 968</td> <td>1 356 208</td>   |     | Profit before taxation  |                              | 6 396 968  | 1 356 208   |
| 35.1 Working capital changes         (Increase) / decrease in current assets         - Stores, spare parts and loose tools         - Stock in trade         - Trade debts         - Loans and advances         - Short term deposits and prepayments         - Other receivables         Increase / (decrease) in current liabilities         - Trade and other payables         - Trade and other payables         - Trade and other payables         - Short term borrowings   |     | Depreciation<br>Provision for doubtful debts<br>(Gain) / loss on sale of property<br>Gain on sale of investment<br>Dividend Income<br>Amortization of deferred cost<br>Finance cost | v, plant and equipment       | 27 000<br>12 375<br>(5 060 413)<br>(668 832)<br>158<br>907 432 | -<br>(21 081)<br>(155 943)<br>(438 067)<br>630<br>819 267 |
| (Increase) / decrease in current assets         - Stores, spare parts and loose tools         - Stock in trade         - Trade debts         - Trade debts         - Loans and advances         - Short term deposits and prepayments         - Other receivables         Increase / (decrease) in current liabilities         - Trade and other payables         - Trade and other payables         - Trade and other payables         - Short term borrowings  |     |   |                              | 5 375 017  | 3 400 206   |
| - Stores, spare parts and loose tools       (67 801)       49 092         - Stock in trade       (997 212)       (103 262)         - Trade debts       (524 374)       195 231         - Loans and advances       31 836       (40 837)         - Short term deposits and prepayments       (3 128)       1 897         - Other receivables       (47 174)       84 308         Increase / (decrease) in current liabilities       (1 607 853)       186 429         Increase / (decrease) in current liabilities       (1 211 256)       (32 961)         - Short term borrowings       4 368 110       669 995   |     | 35.1 Working capital change   | S                            |  |   |
| - Trade and other payables       211 256       (32 961)         - Short term borrowings       4 156 854       702 956         4 368 110       669 995  |     | <ul> <li>Stores, spare parts and</li> <li>Stock in trade</li> <li>Trade debts</li> <li>Loans and advances</li> <li>Short term deposits and</li> <li>Other receivables</li> </ul>    | l loose tools<br>prepayments | (997 212)<br>(524 374)<br>31 836<br>(3 128)<br>(47 174)        | (103 262)<br>195 231<br>(40 837)<br>1 897<br>84 308       |
| <b>4 368 110</b> 669 995   |     | <ul> <li>Trade and other payabl</li> </ul>  |                              |  | · · · · · · · · · · · · · · · · · · ·                     |
| <b>2 760 257</b> 856 424   |     | - Short term borrowings   |                              |  |   |
|  |     |   |                              | 2 760 257  | 856 424   |

#### 36. EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors of the Company has proposed a cash dividend for the year ended 30 June 2008 of Rupees 2.50 per share (30 June 2007: Rupees 2.50 per share) at their meeting held on 27 August 2008. The Board of directors also proposed to transfer Rupees 4 870 million (30 June 2007: Rupees 1 244 million) from un-appropriated profit to general reserve. However, these events have been considered as non-adjusting events under IAS 10 'Events after the Balance Sheet Date' and have not been recognized in these financial statements.

# 37. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for the year for remuneration including all benefits to Chief Executive, Directors and Executives of the Company is as follows:

|                              | Chief Executive Officer |       | Directors |           | Executives |        |
|------------------------------|-------------------------|-------|-----------|-----------|------------|--------|
|                              | 2008                    | 2007  | 2008      | 2007      | 2008       | 2007   |
|                              |                         | (F    | RUPEES IN | I THOUSAI | ND)        |        |
| Managerial remuneration      | 3 871                   | 3 200 | 2 453     | 2 826     | 38 740     | 22 172 |
| Allowances                   |                         |       |           |           |            |        |
| Cost of living allowance     | -                       | -     | 8         | 5         | 225        | 148    |
| House rent                   | 1 742                   | 1 440 | 1 115     | 1 246     | 14 472     | 8 319  |
| Conveyance                   | -                       | -     | -         | -         | 96         | 75     |
| Medical                      | -                       | -     | 90        | 32        | 1 733      | 1 031  |
| Utilities                    | 194                     | 160   | 147       | 130       | 2 545      | 1 466  |
| Special allowance            | -                       | -     | 2         | 2         | 92         | 77     |
| Contribution to provident fu | und -                   | -     | 136       | 124       | 3 125      | 2 107  |
| Leave encashment             | -                       | -     | -         | -         | 1 089      | 1 030  |
|                              | 5 807                   | 4 800 | 3 951     | 4 365     | 62 117     | 36 425 |
| Number of persons            | 1                       | 1     | 4         | 4         | 54         | 34     |

**37.1** Chief Executive, four Directors and certain Executives of the Company are provided with free maintained vehicles and certain Executives are also provided with free housing facility alongwith utilities.

**37.2** No remuneration was paid to directors as meeting fee during the current year and previous year.

# 38. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise subsidiary company, associated undertakings, other related companies and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

|    |   |          | (RUPEES IN THOUSAND)<br>2008 2007   |  |
|----|---|----------|---|--|
|    | Subsidiary company  |          |   |  |
|    | Sale of vehicles  |          | 1 763   | -  |
|    | Associated companies  |          |   |  |
|    | Purchase of goods and services<br>Sale of goods and services<br>Purchase of plant and machinery<br>Sale of property, plant and equipment<br>Dividend income<br>Dividends paid<br>Insurance premium paid<br>Insurance claim received |          | 325 949<br>231 198<br>19 587<br>-<br>155 314<br>52 564<br>41 963<br>1 949 | $\begin{array}{c} 1 \ 124 \ 766 \\ 31 \ 718 \\ 449 \\ 3 \ 065 \\ 163 \ 072 \\ 28 \ 671 \\ 40 \ 697 \\ 5 \ 621 \end{array}$ |
|    | Other related parties   |          |   |  |
|    | Dividend income<br>Company's contribution to provident fund trust   |          | 512 268<br>49 862   | 273 746<br>45 032  |
| ). | PLANT CAPACITY AND ACTUAL PRODUCTION  | NC       | (FIGURES IN T<br>2008   | HOUSAND)<br>2007   |
|    | Spinning  |          |   |  |
|    | 100 % plant capacity converted to 20s<br>count based on 3 shifts per day for 1 098 shifts<br>(30 June 2007: 1 095 shifts)   | (Kgs.)   | 62 106  | 60 917   |
|    | Actual production converted to 20s count<br>based on 3 shifts per day for 1 098 shifts<br>(30 June 2007: 1 095 shifts)  | (Kgs.)   | 55 643  | 54 779   |
|    | Weaving   |          |   |  |
|    | 100 % plant capacity at 50 picks based on<br>3 shifts per day for 1 098 shifts<br>(30 June 2007: 1 095 shifts)  | (Sq.Mt.) | 208 869   | 215 767  |
|    | Actual production converted to 50 picks<br>based on 3 shifts per day for 1 098 shifts<br>(30 June 2007: 1 095 shifts)   | (Sq.Mt.) | 195 222   | 202 730  |

39.

|   |       | (FIGURES IN THO |         |  |
|---|-------|-----------------|---------|--|
| Dyeing and Finishing  |       | 2008            | 2007    |  |
| Production capacity for 3 shifts per day for 1098 shifts (30 June 2007: 1 095 shifts) | (Mt.) | 48 132          | 48 000  |  |
| Actual production on 3 shifts per day for 1098 shifts (30 June 2007: 1 095 shifts)    | (Mt.) | 43 371          | 42 080  |  |
| Power Plant   |       |                 |         |  |
| Generation capacity   | (KWH) | 442 589         | 421 957 |  |
| Actual generation   | (KWH) | 297 599         | 293 714 |  |
|   |       |                 |         |  |

# **Processing and Stitching**

The capacity of this division is indeterminable due to multi product plants involving varying processes of manufacturing and run length of order lots.

#### **39.1 REASON FOR LOW PRODUCTION**

Under utilization of available capacity is mainly due to normal maintenance.

# 40. FINANCIAL INSTRUMENTS

|   |                              |                               |                |                               |                               |                      | (RUPEES II           | N THOUSAND)         |
|---|------------------------------|-------------------------------|----------------|-------------------------------|-------------------------------|----------------------|----------------------|---------------------|
|   | INTERE                       | ST/ MARK UP                   | BEARING        | NON INTEREST/ MARK UP BEARING |                               | P BEARING            | TOTAL                |                     |
|   | Maturity<br>upto one<br>year | Maturity<br>after one<br>year | Sub<br>Total   | Maturity<br>upto one<br>year  | Maturity<br>after one<br>year | Sub<br>Total         | 2008                 | 2007                |
| Financial accests   |                              |                               |                |                               |                               |                      |                      | (Restated)          |
| Financial assets  |                              |                               |                |                               |                               |                      |                      |                     |
| Long term investments   | -                            | -                             | -              | -<br>6 126                    | 13 321 088<br>8 122           | 13 321 088<br>14 248 | 13 321 088<br>14 248 | 15 672 980          |
| Long term loans   |                              |                               |                | 6 126                         | 8 122<br>9 454                | 9 454                | 9 454                | 15 395<br>9 184     |
| Long term deposits<br>Trade debts                                     | -                            | -                             | -              | -<br>1 329 027                | 9 4 9 4                       | 9 454<br>1 329 027   | 9 454<br>1 329 027   | 831 653             |
| Short term investments  | -                            | -                             | -              | 7 129 154                     | -                             | 7 129 154            | 7 129 154            | 8 118 459           |
| Loans and advances  |                              | -                             | _              | 43 035                        |                               | 43 035               | 43 035               | 55 723              |
| Short term deposits   | -                            | -                             | -              | 994                           | -                             | 994                  | 994                  | 994                 |
| Other receivables   | -                            | -                             | -              | 11 184                        | -                             | 11 184               | 11 184               | 15 168              |
| Cash and bank balances  | 1 180                        | -                             | 1 180          | 72 572                        | -                             | 72 572               | 73 752               | 69 607              |
|   | 1 180                        | -                             | 1 180          | 8 592 092                     | 13 338 664                    | 21 930 756           | 21 931 936           | 24 789 163          |
| Off balance sheet   | -                            | -                             | -              | -                             | -                             | -                    | -                    | -                   |
| Total   | 1 180                        | -                             | 1 180          | 8 592 092                     | 13 338 664                    | 21 930 756           | 21 931 936           | 24 789 163          |
| Financial liabilities   |                              |                               |                |                               |                               |                      |                      |                     |
| Long term financing<br>Liabilities against assets subject to          | 926 025                      | 1 047 794                     | 1 973 819      | -                             | -                             | -                    | 1 973 819            | 3 082 354           |
| finance lease<br>Short term borrowings                                | -<br>9 175 518               | -                             | -<br>9 175 518 | -                             | -                             | -                    | -<br>9 175 518       | 33 031<br>5 018 664 |
| Trade and other payables  | 91/5510                      | -                             | 91/5510        | -<br>926 133                  | -                             | -<br>926 133         | 9175518              | 796 938             |
| Accrued mark-up   |                              |                               |                | 201 847                       |                               | 201 847              | 201 847              | 131 744             |
| , oordou mant ap  | 10 101 510                   |                               |                |                               |                               |                      |                      |                     |
| Off balance sheet   | 10 101 543                   | 1 047 794                     | 11 149 337     | 1 127 980                     | -                             | 1 127 980            | 12 277 317           | 9 062 731           |
| Contracts for capital expenditure<br>Letters of credit other than for | -                            | -                             | -              | 370 168                       | -                             | 370 168              | 370 168              | 17 882              |
| capital expenditure   | -                            | -                             | -              | 403 627                       | -                             | 403 627              | 403 627              | 458 158             |
|   | -                            | -                             | -              | 773 795                       | -                             | 773 795              | 773 795              | 476 040             |
| Total   | 10 101 543                   | 1 047 794                     | 11 149 337     | 1 901 775                     | -                             | 1 901 775            | 13 051 112           | 9 538 771           |
| On balance sheet sensitivity gap                                      | (10 100 363)                 | (1 047 794)                   | (11 148 157)   | 7 464 112                     | 13 338 664                    | 20 802 776           | 9 654 619            | 15 726 432          |
| Off balance sheet sensitivity gap                                     | -                            | -                             | -              | (773 795)                     | -                             | (773 795)            | (773 795)            | (476 040)           |

#### 40.1 Effective interest / mark up rates

The Company's exposure to interest / mark up effective rates on its financial assets and financial liabilities are summarized as follows:

|   | (PERCENTAGE PER ANNUM) |               |  |
|---|------------------------|---------------|--|
|   | 2008                   | 2007          |  |
| Financial assets                                    |                        |               |  |
| Profit on bank deposits                             | 0.1 to 6.5             | 0.1 to 4.75   |  |
|   | 0.1 10 0.5             | 0.1 10 4.75   |  |
| Financial liabilities                               |                        |               |  |
| Long term financing                                 | 6 to 11.49             | 6 to 11.32    |  |
| · · · · ·   |                        |               |  |
| Liabilities against assets subject to finance lease | 11.75                  | 11.75         |  |
| Short term borrowings                               | 4.20 to 15.01          | 5.69 to 13.41 |  |

#### 40.2 Credit risk

The management of the Company believes that the Company is not exposed to major concentration of credit risk. Further, the Company controls its credit risk by ascertainment of credit worthiness of customers, monitoring of debt on a continuous basis and providing appropriate provision for doubtful receivables where it is considered necessary.

#### 40.3 Foreign exchange risk

Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Company operates internationally and is exposed to foreign exchange risks arising from various currency exposures primarily with respect to U.S.Dollars.

#### 40.4 Liquidity risk

Liquidity risk reflects an enterprises inability in raising funds to meet commitments. The Company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 40.5 Fair value of financial instruments

The carrying values of financial assets and financial liabilities approximate their fair values. Investments in unquoted equity instruments are stated at cost less impairment loss, if any, as allowed under IAS 39 'Financial Instruments: Recognition and Measurement'.

#### 40.6 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce

the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt. Consistent with others in the industry and the requirements of the lenders, the Company monitors the capital structure on the basis of gearing ratio. This ratio is calculated as borrowings divided by total capital employed. Borrowings represent long term financing and short term borrowings obtained by the Company as referred to in note 7 and 11 respectively. Total capital employed includes 'total equity' as shown in the balance sheet plus 'borrowings'. The Company's Strategy, which was unchanged from last year, was to maintain a gearing ratio of 60% debt and 40% equity.

|                        |                    | 2008       | 2007       |
|------------------------|--------------------|------------|------------|
| Borrowings             | Rupees in thousand | 11 149 337 | 8 101 018  |
| Total equity           | Rupees in thousand | 25 147 180 | 30 163 898 |
| Total capital employed | Rupees in thousand | 36 296 517 | 38 264 916 |
| Gearing ratio          | Percentage         | 30.72      | 21.17      |

The increase in the gearing ratio resulted primarily from increase in borrowings from the banks and decrease in fair value reserves due to decrease in market value of shares.

#### 41. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 27 August 2008 by the Board of Directors of the Company.

#### 42. CORRESPONDING FIGURES

Comparative figures of balance sheet, profit and loss account, cash flow statement and statement of changes in equity and related notes have been re-arranged, wherever necessary for the purpose of comparison. No significant reclassification has been made except required for the change in accounting policy stated in note 4.5.4.

#### 43. GENERAL

Figures have been rounded off to the nearest thousand of Rupees unless otherwise stated.

CHIEF EXECUTIVE OFFICER

DIRECTOR

# NISHAT MILLS LIMITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 2008

# **DIRECTORS' REPORT**

The Directors are pleased to present their report together with the audited results of Nishat Group for the year ended 30 June, 2008. The Group results comprise financial statements of Nishat Mills Limited and Nishat Power Limited.

Nishat Power Limited, incorporated under the Companies Ordinance, 1984 on 23 Feb, 2007, is the subsidiary company of Nishat Mills Limited and is unlisted public limited company. The principle business of the subsidiary is generation, supply and transmission of electrical power. Nishat Mills Limited owns and controls 80% shares of the Nishat Power Limited. The subsidiary is expected to achieve its commercial operations by September 2009. Due to the addition of the subsidiary, our company has annexed consolidated financial statements along with its separate financial statements, in accordance with the requirements of International Accounting Standards-27 (Consolidated and Separate Financial Statements).

The Directors report, giving a commentary on the performance of Nishat Mills Limited for the year ended 30 June, 2008, has been presented separately.

For and on behalf of Board of Directors

Lahore: August 27, 2008 (Mian Umer Mansha) Chief Executive/Chairman

# **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Nishat Mills Limited (the Holding Company) and its Subsidiary Company, Nishat Power Limited as at 30 June 2008 and the related consolidated profit and loss account, consolidated cash flow statement and consolidated statement of changes in equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of Nishat Mills Limited and its Subsidiary Company, Nishat Power Limited. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Nishat Mills Limited and its Subsidiary Company, Nishat Power Limited as at 30 June 2008 and the results of their operations for the year then ended.

Lahore: August 27, 2008

RIAZ AHMAD AND COMPANY Chartered Accountants

### **CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2008**

|  | Note                 | (RUPEES IN THOUSAND)<br>2008 2007                       |   |  |  |
|--|----------------------|---|---|--|--|
| EQUITY AND LIABILITIES   | NOLE                 | 2008  | 2007  |  |  |
| SHARE CAPITAL AND RESERVES   |                      |   |   |  |  |
| <b>Authorised share capital</b><br>178 470 000 (2007: 178 470 000) ordinary shares<br>of Rupees 10 each                                      |                      | 1 784 700   | 1 784 700   |  |  |
| Issued, subscribed and paid up share capital   | 5                    | 1 597 857   | 1 597 857   |  |  |
| Reserves   | 6                    | 28 214 359  | 28 359 567  |  |  |
| Minority interest  |                      | 29 812 216<br>160 000                                   | 29 957 424  |  |  |
| Total Equity   |                      | 29 972 216  | 29 957 424  |  |  |
| NON-CURRENT LIABILITIES  |                      |   |   |  |  |
| Long term financing<br>Long term murabaha<br>Liabilities against assets subject to finance lease   | 7<br>8<br>9          | 1 047 794<br>2 841 813<br>-                             | 1 773 820<br>-<br>-                                     |  |  |
|  |                      | 3 889 607   | 1 773 820   |  |  |
| CURRENT LIABILITIES  |                      |   |   |  |  |
| Trade and other payables<br>Accrued mark-up<br>Short term borrowings<br>Current portion of non-current liabilities<br>Provision for taxation | 10<br>11<br>12<br>13 | 1 155 457<br>292 419<br>9 175 518<br>926 025<br>276 988 | 926 593<br>131 744<br>5 018 664<br>1 341 565<br>230 807 |  |  |
|  |                      | 11 826 407  | 7 649 373   |  |  |
| TOTAL LIABILITIES  |                      | 15 716 014  | 9 423 193   |  |  |
| CONTINGENCIES AND COMMITMENTS  | 14                   | -   | -   |  |  |
| TOTAL EQUITY AND LIABILITIES   |                      | 45 688 230  | 39 380 617  |  |  |
|  |                      |   |   |  |  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

|   | Note     | (RUPEES IN THOUSAND)<br>Note 2008 2007 |                      |  |  |
|---|----------|--|----------------------|--|--|
|   | Note     | 2006                                   | 2007                 |  |  |
| ASSETS  |          |  |                      |  |  |
| NON-CURRENT ASSETS                                |          |  |                      |  |  |
| Property, plant and equipment                     | 15       | 14 402 457                             | 10 586 159           |  |  |
| Long term investments                             | 16       | 17 333 620                             | 15 466 506           |  |  |
| Long term loans                                   | 17       | 8 122                                  | 9 523                |  |  |
| Long term deposits, prepayments and deferred cost | 18       | 10 541                                 | 9 342                |  |  |
|   |          |  |                      |  |  |
|   |          | 31 754 740                             | 26 071 530           |  |  |
| CURRENT ASSETS                                    | 10       | 400.000                                | (22,422)             |  |  |
| Stores, spare parts and loose tools               | 19       | 490 229                                | 422 428              |  |  |
| Stock in trade<br>Trade debts                     | 20<br>21 | 4 103 648<br>1 329 027                 | 3 106 436            |  |  |
| Short term investments                            | 21       | 7 129 154                              | 831 653<br>8 118 459 |  |  |
| Loans and advances                                | 22       | 403 399                                | 411 270              |  |  |
| Short term deposits and prepayments               | 23       | 30 500                                 | 26 395               |  |  |
| Other receivables                                 | 24       | 371 397                                | 322 839              |  |  |
| Cash and bank balances                            | 26       | 76 136                                 | 69 607               |  |  |
|   |          | 13 933 490                             | 13 309 087           |  |  |

**45 688 230** 39 380 617 \_\_\_\_\_

DIRECTOR

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2008

|  | Note           | (RUPEES IN 1<br>2008          | <b>THOUSAND)</b><br>2007     |
|--|----------------|-------------------------------|------------------------------|
| SALES<br>COST OF SALES   | 27<br>28       | 19 267 633<br>16 298 857      | 17 180 192<br>14 335 254     |
| GROSS PROFIT   |                | 2 968 776                     | 2 844 938                    |
| DISTRIBUTION COST<br>ADMINISTRATIVE EXPENSES<br>OTHER OPERATING EXPENSES | 29<br>30<br>31 | 961 711<br>398 757<br>110 877 | 928 778<br>320 202<br>91 758 |
|  |                | 1 471 345                     | 1 340 738                    |
|  |                | 1 497 431                     | 1 504 200                    |
| OTHER OPERATING INCOME<br>GAIN ON SALE OF INVESTMENT                     | 32             | 627 038<br>5 060 413          | 406 767<br>155 943           |
| PROFIT FROM OPERATIONS   |                | 7 184 882                     | 2 066 910                    |
| FINANCE COST   | 33             | 907 432                       | 819 267                      |
|  |                | 6 277 450                     | 1 247 643                    |
| SHARE OF PROFIT IN ASSOCIATED COMPANIES                                  | 16.1           | 112 965                       | 571 527                      |
| PROFIT BEFORE TAXATION   |                | 6 390 415                     | 1 819 170                    |
| PROVISION FOR TAXATION   | 34             | 258 000                       | 145 000                      |
| PROFIT AFTER TAXATION  |                | 6 132 415                     | 1 674 170                    |
| EARNINGS PER SHARE- BASIC AND<br>DILUTED (RUPEES)                        | 35             | 38.38                         | 10.48                        |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

|  | Note | (RUPEES IN <sup>-</sup><br>2008                                    | <b>THOUSAND)</b><br>2007   |
|--|------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES   |      |  |  |
| Cash generated from operations<br>Finance cost paid<br>Income tax paid<br>Net decrease / (increase) in long term loans<br>Net decrease / (increase) in long term deposits<br>and prepayments                                     | 36   | 5 477 268<br>(837 327)<br>(234 467)<br>1 147<br>(2 234)            | 3 400 206<br>(838 759)<br>(146 751)<br>(3 610)<br>2 391              |
| Net cash generated from operating activities   |      | 4 404 387  | 2 413 477  |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |  |  |
| Proceeds from sale of property, plant and equipment<br>Proceeds from sale of investment<br>Proceeds from redemption of preference shares<br>Dividends received<br>Investments made<br>Purchase of property, plant and equipement |      | 133 726<br>7 952 746<br>-<br>668 832<br>(9 654 758)<br>(4 962 565) | 140 000<br>231 712<br>131 594<br>438 067<br>(797 458)<br>(1 076 493) |
| Net cash used in investing activities  |      | (5 862 019)  | (932 578)  |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |  |  |
| Proceeds from long term financing<br>Proceeds from issue of share to minority shareholders<br>Repayment of long term financing<br>Payment of finance lease liabilities<br>Dividend paid  |      | 3 041 813<br>160 000<br>(1 308 535)<br>(33 031)<br>(396 086)       | -<br>(1 214 158)<br>(28 612)<br>(218 772)                            |
| Net cash generated from / (used in) financing activit  | ties | 1 464 161  | (1 461 542)  |
| Net increase in cash and cash equivalents  |      | 6 529  | 19 357   |
| Cash and cash equivalents at the beginning of the y  | vear | 69 607   | 50 250   |
| Cash and cash equivalents at the end of the year   |      | 76 136   | 69 607   |
|  |      |  |  |

The annexed notes form an integral part of these financial statements.

**CHIEF EXECUTIVE OFFICER** 

DIRECTOR

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

| (RUPEES | IN THOUSAND)     |
|---------|------------------|
|         | int into control |

|   |           | ATTRIBUTABLE TO EUITY HOLDERS OF THE HOLDING COMPANY |                       |   |                                       |              |                 |                               |              |                   |                              |          |             |
|---|-----------|--|-----------------------|---|---------------------------------------|--------------|-----------------|-------------------------------|--------------|-------------------|------------------------------|----------|-------------|
|   | SHARE     |  | CA                    | PITAL RESERV                            | /ES                                   |              | REV             | ENUE RESER                    | /ES          |                   |                              | MINORITY | TOTAL       |
|   | CAPITAL   | Premium on<br>issue of<br>right shares               | Fair value<br>reserve | Reserve for<br>issue of<br>bonus shares | Capital<br>redemption<br>reserve fund | Sub<br>Total | General reserve | Unappro-<br>priated<br>profit | Sub<br>Total | TOTAL<br>RESERVES | SHARE-<br>HOLDERS'<br>EQUITY | INTEDERT | TOTAL       |
|   |           |  |                       |   |                                       |              |                 |                               |              |                   |                              |          |             |
| Balance as at 30 June 2006  | 1 452 597 | 1 027 622  | 10 194 839            | -                                       | 82 331                                | 11 304 792   | 6 135 132       | 1 701 888                     | 7 837 020    | 19 141 812        | 20 594 409                   | -        | 20 594 409  |
| Final dividend for the year ended 30 June 2006 @ Rupees 1.5 per share |           | -  | -                     | -                                       |                                       | -            |                 | (217 890)                     | (217 890)    | (217 890)         | (217 890)                    | -        | (217 890)   |
| Transfer to reserve for issue of bonus shares                         | -         | -  | -                     | 145 260                                 | -                                     | 145 260      | -               | (145 260)                     | (145 260)    | -                 | -                            | -        | -           |
| Bonus shares issued @ 10%   | 145 260   | -  | -                     | (145 260)                               | -                                     | (145 260)    | -               | -                             | -            | (145 260)         | -                            | -        | -           |
| Transfer to general reserve   | -         | -  | -                     | -                                       | -                                     | -            | 1 269 000       | (1 269 000)                   | -            | -                 | -                            | -        | -           |
| Fair value adjustment on investments                                  | -         | -  | 6 793 693             | -                                       | -                                     | 6 793 693    | -               | -                             | -            | 6 793 693         | 6 793 693                    | -        | 6 793 693   |
| Share in reserves of associated<br>companies under equity method      | -         | -  | 1 185 416             | -                                       | 27 883                                | 1 213 299    | -               | (100 257)                     | (100 257)    | 1 113 042         | 1 113 042                    | -        | 1 113 042   |
| Profit for the year   | -         | -  | -                     | -                                       | -                                     | -            | -               | 1 674 170                     | 1 674 170    | 1 674 170         | 1 674 170                    | -        | 1 674 170   |
| Balance as at 30 June 2007  | 1 597 857 | 1 027 622  | 18 173 948            | -                                       | 110 214                               | 19 311 784   | 7 404 132       | 1 643 651                     | 9 047 783    | 28 359 567        | 29 957 424                   | -        | 29 957 424  |
| Final dividend for the year ended 30 June 2007 @ Rupees 2.5 per share |           | -  | -                     |   |                                       | -            |                 | (399 464)                     | (399 464)    | (399 464)         | (399 464)                    | -        | (399 464)   |
| Transfer to general reserve   | -         | -  | -                     | -                                       | -                                     | -            | 1 244 000       | (1 244 000)                   | -            | -                 | -                            | -        | -           |
| Fair value adjustment on investments                                  | -         | -  | (6 826 441)           | -                                       | -                                     | (6 826 441)  | -               | -                             | -            | (6 826 441)       | (6 826 441)                  | -        | (6 826 441) |
| Share in reserves of associated<br>companies under equity method      | -         | -  | 953 782               | -                                       | 788                                   | 954 570      | 431 750         | (438 038)                     | (6 288)      | 948 282           | 948 282                      | -        | 948 282     |
| Minority interest arising on investment<br>in Subsidiary Company      | -         | -  | -                     | -                                       | -                                     | -            | -               | -                             | -            | -                 | -                            | 160 000  | 160 000     |
| Profit for the year   | -         | -  | -                     | -                                       | -                                     | -            | -               | 6 132 415                     | 6 132 415    | 6 132 415         | 6 132 415                    | -        | 6 132 415   |
| Balance as at 30 June 2008  | 1 597 857 | 1 027 622  | 12 301 289            | -                                       | 111 002                               | 13 439 913   | 9 079 882       | 5 694 564                     | 14 774 446   | 28 214 359        | 29 812 216                   | 160 000  | 29 972 216  |

The annexed notes form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER

DIRECTOR

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 1. THEGROUP AND ITS OPERATIONS

The Group consists of:

#### HoldingCompany

- Nishat Mills Limited

#### SubsidiaryCompany

- Nishat Power Limited

#### NishaMills Limited

Nishat Mills Limited is a public limited company incorporated in Pakistan under the Companies Act, 1913 (Now Companies Ordinance, 1984) and listed on all Stock Exchanges in Pakistan. Its registered office is situated at 53-A, Lawrence Road, Lahore. The Company is engaged in the business of textile manufacturing and of spinning, combing, weaving, bleaching, dyeing, printing, stitching, buying, selling and otherwise dealing in yarn, linen, cloth and other goods and fabrics made from raw cotton, synthetic fibre and cloth and to generate, accumulate, distribute, supply and sell electricity.

#### Nishat Power Limited

Nishat Power Limited is an unlisted public limited company incorporated in Pakistan under the Companies Ordinance, 1984. The principal activity of the Company will be to build, own, operate and maintain a fuel fired power station based on Reciprocating Engine Technology having gross capacity of 200 MW ISO in Jamber Kalan, Tehsil Pattoki, District Kasur, Punjab, Pakistan. The expected project commissioning date is 30 September 2009. Its registered office is situated at 53-A, Lawrence Road, Lahore.

#### 2. STATEMENT OF COMPLIANCE

2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Amendments to published standard effective in current period

During the year ended 30 June 2008, amendments relating to capital disclosures made in International Accounting Standard (IAS) 1 'Presentation of Financial Statements' became effective. Adoption of such amendment has added disclosure relating to capital risk management (Note 41.6).

## 2.3 Standards, interpretations and amendments to published approved accounting standards effective in current period but not relevant

There are other new standards and interpretations that are mandatory for accounting periods beginning on or after 01 July 2007 but are considered not to be relevant or do not have any significant impact on the Group's financial statements.

## 2.4 Standards, interpretations and amendments to published approved accounting standards that are not yet effective

The following standards, amendments to existing standards and interpretations have been published and are mandatory for the Group's accounting periods beginning on or after 01 July 2008 or later periods:

IAS 1 'Presentation of Financial Statements' (effective for annual periods beginning on or after 01 January 2009), issued in September 2007 revises the existing IAS 1 and requires apart from changing the names of certain financial statements, presentation of transactions with owners in statement of changes in equity and with non-owners in the comprehensive income statement. Adoption of the aforesaid standard will only impact the presentation of the financial statements.

IAS 23 (Amendment) 'Borrowing Costs' (effective for annual periods beginning on or after 01 January 2009). It requires an entity to capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. On adoption the option of immediately expensing those borrowing costs will be withdrawn.

IAS 27 'Consolidated and Separate Financial Statements' (effective for annual periods beginning on or after 01 July 2009). It requires accounting for changes in ownership interests by the Group in a subsidiary, while maintaining control, to be recognized as an equity transaction. When the Group loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in profit or loss. The amendments to IAS 27 are not expected to have a significant impact on the consolidated financial statements.

IFRS 7 'Financial Instruments: Disclosures' (effective for annual periods beginning on or after 28 April 2008). It introduces new disclosures relating to financial instruments. This standard would not have any impact on the classification and valuation of the Group's financial instruments.

IFRS 8 'Operating Segments' (effective for annual periods beginning on or after 01 January 2009). It introduces the "management approach" to segment reporting. IFRS 8 will require presentation and disclosure of segment information based on the internal reports regularly reviewed by the Company's chief operating decision makers in order to assess each segment's performance and to allocate resources to them. Currently the Holding Company do not presents segment information as IAS 14 limited reportable segments to those that earn a majority of their revenue from sales to external customers and therefore did not require the different stages

of vertically integrated operations to be identified as separate segments. Under the management approach, the Holding Company will present segment information in respect of Spinning, Weaving, Dyeing, Processing, Stitching and Power.

There are other amendments resulting from May 2008 Annual Improvements to IFRSs, specifically in IAS 1 'Presentation of Financial Statements', IAS 16 'Property, Plant and Equipment', IAS 23 'Borrowing Costs', IAS 28 'Investments in Associates', IAS 36 'Impairment of Assets' and IAS 39 'Financial Instruments: Recognition and Measurement', that are considered relevant to the Group's financial statements. The management is in the process of evaluating the impact of these changes on the Group's financial statements.

There are other accounting standards and new interpretations that are mandatory for accounting periods beginning on or after 01 July 2008 but are considered not to be relevant or do not have any significant impact on the Group's financial statements and are therefore not detailed in these financial statements.

#### 3. BASIS OF PREPARATION

**3.1** These financial statements have been prepared under the historical cost convention except for the certain financial instruments carried at fair value.

#### 3.2 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the financial statements or where judgments were exercised in application of accounting policies are as follows:

#### 3.2.1 Useful lives, patterns of economic benefits and impairments

Estimates with respect to residual values and useful lives and pattern of flow of economic benefits are based on the analysis of the management. Further, the values of assets are reviewed for possible impairment on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charge and impairment.

#### 3.2.2 Taxation

In making the estimates for income tax currently payable by the Holding Company, the management takes into account the current income tax law and the decisions of appellate authorities on certain issues in the past. Income of the Subsidiary Company is exempt from tax under clause (132), Part I Second Schedule to the Income Tax Ordinance, 2001.

#### 3.2.3 Provision for doubtful debts

The Group reviews its receivable against any provision required for any doubtful balances on an ongoing basis. The provision is made while taking into consideration expected recoveries, if any.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1 Consolidation

#### Subsidiary

Subsidiaries are those entities in which Holding Company directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The financial statements of the Subsidiary Company are included in the consolidated financial statements from the date control commences until the date that control ceases.

The assets and liabilities of Subsidiary Company have been consolidated on a line by line basis and the carrying value of investment held by the Holding Company is eliminated against Holding company's share in paid up capital of the Subsidiary Company.

Intra group balances and transactions have been eliminated.

Minority interests are that part of net results of the operations and of net assets of the Subsidiary Company attributable to interest which are not owned by the Holding Company. Minority interests are presented as a separate item in the consolidated financial statements.

#### Associates

Associates are the entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in these associates are accounted for using the equity method of accounting and are initially recognized at cost. The Group's investment in associate includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associate's post-acquisition profits or losses is recognized in the profit and loss account, and its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Distributions received from an associate reduce the carrying amount of the investment.

#### 4.2 Employee Benefits

The Group operates an approved funded provident fund scheme covering all permanent employees. Equal monthly contributions are made both by the employer and employees at the rate of 9.5 percent of the basic salary to the fund. The contributions to the fund are charged to profit and loss account.

#### 4.3 Taxation

#### Holding Company

#### Current

Provision for current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to equity in which case it is included in equity.

However, provision for the current year is not considered necessary as the Holding Company is chargeable to tax under section 169 of the Income Tax Ordinance, 2001 and no temporary differences are expected to arise in the foreseeable future.

#### Subsidiary Company

The income of the Subsidiary Company is exempt from tax under clause (132), Part I of the Second Schedule to the Income Tax Ordinance, 2001.

#### 4.4 Foreign currencies

These financial statements are presented in Pak Rupees, which is the Group's functional currency. All monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the balance sheet date, while the transactions in foreign currency during the year are initially recorded in functional currency at the rates of exchange prevailing at the transaction date. All non monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction or on the date when fair values are determined. The exchange differences are charged to profit and loss account.

#### 4.5 Property, plant, equipment and depreciation

#### Owned

Property, plant and equipment except freehold land and capital work in progress are stated at cost less accumulated depreciation and accumulated impairment loss (if any). Cost of property, plant and equipment consists of historical cost, borrowing cost pertaining to erection / construction period of qualifying assets and other directly attributable cost of bringing the asset to working condition. Freehold land and capital work in progress are stated at cost.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to profit and loss account during the period in which they are incurred.

#### Leased - Finance Lease

Leases where the Group has substantially all the risk and rewards of ownership are classified as finance lease. Assets subject to finance lease are capitalized at the commencement of the lease term at the lower of present value of minimum lease payments under the lease agreements and the fair value of the leased assets, each determined at the inception of the lease.

The related rental obligation net of finance cost, is included in liabilities against assets subject to finance lease. The liabilities are classified as current and long term depending upon the timing of payments.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The finance cost is charged to profit and loss account over the lease term.

#### Depreciation

Depreciation on property, plant and equipment is charged to profit and loss account applying the reducing balance method so as to write off the cost / depreciable amount of the assets over their estimated useful lives at the rates given in Note 15.1. Depreciation on additions is charged from the date when the asset is available for use and on deletions upto the date when the asset is de-recognized. The residual values and useful lives are reviewed by the management, at each financial year-end and adjusted if impact on depreciation is significant. Depreciation of assets subject to finance lease is recognized in the same manner as for owned assets. Depreciation of the leased assets is charged to profit and loss account.

#### Change in accounting estimate

During the year ended 30 June 2008, the Holding Company has revised its estimate of useful life of computers. Hence depreciation rate of computers has been revised to 30% per annum from 10% per annum. This change in assessment of useful life of computers has been accounted as a change in accounting estimate, recognized prospectively, in accordance with IAS 8, "Accounting Policies, Changes in Accounting Estimates and Errors" in these financial statements.

Had there been no change in this accounting estimate, the profit for the year and the written down value of operating fixed assets as on 30 June 2008 would have been higher by Rupees 10.813 million.

#### **De-recognition**

An item of property, plant and equipment is de-recognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is included in the profit and loss account in the year the asset is de-recognized.

#### 4.6 Investments

Classification of an investment is made on the basis of intended purpose for holding such investment. Management determines the appropriate classification of its investments at the time of purchase.

Investments are initially measured at fair value plus transaction costs directly attributable to acquisition, except for "Investment at fair value through profit or loss" which is measured initially at fair value.

#### 4.6.1 Investment at fair value through profit or loss

Investment classified as held-for-trading and those designated as such are included in this category. Investments are classified as held-for-trading if these are acquired for the purpose of selling in the short term. Gains or losses on investments held-fortrading are recognized in profit and loss account.

#### 4.6.2 Held-to-maturity

Investments with fixed or determinable payments and fixed maturity are classified as held-to-maturity when there is positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. Other long-term investments that are intended to be held to maturity are subsequently measured at amortized cost. This cost is computed as the amount initially recognized minus principal repayments, plus or minus the cumulative amortization, using the effective interest method, of any difference between the initially recognized amount and the maturity amount. For investments carried at amortized cost, gains and losses are recognized in profit and loss account when the investments are derecognized or impaired, as well as through the amortization process.

#### 4.6.3 Available-for-sale

Investments intended to be held for an indefinite period of time, which may be sold in response to need for liquidity, or changes to interest rates or equity prices are classified as available-for-sale. These are sub-categorized as under:

#### Quoted

After initial recognition, investments which are classified as available-for-sale are measured at fair value. Gains or losses on available-for-sale investments are recognized directly in equity until the investment is sold, de-recognized or is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in profit and loss account. For investments that are actively traded in organized capital markets, fair value is determined by reference to stock exchange quoted market bids at the close of business on the balance sheet date.

#### **Un-Quoted**

Investments in equity instruments that do not have a quoted market price in an active market and whose fair value can not be reliably measured are carried at cost less impairment loss, if any.

#### 4.7 Inventories

Inventories, except for stock in transit and waste stock / rags are stated at lower of cost and net realizable value. Cost is determined as follows:

#### Stores, spare parts and loose tools

Useable stores, spare parts and loose tools are valued principally at moving average cost, while items considered obsolete are carried at nil value. Items in transit are valued at cost comprising invoice value plus other charges paid thereon.

#### Stock-in-trade

Cost of raw material, work-in-process and finished goods is determined as follows:

- (i) For raw materials
- Annual average basis.
- finished goods
- (i) For raw materials
   (ii) For work-in-process and
   Average manufacturing cost including a portion of production overheads.

Materials in transit are valued at cost comprising invoice value plus other charges paid thereon. Waste stock / rags are valued at net realizable value.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### 4.8 Deferred costs

Deferred costs already recognized in the books of the Holding Company are being amortized over a period of five years from the year of occurrence. From the year 2005, the Holding Company has not deferred any cost to comply with Circular No. 1 of 2005 dated 19 January 2005 issued by Securities and Exchange Commission of Pakistan.

#### 4.9 Borrowing cost

Interest, mark-up and other charges on long term finances and long term murabaha are capitalized up to the date of commissioning of respective plant and machinery acquired out of the proceeds of such long term finances and long term murabaha. All other interest, mark-up and other charges are recognized in profit and loss account.

#### 4.10 Revenue recognition

Revenue from different sources is recognized as under:

- Revenue from sale of goods is recognized on delivery of goods to customers.
- Revenue on sale of electricity is recognized at the time of transmission.
- The share of profits or losses of the associated companies after tax is included in the profit and loss account to recognise the post acquisition changes in the share of net assets of the investees. Dividend from associated companies is recognised as reduction in cost of investments as prescribed by International Accounting Standard (IAS) 28 'Investments in Associates'.
- Dividend on other investments is recognized when right to receive the dividend is established.
- Profit on deposits with banks is recognized on time proportion basis taking into account the amounts outstanding and rates applicable thereon.

#### 4.11 Share Capital

Ordinary shares are classified as equity.

#### 4.12 Financial instruments

Financial instruments carried on the balance sheet include investments, deposits, trade debts, loans and advances, other receivables, cash and bank balances, long term financing, long term murabaha, short term borrowings, accrued mark up and trade and other payables etc. Financial assets and liabilities are recognised when the Group becomes a party to the contractual provisions of instrument. Initial recognition is made at fair value plus transaction costs directly attributable to acquisition, except for "financial instrument at fair value through profit or loss" which is measured initially at fair value.

Financial assets are de-recognized when the Group loses control of the contractual rights that comprise the financial asset. The Group loses such control if it realizes the rights to benefits specified in contract, the rights expire or the Group surrenders

those rights. Financial liabilities are de-recognized when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on subsequent measurement (except available for sale investments) and de-recognition is charged to the profit or loss currently. The particular measurement methods adopted are disclosed in the following individual policy statements associated with each item and in the accounting policy of investments.

#### 4.12.1 Trade and other receivables

Trade debts and other receivables are carried at original invoice value less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off when identified.

#### 4.12.2 Borrowings

Borrowings are recognized initially at fair value and are subsequently stated at amortized cost. Any difference between the proceeds and the redemption value is recognized in the profit and loss account over the period of the borrowings using the effective interest method.

#### 4.12.3 Trade and other payables

Liabilities for trade and other amounts payable are initially recognized at fair value, which is normally the transaction cost.

#### 4.13 Provisions

Provisions are recognized when the Group has a legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations and a reliable estimate of the amount can be made.

#### 4.14 Impairment

The carrying amounts of the assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized wherever the carrying amount of the asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit and loss account.

#### 4.15 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which a derivative contract is entered into and subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of the derivative financial instruments is taken to the profit and loss account.

#### 4.16 Off setting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legal enforceable right to set off and the management intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously.

#### 4.17 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at banks on current, saving and deposit accounts and other short term highly liquid instruments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in values.

#### 4.18 Related party transactions and transfer pricing

Transactions and contracts with the related parties are carried out at an arm's length price determined in accordance with comparable uncontrolled price method.

#### 4.19 Dividend and other appropriations

Dividend to the shareholders is recognized in the period in which it is declared and other appropriations are recognized in the period in which these are approved by the Board of Directors.

| 5. | ISSUED, SUI<br>SHARE CA | BSCRIBED AI<br>PITAL | ND PAID UP   | (RUPEES IN 7<br>2008 | <b>THOUSAND)</b><br>2007 |
|----|-------------------------|----------------------|--|----------------------|--------------------------|
|    | 2008<br>(NUMBER O       | 2007<br>F SHARES)    |  |                      |                          |
|    | 67 762 264              | 67 762 264           | Ordinary shares of Rupees 10 each fully paid up in cash  | 677 623              | 677 623                  |
|    | 37 252 280              | 37 252 280           | Ordinary shares of Rupees 10<br>each issued as fully paid for<br>consideration other than cash | 372 522              | 372 522                  |
|    | 54 771 173              | 54 771 173           | Ordinary shares of Rupees 10<br>each issued as fully paid<br>bonus shares                      | 547 712              | 547 712                  |
|    | 159 785 717             | 159 785 717          | -  | 1 597 857            | 1 597 857                |

**5.1** Ordinary shares of the Holding Company held by associated undertakings:

|  | (NUMBER O<br>2008                  | <b>F SHARES)</b><br>2007           |
|--|------------------------------------|------------------------------------|
| D.G. Khan Cement Company Limited<br>Adamjee Insurance Company Limited  | 20 157 391<br>868 035              | 20 157 391<br>868 035              |
|  | 21 025 426                         | 21 025 426                         |
| RESERVES   | (RUPEES IN <sup>-</sup><br>2008    | <b>THOUSAND)</b><br>2007           |
| Composition of reserves is as follows:   |                                    |                                    |
|  |                                    |                                    |
| <b>Capital</b><br>Premium on issue of right shares (Note 6.1)<br>Fair value reserve (Note 6.2)<br>Capital redemption reserve fund (Note 6.3) | 1 027 622<br>12 301 289<br>111 002 | 1 027 622<br>18 173 948<br>110 214 |
|  | 13 439 913                         | 19 311 784                         |
| <b>Revenue</b><br>General<br>Unappropriated profit   | 9 079 882<br>5 694 564             | 7 404 132<br>1 643 651             |
|  | 14 774 446                         | 9 047 783                          |
|  | 28 214 359                         | 28 359 567                         |

6.

- **6.1** This reserve can be utilised only for the purposes specified in section 83(2) of the Companies Ordinance, 1984.
- **6.2** This represents the unrealized gain on remeasurement of investments at fair value and is not available for distribution. This will be transferred to profit and loss account on realization.
- **6.3** This reserve was created by D. G. Khan Cement Company Limited associated company to redeem the preference shares.

|   | (RUPEES IN T | HOUSAND)  |
|---|--------------|-----------|
|   | 2008         | 2007      |
| LONG TERM FINANCING-SECURED                     |              |           |
| Financing from banking companies (Note 7.1)     | 1 774 019    | 2 482 954 |
| Term finance certificates (Note 7.2)            | 199 800      | 599 400   |
|   | 1 973 819    | 3 082 354 |
| Less: shown under current liabilities (Note 13) | 926 025      | 1 308 534 |
|   | 1 047 794    | 1 773 820 |

7.

| 7.1             | Lender   | 2008       | 2007      | Rate of<br>interest<br>per annum       | Number of<br>installments   | Interest repricing                 | Interest<br>payable | Security   |  |  |
|-----------------|--|------------|-----------|--|---|------------------------------------|---------------------|--|--|--|
|                 |  | (Rupees in | thousand) |  |   |                                    |                     |  |  |  |
| Allied          | Bank Limited-1   |            | 100 000   | 6-Month<br>KIBOR +<br>0.75%            | Four equal half yearly<br>installments commenced<br>on 24 November 2006<br>and ended on 24 May<br>2008.       | Half yearly                        | Quarterly           | First exclusive charge on unencum-<br>bered specific machinery for Rupees 267 million.   |  |  |
| Allied          | Bank Limited-2   | 375 000    | 525 000   | SBP rate for<br>LTF - EOP<br>+ 2%      | Sixteen equal quarterly<br>installments commenced<br>on 24 January 2007 and<br>ending on 24 October<br>2010.  | As and when<br>notified by<br>SBP. | Quarterly           | First joint pari passu hypothecation<br>charge on plant and machinery of the<br>Company for an amount of Rupees<br>800 million.  |  |  |
| United          | d Bank Limited-1   | -          | 75 000    | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 31 December 2004<br>and ended on 30 June<br>2008.     | As and when<br>notified by<br>SBP. | Quarterly           | First pari passu charge on all present<br>and future fixed assets of the<br>Company, including land, building and<br>machinery and personal guarantee of<br>chief executive. |  |  |
| United          | d Bank Limited-2   | 112 500    | 187 500   | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 30 June 2006 and<br>ending on 31 December<br>2009.    | As and when<br>notified by<br>SBP. | Quarterly           | Mortgage charge or charge on the immovable property and machinery of the Company.  |  |  |
| Habib           | Bank Limited-1   |            | 11 875    | 6-Month<br>KIBOR +<br>0.50%            | Sixteen equal quarterly<br>installments commenced<br>on 30 November 2003<br>and ended on 31 August<br>2007.   | Half Yearly                        | Quarterly           | First exclusive charge on fixed assets of the Company.   |  |  |
| Habib           | Bank Limited-2   | 600 000    | 800 000   | SBP rate for<br>LTF - EOP<br>+ 2%      | Eight equal half yearly<br>installments commenced<br>on 07 July 2007 and<br>ending on 07 January<br>2011.     | As and when<br>notified by<br>SBP. | Quarterly           | First pari passu hypothecation charge<br>of Rupees 1 067 million on plant and<br>machinery of the Company excluding<br>specific and exclusive charges.                       |  |  |
| and A<br>Invest | Pak Industrial<br>gricultural<br>tment Company<br>tte) Limited-1 | -          | 8 334     | SBP discount<br>rate + 2%,<br>floor 9% | Twelve equal quarterly<br>installments commenced<br>on 25 December 2004<br>and ended on 25<br>September 2007. | As and when<br>notified by<br>SBP. | Quarterly           | Ranking hypothecation charge on plant and machinery and personal guarantee of chief executive .  |  |  |

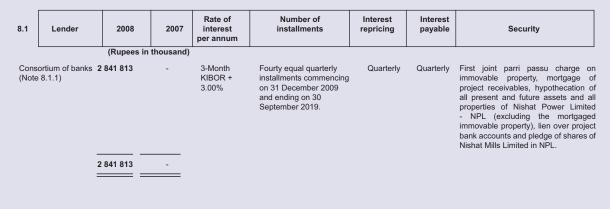
|                 | Lender   | 2008       | 2007      | Rate of<br>interest<br>per annum  | Number of installments   | Interest<br>repricing              | Interest<br>payable | Security  |
|-----------------|--|------------|-----------|-----------------------------------|--|------------------------------------|---------------------|---|
|                 |  | (Rupees in | thousand) |                                   |  |                                    |                     |   |
| and A<br>Inves  | i Pak Industrial<br>gricultural<br>tment Company<br>ate) Limited-2 | 200 000    | -         | SBP rate for<br>LTF - EOP<br>+ 2% | Sixteen equal quarterly<br>installments commencing<br>on 30 April 2009 and<br>ending on 31 January<br>2013.      | As and when<br>notified by<br>SBP. | Quarterly           | Exclusive hypothecation charge on<br>specific plant and machinery for an<br>amount of Rupees 267 million.       |
|                 | lard Chartered<br>(Pakistan)<br>ed                                 | 66 667     | 133 333   | SBP rate for<br>LTF - EOP<br>+ 2% | Six equal half yearly<br>installments commenced<br>on 30 September 2006<br>and ending on 31 March<br>2009.       | As and when<br>notified by<br>SBP. | Quarterly           | First exclusive hypothecation charge<br>on plant, machinery and equipment<br>installed at Sheikhupura (Bhikki). |
| Citiba          | ink N.A.   | 187 500    | 312 500   | SBP rate for<br>LTF - EOP<br>+ 2% | Eight equal half yearly<br>installments commenced<br>on 21 April 2006 and<br>ending on 21 October<br>2009.       | As and when<br>notified by<br>SBP. | Quarterly           | First ranking pari passu charge on<br>all present and future fixed assets,<br>excluding land and building.      |
| Scotla<br>(Form | Royal Bank of<br>and Limited<br>nely ABN AMRO<br>(Pakistan)<br>ed) | 82 352     | 129 412   | SBP rate for<br>LTF - EOP<br>+ 2% | Seventeen equal quarterly<br>installments commenced<br>on 15 February 2006 and<br>ending on 15 February<br>2010. | As and when<br>notified by<br>SBP. | Quarterly           | First parri passu charge on plant and machinery for an amount of Rupees 267 million.                            |
| Shan            | long Kong and<br>ghai Banking<br>pration Limited                   | 150 000    | 200 000   | SBP rate for<br>LTF - EOP<br>+ 2% | Ten equal half yearly<br>installments commenced<br>on 01 December 2006<br>and ending on 01 June<br>2011.         | As and when<br>notified by<br>SBP. | Quarterly           | Registered ranking charge on plant<br>and machinery of the Company.   |
|                 |  | 1 774 019  | 2 482 954 |                                   |  |                                    |                     |   |
|                 |  |            |           |                                   |  |                                    |                     |   |

#### **7.1.1** These finances are obtained by Nishat Mills Limited - Holding Company.

#### 7.2 Term finance certificates

This represents the privately placed Term Finance Certificates issued by Nishat Mills Limited - Holding Company to consortium of four banks which is secured against first pari passu hypothecation charge on fixed assets of the Company excluding land and building with 25% margin. The facility carries mark up at weighted average market yield of last three auctions of 6 month treasury bills plus 1.70% payable semi annually. It is redeemable in 10 half yearly installments commenced from 16 March 2004 and ending on 16 September 2008. The first five installments are of Rupees 0.200 million each and the remaining five installments are of Rupees 199.800 million each.

#### 8. LONG TERM MURABAHA - SECURED



**8.1.1** This represents long term murabaha obtained by Nishat Power Limited - Subsidiary Company from a consortium of five banks led by Habib Bank Limited (agent bank) and includes National Bank of Pakistan, Allied Bank Limited, United Bank Limited and Faysal Bank Limited. The total project financing facility amounts to Rupees 12 260 million (30 June 2007: Rupees Nil).

|    |  | (RUPEES IN THOUSAND) |        |  |
|----|--|----------------------|--------|--|
|    |  | 2008                 | 2007   |  |
| 9. | LIABILITIES AGAINST ASSETS SUBJECT<br>TO FINANCE LEASE                               |                      |        |  |
|    | Present value of minimum lease payments<br>Less: current portion shown under current | -                    | 33 031 |  |
|    | liabilities (Note 13)  | -                    | 33 031 |  |
|    |  | -                    | -      |  |

- **9.1** The rate of interest used as the discounting factor, implicit in lease is 11.75 percent per annum (30 June 2007: 11.75 percent per annum). Rentals are paid in monthly equal installments. Taxes, repairs and insurance costs are to be borne by the Holding Company. The Holding Company shall have no right to terminate the lease agreement and if the lease agreement is terminated, the Holding Company shall pay entire amount of rentals for unexpired period of lease agreement. Lease agreement is renewable at the option of lessor on such terms as may be agreed upon. Liabilities are secured against personal guarantee of directors and demand promissory note.
- **9.2** All lease liabilities have been matured and paid during the year ended 30 June 2008 therefore reconciliation of minimum lease payments and present value of minimum lease payments between not later than one year and later than one year and not later than five years is not given.

#### 10. TRADE AND OTHER PAYABLES

| Creditors (Note 10.1)                                  | 495 804   | 386 481 |
|--|-----------|---------|
| Accrued liabilities                                    | 407 486   | 382 207 |
| Advances from customers                                | 114 952   | 36 028  |
| Securities from contractors - Interest free,           |           |         |
| repayable on completion of contracts                   | 13 647    | 9 659   |
| Income tax deducted at source                          | 5 241     | 3 547   |
| Dividend payable                                       | 21 969    | 18 591  |
| Employees' provident fund trust - Nishat Power Limited | 399       | -       |
| Workers' profit participation fund (Note 10.2)         | 70 497    | 64 618  |
| Workers' welfare fund                                  | 25 462    | 25 462  |
|  | 1 155 457 | 926 593 |

**10.1** This includes amounts in aggregate of Rupees 15.751 million (30 June 2007: Rupees 4.791 million) due to associated undertakings.

|   | (RUPEES IN 1<br>2008      | <b>THOUSAND)</b><br>2007  |
|---|---------------------------|---------------------------|
| 10.2 Workers' profit participation fund   |                           |                           |
| Balance as on 01 July<br>Interest for the year (Note 33)<br>Add: provision for the year (Note 31) | 64 618<br>2 888<br>70 497 | 67 006<br>2 003<br>64 618 |
|   | 138 003                   | 133 627                   |
| Less: payments during the year<br>Deposited in the Government treasury                            | 67 506<br>-               | 69 006<br>3               |
|   | 67 506                    | 69 009                    |
|   | 70 497                    | 64 618                    |

**10.2.1** Workers' profit participation fund is retained for business operations till the date of allocation to workers. Interest is paid at prescribed rate under the Companies Profit (Workers' Participation) Act, 1968 on funds utilized till the date of allocation to workers.

#### 11. ACCRUED MARK-UP

12.

| Long term financing<br>Long term murabaha<br>Short term borrowings | 36 428<br>90 572<br>165 419 | 79 456<br>-<br>52 288 |
|--|-----------------------------|-----------------------|
|  | 292 419                     | 131 744               |
| . SHORT TERM BORROWINGS  |                             |                       |
| From banking companies - secured                                   |                             |                       |
| Short term running finances (Note 12.1 and 12.2)                   | 4 570 263                   | 40 715                |
| SBP refinances (Note 12.1 and 12.3)                                | 2 988 000                   | 2 312 535             |
| Other short term finances (Note 12.1 and 12.4)                     | 1 027 800                   | 2 498 834             |
| Temporary bank overdrafts (Note 12.1 and 12.2)                     | 589 455                     | 166 580               |
|  | 9 175 518                   | 5 018 664             |

**12.1** These finances are obtained by the Nishat Mills Limited - Holding Company from banking companies under mark up arrangements and are secured against joint pari passu hypothecation charge on all present and future current assets, all marketable securities, other instruments, ranking hypothecation charge on plant and machinery, pledge of cotton and equity investments of the Company. These form part of total credit facility of Rupees 20 159 million (30 June 2007: Rupees 14 285 million).

- **12.2** The rates of mark-up range from 9.72% to 14.58% (30 June 2007: 9.53% to 13.41%) per annum on the balance outstanding.
- **12.3** The rates of mark up range from 6.90% to 7.50% (30 June 2007: 6.90% to 7.00%) per annum on the balance outstanding.
- **12.4** The rates of mark up range from 4.20% to 15.01% (30 June 2007: 5.69% to 10.50%) per annum on the balance outstanding.

|     |  | (RUPEES IN THOUSAND) |           |  |
|-----|--|----------------------|-----------|--|
|     |  | 2008                 | 2007      |  |
| 13. | CURRENT PORTION OF NON-CURRENT LIABILITIES                   |                      |           |  |
|     | Long term financing (Note 7)                                 | 926 025              | 1 308 534 |  |
|     | Liabilities against assets subject to finance lease (Note 9) | -                    | 33 031    |  |
|     |  | 926 025              | 1 341 565 |  |

#### 14. CONTINGENCIES AND COMMITMENTS

#### Contingencies

- The Nishat Mills Limited is contingently liable for Rupees 61.891 million (30 June 2007: Rupees 61.891 million) on account of central excise duty not acknowledged as debt as the cases are pending before the Court.
- ii) Guarantees of Rupees 347.751 million (30 June 2007: Rupees 363.174 million) have been given by the banks of the Nishat Mills Limited to Sui Northern Gas Pipelines Limited against gas connections, Shell Pakistan Limited against purchase of furnace oil and Director Excise and Taxation, Karachi.
- iii) Post dated cheques have been issued by the Nishat Mills Limited to customs authorities in respect of duties amounting to Rupees 59.163 million (30 June 2007: Rupees 6.330 million) on imported material availed on the basis of consumption and export plans. In the event the documents of exports are not provided on due dates, cheques issued as security shall be encashable.
- iv) Nishat Mills Limited has given performance guarantee of USD 1 million (Pak Rupees 68.200 million) in favour of Private Power and Infrastructure Board to secure performance of Nishat Power Limited under Implementation Agreement and Power Purchase Agreement.

- v) Irrevocable standby letters of credit of Rupees 1 104.995 million given by Nishat Mills Limited for equity injection and Rupees 147.120 million for positive cost overrun, in accordance with Project Funds Agreement, in favour of security trustee of syndicated lenders of Nishat Power Limited.
- vi) Irrevocable letter of credit of USD 5 369 650 (Pak Rupees 366.210 million) given by the Nishat Power Limited in favour of National Transmission and Despatch Company as required under Power Purchase Agreement.
- vii) The Nishat Mills Limited's share in contingencies of associated companies' is Rupees 451.385 million (30 June 2007: 249.430 million).

#### Commitments

- i) Contracts for capital expenditure of the Group are approximately amounting to Rupees 10 895.782 million (30 June 2007: Rupees 17.882 million).
- ii) Letters of credit other than for capital expenditure of Nishat Mills Limited are amounting to Rupees 403.627 million (30 June 2007: Rupees 458.158 million).

|     |                                      | (RUPEES IN THOUSAND) |            |  |
|-----|--------------------------------------|----------------------|------------|--|
|     |                                      | 2008                 | 2007       |  |
| 15. | PROPERTY PLANT AND EQUIPMENT         |                      |            |  |
|     | Operating assets                     |                      |            |  |
|     | - Owned (Note 15.1)                  | 10 449 290           | 10 309 611 |  |
|     | - Leased (Note 15.1)                 | -                    | 71 019     |  |
|     | Capital work in progress (Note 15.2) | 3 953 167            | 205 529    |  |
|     |                                      | 14 402 457           | 10 586 159 |  |

### 15.1 Operating assets

|  |                   |                                     |                           |                           | Owned                |   |                       |                      |                           | Leased              |
|--|-------------------|-------------------------------------|---------------------------|---------------------------|----------------------|---|-----------------------|----------------------|---------------------------|---------------------|
|  | Freehold<br>land  | Buildings<br>on<br>freehold<br>land | Plant<br>and<br>machinery | Electric<br>Installations | Factory<br>equipment | Furniture,<br>fixtures<br>and office<br>equipment | Computer<br>equipment | Vehicles             | Total                     | Plant and machinery |
|  |                   |                                     |                           |                           |                      |   |                       |                      | (RUPEES IN                | THOUSAND)           |
| At 01 July 2006                                  |                   |                                     |                           |                           |                      |   |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 362 243<br>-      | 2 250 740<br>(1 101 694)            | 10 643 084<br>(4 308 074) | 490 486<br>(245 061)      | 108 907<br>(56 884)  | 167 966<br>(78 469)                               | 84 464<br>(34 202)    |                      | 14 313 638<br>(5 915 328) | 87 096<br>(8 472)   |
| Net book value                                   | 362 243           | 1 149 046                           | 6 335 010                 | 245 425                   | 52 023               | 89 497  | 50 262                | 114 804              | 8 398 310                 | 78 624              |
| Year ended 30 June 2007                          |                   |                                     |                           |                           |                      |   |                       |                      |                           |                     |
| Opening net book value<br>Additions              | 362 243<br>8 541  | 1 149 046<br>667 997                | 6 335 010<br>2 103 923    | 245 425<br>75 963         | 52 023<br>28 587     | 89 497<br>26 720                                  | 50 262<br>8 977       | 114 804<br>84 675    | 8 398 310<br>3 005 383    | 78 624<br>-         |
| Disposals:<br>Cost<br>Accumulated depreciation   | -                 | (2 886)<br>2 362                    | (344 300)<br>242 531      | (784)<br>647              | (461)<br>385         | (31)<br>26  | (251)<br>98           | (46 369)<br>30 114   | (395 082)<br>276 163      | -                   |
| Depreciation charge                              | -                 | (524)<br>(144 284)                  | (101 769)<br>(752 288)    | (137)<br>(29 413)         | (76)<br>(6 785)      | (5)<br>(9 438)                                    | (153)<br>(6 353)      | (16 255)<br>(26 602) | (118 919)<br>(975 163)    | (7 605)             |
| Closing net book value                           | 370 784           | 1 672 235                           | 7 584 876                 | 291 838                   | 73 749               | 106 774   | 52 733                | 156 622              | 10 309 611                | 71 019              |
| At 30 June 2007                                  |                   |                                     |                           |                           |                      |   |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 370 784           | 2 915 851<br>(1 243 616)            | 12 402 707<br>(4 817 831) | 565 665<br>(273 827)      | 137 033<br>(63 284)  | 194 655<br>(87 881)                               | 93 190<br>(40 457)    |                      | 16 923 939<br>(6 614 328) | 87 096<br>(16 077)  |
| Net book value                                   | 370 784           | 1 672 235                           | 7 584 876                 | 291 838                   | 73 749               | 106 774   | 52 733                | 156 622              | 10 309 611                | 71 019              |
| Year ended 30 June 2008                          |                   |                                     |                           |                           |                      |   |                       |                      |                           |                     |
| Opening net book value<br>Additions<br>Transfer: | 370 784<br>88 657 | 1 672 235<br>299 004                | 7 584 876<br>730 187      | 291 838<br>24 377         | 73 749<br>19 362     | 106 774<br>14 519                                 | 52 733<br>4 448       | 156 622<br>34 509    | 10 309 611<br>1 215 063   | 71 019<br>-         |
| Cost<br>Accumulated depreciation                 | -                 | -                                   | 87 096<br>(22 922)        | -                         | -                    | -   | -                     | -                    | 87 096<br>(22 922)        | (87 096)<br>22 922  |
| Disposals:                                       |                   |                                     | 64 174                    |                           |                      |   |                       |                      | 64 174                    | (64 174)            |
| Cost<br>Accumulated depreciation                 | (249)             | (2 098)<br>1 641                    | (534 030)<br>404 947      | -                         | (1 232)<br>321       | (253)<br>177                                      | (209)<br>88           | (32 161)<br>16 863   | (570 232)<br>424 037      |                     |
| Depreciation charge                              | (249)             | (457)<br>(174 225)                  | (129 083)<br>(724 737)    | (29 918)                  | (911)<br>(8 170)     | (76)<br>(11 543)                                  | (121)<br>(16 257)     | (15 298)<br>(28 513) | (146 195)<br>(993 363)    | (6 845)             |
| Closing net book value                           | 459 192           | 1 796 557                           | 7 525 417                 | 286 297                   | 84 030               | 109 674   | 40 803                | 147 320              | 10 449 290                | -                   |
| At 30 June 2008                                  |                   |                                     |                           |                           |                      |   |                       |                      |                           |                     |
| Cost<br>Accumulated depreciation                 | 459 192<br>-      | 3 212 757<br>(1 416 200)            | 12 685 960<br>(5 160 543) | 590 042<br>(303 745)      | 155 163<br>(71 133)  | 208 921<br>(99 247)                               | 97 429<br>(56 626)    |                      | 17 655 866<br>(7 206 576) | -                   |
| Net book value                                   | 459 192           | 1 796 557                           | 7 525 417                 | 286 297                   | 84 030               | 109 674   | 40 803                | 147 320              | 10 449 290                | -                   |
| Annual rate of depreciation (%)                  | -                 | 10                                  | 10                        | 10                        | 10                   | 10  | 30                    | 20                   |                           | 10                  |

#### Qty. Description Cost Accumulated Net book Sale Gain/ Mode of Particulars of purchasers depreciation value proceeds (Loss) disposal (RUPEES IN THOUSAND) 10 M 249 249 500 251 Negotiation Chaudhri Khalid Mahmood, District Land Faisalabad. Building **Building Material** 2 0 9 8 1 6 4 1 457 Mr.Bahadar 460 3 Negotiation Khan, Hussainabad, Faisalabad Plant and Machinery Cloth Trollies and Batchors 748 544 204 204 Millinnium Textile (Private) Limited, - Negotiation Railway Kahna Kacha Station, l ahore Old Processing Equipment 1 4 5 3 1 2 9 5 158 164 6 Negotiation Fahim Traders. Nishatabad. Faisalabad Singeing Machine 1 11 638 8 506 3 132 2 240 (892) Negotiation Sharif Textile Industries (Private) Limited, Satiana Road, Faisalabad. 532 Exposing Machine 2 262 1 7 3 0 160 1 (372) Negotiation Fahim Traders. Nishatabad. Faisalabad. **Rolling Machine** 783 667 116 155 39 Negotiation Dawood Usman Industry, Razaabad, 1 Faisalabad 367 174 202 B.M. Traders, Gulberg, Faisalabad Processing Equipment 541 28 Negotiation Steps Repeat Machine 468 (10) B.M. Traders, Gulberg, Faisalabad 418 50 40 Negotiation Stenter Machine Krantz 13 511 9 2 2 3 4 288 3 536 (752) Negotiation Haroon Textile Industries, G.T. Road, 1 Gujranwala Koyoto Gas Singeing Machine 6 390 4 890 1 500 1 500 Kamal Spinning Mills, 1 - Negotiation Jaranwala Road, Khurianwala, Faisalabad Bleaching Plant 1 42 138 32 430 9 708 8 500 (1 208) Negotiation Kamal Spinning Mills, Jaranwala Road, Khurianwala, Faisalabad Generator 1 1 077 518 559 250 (309) Negotiation Al-Rahman Autos, Peco Road, Lahore 37 901 Alternate Demno 1 53 471 15 570 2 0 50 (13 5 20) Negotiation Abdul Hameed, Sumandari Road, Faisalabad 59 129 984 97 653 32 331 12 464 (19 867) Qafsa General Trading, UAE Air Jet Looms Negotiation Air Jet Looms 23 488 17 279 6 209 5 880 (329) Negotiation Faisal Enterprises, Shahrah-e-Faisal, 8 Karachi Air Jet Looms 8 23 488 17 314 6 174 5 880 Faisal Enterprises, Shahrah-e-Faisal, (294) Negotiation Karachi Air Jet Looms 16 46 975 34 721 12 254 11 760 (494) Negotiation Faisal Enterprises, Shahrah-e-Faisal Karachi 22 402 Sulzer Looms 8 28 2 33 5 831 9 4 4 0 3 609 Negotiation Kamal Fabric, Jhang Road, Faisalabad. Sulzer Looms 10 35 291 28 024 7 2 6 7 11 800 4 5 3 3 Negotiation Kamal Fabric. Jhang Road. Faisalabad. 35 291 28 045 7 246 11 800 Sulzer Looms 10 4 554 Negotiation Kamal Fabric, Jhang Road, Faisalabad Sulzer Looms 8 28 233 5 791 9 4 4 0 22 442 3 6 4 9 Negotiation Kamal Fabric, Jhang Road. Faisalabad. Over Head Cleaner 1 3 4 7 6 2 761 715 200 (515) Negotiation Kamal Fabric, Jhang Road Faisalabad. 42 349 34 257 8 0 9 2 14 170 6 078 Interweave Textile Mills (Private) Sulzer Looms 12 Negotiation Limited, Industrial Estate Kot Lakhpat, Lahore Sewing Machine 50 1 367 1 088 279 200 (79) Negotiation Zafar Ahmad, Samundri Road, Faisalabad. Factory equipment Mahlo 1 245 178 67 90 23 Negotiation Dawood Usman Industry, Razaabad, Faisalabad Vehicles Suzuki Alto LXV-6018 469 339 130 254 124 Negotiation Mr.Sohail Shafi, Mustafabad, Lahore Mr.Haris Haroon Rashid, Gulshan Sir Suzuki Alto FDZ-0954 505 342 163 267 104 Negotiation Syed, North Karachi Honda Civic LRE-0300 1 1 327 860 467 575 108 Negotiation Mr. Nishat Haroon, DHA, Lahore, Employee BMW LZS-0700 1 9 0 8 9 3 3 1 8 5 771 6 0 0 0 229 Negotiation Mr. Taimur Ali Malik, Gulberg-II, Lahore Suzuki Baleno LRX-9045 1 797 470 327 418 91 Negotiation Argosy Enterprises, Gulberg III, Lahore Suzuki Baleno LZX-6827 307 510 525 817 15 Negotiation Mr. Shahbaz Khan, New Town Ship, 1 Lahore Suzuki Alto LRA-9166 1 479 350 129 278 149 Negotiation Mr. Mohsin Mumtaz, Samanabad, Lahore Suzuki Cultus FDY-9121 1 587 416 171 305 134 Negotiation Mr. Badar Ali, Shalamar Bagh Lahore

#### 15.1.1 Detail of operating assets, exceeding the book value of Rupees 50 000 disposed of during the year is as follows:

| Description  | Qty.   | Cost           | Accumulated depreciation | Net book<br>value | Sale<br>proceeds | Gain/<br>(Loss) | Mode of<br>disposal               | Particulars of purchasers   |
|--|--------|----------------|--------------------------|-------------------|------------------|-----------------|-----------------------------------|---|
| (RUPEES IN THOUSAND)   |        |                |                          |                   |                  |                 |                                   |   |
| Honda City LZH-0836  | 1      | 891            | 431                      | 460               | 619              | 159             | Negotiation                       | Argosy Enterprises, Gulberg III,  |
| Suzuki Cultus LZU-8882   | 1      | 651            | 260                      | 391               | 402              | 11              | Negotiation                       | Lahore<br>Mr. Muhammad Sarwar, Gulshan  |
| Tracking System  | 17     | 540            | 300                      | 240               | 276              | 36              | Negotiation                       | Ravi, Lahore<br>Trakker (Private) Limited, P.E.C.H.S.,  |
| Suzuki Baleno LZX-7784   | 1      | 817            | 331                      | 486               | 817              | 331             | Negotiation                       | Karachi<br>Mr. Ghulam Abbas, Wapda Town,  |
| Honda City LZE-1410  | 1      | 810            | 424                      | 386               | 387              | 1               | Negotiation                       | Lahore, Employee<br>Mr. Ali Imran Shah, Multan Road,  |
| Suzuki Baleno LRL-1448   | 1      | 793            | 506                      | 287               | 452              | 165             | Negotiation                       | Lahore, Employee<br>Mr.Zia ur Rehman, Chamber Bazar,  |
| Toyota Hiace Van LXP-7917<br>Toyota Corolla LRU-6693   | 1<br>1 | 1 859<br>1 119 | 1 435<br>699             | 424<br>420        | 811<br>424       | 387<br>4        | Negotiation<br>Negotiation        | Kasur.<br>Mr.Abdul Majid Khan, Raj Gar, Lahore<br>Mr. Sulaiman Kiyani, New Garden<br>Taun Lahara Employae |
| Honda City LRS-1756  | 1      | 810            | 477                      | 333               | 580              | 247             | Negotiation                       | Town, Lahore, Employee<br>Mr. Abdul Aziz, Shalamar Town,  |
| Honda City LRL-1445  | 1      | 760            | 483                      | 277               | 378              | 101             | Negotiation                       | Lahore<br>Mr.Mohammad Adil Ghani, Rehman  |
| Toyota Corolla 2.0 D FDX-3518  | 1      | 912            | 738                      | 174               | 390              | 216             | Negotiation                       | Town, Faisalabad, Employee<br>Mr.Saqib Waseem Jaffar, Punjab  |
| Tracking System  | 8      | 298            | 151                      | 147               | 128              | (19)            | Negotiation                       | Government Society, Lahore.<br>Trakker (Private) Limited, P.E.C.H.S.,                                     |
| Honda Civic LRU-6061   | 1      | 1 201          | 753                      | 448               | 456              | 8               | Negotiation                       | Karachi<br>Mr. Faisal Naseem Kari, Lahore,  |
| Suzuki Cultus LRX-4815   | 1      | 603            | 377                      | 226               | 229              | 3               | Negotiation                       | Employee<br>Mr. Muhammad Azmat Ali, New Super<br>Town, Lahore. Employee                                   |
| Toyota Corolla 2.0 D<br>Saloon LRQ-1900  | 1      | 1 225          | 787                      | 438               | 782              | 344             | Negotiation                       | Argosy Enterprises, Gulberg III,<br>Lahore  |
| Nissan Sunny LZS-6699  | 1      | 1 162          | 485                      | 677               | 663              | (14)            | Negotiation                       | Mr. Zafar Iqbal Qureshi, Model Town   |
| Suzuki Cultus FS-8963  | 1      | 601            | 397                      | 204               | 345              | 141             | Negotiation                       | Link Road, Lahore<br>Syed Arshad Ali Zaidi, Depal Pur,<br>Diatriat Olyana                                 |
| Suzuki Cultus LZV-8054   | 1      | 610            | 250                      | 360               | 428              | 68              | Negotiation                       | District Okara<br>Argosy Enterprises, Gulberg III,  |
| Honda Civic LZO-5045   | 1      | 1 062          | 529                      | 533               | 543              | 10              | Negotiation                       | Lahore<br>Mr. Badar-ul-Hassan, New Muslim   |
| Tracking System  | 7      | 223            | 103                      | 120               | 116              | (4)             | Negotiation                       | Town, Lahore, Employee<br>Trakker (Private) Limited, P.E.C.H.S.,  |
| Suzuki Alto LWO-4265   | 1      | 518            | 137                      | 381               | 432              | 51              | Negotiation                       | Karachi<br>Argosy Enterprises, Gulberg III,<br>Lahore   |
| Computer equipment   |        |                |                          |                   |                  |                 |                                   |   |
| Laptop Del-505<br>Laptop   | 1<br>1 | 100<br>109     | 41<br>48                 | 59<br>61          | 76<br>68         | 17<br>7         | Negotiation<br>Insurance<br>Claim | Mr. Nauman A. Khan, Ex-employee<br>Security General Insurance Company,<br>53-A, Lawrance Road, Lahore     |
| Aggregate of other items of<br>property, plant and equipment<br>with individual book values not<br>exceeding Rupees 50 000 |        | 3 241          | 1 199                    | 2 042             | 2 217            | 175             |                                   |   |
|  |        | 570 232        | 424 037                  | 146 195           | 133 726          | (12 469)        |                                   |   |

|            |   | (RUPEES IN 1<br>2008        | <b>HOUSAND)</b><br>2007 |
|------------|---|-----------------------------|-------------------------|
|            | preciation charge for the year has been<br>llocated as follows:   |                             |                         |
| Co<br>Dis  | ned<br>st of sales (Note 28.3)<br>tribution cost (Note 29)  | 937 048<br>2 502            | 932 770<br>2 943        |
| Adi        | ministrative expenses (Note 30)   | 53 677<br><br>993 227       | 39 450<br><br>975 163   |
|            | ased<br>st of sales (Note 28.3)   | 6 845                       | 7 605                   |
|            |   | 1 000 072                   | 982 768                 |
| 15.2 Ca    | pital work in progress  |                             |                         |
| Pla        | ilding on freehold land<br>int and machinery  | 127 950<br>229 001<br>3 848 | 89 878<br>96 918        |
| Let<br>Let | ctric installation<br>ters of credit against plant and machinery<br>ters of credit and advances against furniture | 3 848<br>7 616              | 22                      |
| Adv        | nd office equipment<br>vances against plant and machinery<br>vances against vehicles                              | 5 646<br>2 839 426<br>5 915 | 3 271<br>-<br>7 015     |
| Adv        | vances to contractors<br>allocated expenditure (Note 15.2.1)  | 304 329<br>429 436          | -<br>8 425              |
|            |   | 3 953 167                   | 205 529                 |
|            | allocated expenditures - Nishat Power<br>imited - Subsidiary Company  |                             |                         |
| Ins        | aries and other benefits (Note 15.2.2)<br>urance<br>veling and conveyance   | 8 312<br>150 661<br>1 734   | -                       |
| Ent<br>Re  | tertainment<br>nt, rates and taxes  | 150<br>589                  | -                       |
| Pri        | nicle running and maintenance<br>nting and stationery<br>stage and telephone                                      | 440<br>109<br>77            | -                       |
| Leg        | el and power<br>gal and professional charges<br>ditor's remuneration  | 21<br>2 375<br>50           | -                       |
| Co         | nsultancy charges<br>gistration fee   | 9 121<br>40                 | -                       |

|   | (RUPEES IN THOUSAND)<br>2008 2007 |   |
|---|-----------------------------------|---|
| Advertisement expenses                          | 71                                | - |
| Fee and subscription                            | 22 289                            | - |
| Mark-up on long term murabaha                   | 119 408                           | - |
| Bank charges and financing fee                  | 107 394                           | - |
| Bank guarantee commission                       | 6 740                             | - |
| Miscellaneous                                   | 1 149                             | - |
| Depreciation (Note 15.1)                        | 136                               | - |
| Exchange gain on foreign currency bank accounts | (24)                              | - |
| Profit on saving bank accounts                  | (1 406)                           | - |
|   | 429 436                           | - |
|   |                                   |   |

**15.2.2** This includes remuneration of chief executive and three executives of Nishat Power Limited - Subsidiary Company amounting to Rupees 2.5 million (30 June 2007: NIL) and Rupees 4.138 million (30 June 2007: NIL) respectively.

#### 16. LONG TERM INVESTMENTS

#### ASSOCIATED COMPANIES - UNDER EQUITY METHOD

| D.G. Khan Cement Company Limited - quoted<br>79 614 700 (30 June 2007: 79 614 700) fully paid<br>ordinary shares of Rupees 10 each. Equity held 31.40%<br>(30 June 2007: 31.40%)                                      | 10 132 961  | 9 091 321     |
|---|-------------|---------------|
| Nishat Paper Products Company Limited - unquoted<br>(Formerly Nishat Shuaiba Paper Products Company Limited)<br>11 634 199 (30 June 2007:11 634 199) fully paid ordinary<br>shares of Rupees 10 each. Equity held 25% |             |               |
| (30 June 2007: 25 %)<br>Add: advance for purchase of shares   | 77 918<br>- | 93 659<br>598 |
| Gulf Nishat Apparel Limited - unquoted<br>18 451 300 (30 June 2007: 9 036 000) fully paid ordinary<br>shares of Rupees 10 each. Equity held 25.72%  | 77 918      | 94 257        |
| (30 June 2007: 19.05%)  | 100 439     | -             |
|   | 10 311 318  | 9 185 578     |

|   | (RUPEES IN THOUSAND)<br>2008 2007 |            |  |
|---|-----------------------------------|------------|--|
| AVAILABLE FOR SALE  |                                   |            |  |
| Associated companies  |                                   |            |  |
| Adamjee Insurance Company Limited - quoted<br>30 031 (30 June 2007: 30 031) fully paid ordinary<br>shares of Rupees 10 each. Equity held 0.03%<br>(30 June 2007: 0.03%)           | 3 725                             | 3 725      |  |
| Gulf Nishat Apparel Limited - unquoted<br>18 451 300 (30 June 2007: 9 036 000) fully paid ordinary<br>shares of Rupees 10 each. Equity held 25.72%<br>(30 June 2007: 19.05%)      |                                   | 90 360     |  |
| Security General Insurance Company Limited - unquoted 4 798 908 (30 June 2007: 1 279 709) fully paid ordinary shares of Rupees 10 each. Equity held 15.02% (30 June 2007: 15.02%) | 5 250                             | 5 250      |  |
| Related party   |                                   |            |  |
| MCB Bank Limited - quoted<br>21 474 658 (30 June 2007: 16 919 258) fully paid<br>ordinary shares of Rupees 10 each. Equity held 6.77%<br>(30 June 2007: 6.04%)                    | 2 502 976                         | 906 353    |  |
| Other   |                                   |            |  |
| Habib Bank Limited - quoted<br>110 (30 June 2007: Nil) fully paid ordinary shares of<br>Rupees 10 each.   | 24                                | -          |  |
|   | 2 511 975                         | 1 005 688  |  |
| Fair value adjustment - surplus   | 4 510 327                         | 5 275 240  |  |
|   | 7 022 302                         | 6 280 928  |  |
|   | 17 333 620                        | 15 466 506 |  |
|   |                                   |            |  |

#### 16.1 Reconciliation of investments in associated companies under equity method:

|  |                                 |   |                    |                                |                          | (    | RUPEES IN T                     | HOUSAND)                          |
|--|---------------------------------|---|--------------------|--------------------------------|--------------------------|------|---------------------------------|-----------------------------------|
|  |                                 | D G Khan Cement<br>Company Limited Nishat Paper Products<br>Company Limited |                    | Gulf Nishat<br>Apparel Limited |                          | То   | Total                           |                                   |
|  | 2008                            | 2007  | 2008               | 2007                           | 2008                     | 2007 | 2008                            | 2007                              |
| Cost:<br>As at 01 July<br>Addition in investment   | 2 258 955                       | 2 258 955   | 116 342            | 116 342                        | 90 360<br>94 153         | -    | 2 465 657<br>94 153             | 2 375 297                         |
| Addition in investment   | - 2 258 955                     | 2 258 955   | - 116 342          | - 116 342                      | 184 513                  | -    | 2 559 810                       | 2 375 297                         |
| Share of post acquisition reserves:  |                                 |   |                    |                                |                          |      |                                 |                                   |
| As at 01 July  | 6 832 366                       | 5 239 165   | (22 683)           | (5 486)                        | -                        | -    | 6 809 683                       | 5 233 679                         |
| Share of profit / (loss) after income tax<br>Share of direct movement in equity<br>Dividend received | 207 280<br>953 782<br>(119 422) | 588 724<br>1 113 042<br>(108 565)   | (15 741)<br>-<br>- | (17 197)<br>-<br>-             | (78 574)<br>(5 500)<br>- |      | 112 965<br>948 282<br>(119 422) | 571 527<br>1 113 042<br>(108 565) |
| As at 30 June  | 1 041 640                       | 1 593 201   | (15 741)           | (17 197)                       | (84 074)                 | -    | 941 825                         | 1 576 004                         |
|  | 7 874 006                       | 6 832 366   | (38 424)           | (22 683)                       | (84 074)                 | -    | 7 751 508                       | 6 809 683                         |
| Advance for purchase of shares   | -                               | -   | -                  | 598                            | -                        | -    | -                               | 598                               |
| As at 30 June  | 10 132 961                      | 9 091 321   | 77 918             | 94 257                         | 100 439                  | -    | 10 311 318                      | 9 185 578                         |
|  |                                 |   |                    |                                |                          |      |                                 |                                   |

- **16.2** Group's share of income from associated companies of Rupees 112.965 million (30 June 2007: Rupees 571.527 million) is based on unaudited financial statements of associated companies.
- **16.3** Aggregate market value of investment in D. G. Khan Cement Company Limited quoted associated company was Rupees 5 345 million (30 June 2007: Rupees 9 275 million).

#### 16.4 Summarized financial information of Associated Companies:

#### (RUPEES IN THOUSAND)

| Name of associated company  | Audited/<br>Un-audited                 | Assets                               | Liabilities                        | Net assets                       | Revenues                           | Profit/ (Loss)                    |
|---|--|--------------------------------------|------------------------------------|----------------------------------|------------------------------------|-----------------------------------|
| 2008  |  |                                      |                                    |                                  |                                    |                                   |
| D.G Khan Cement Company Limited<br>Nishat Paper Products Company Limited<br>Gulf Nishat Apparel Limited | Un-audited<br>Un-audited<br>Un-audited | 51 904 371<br>2 007 566<br>1 019 644 | 21 581 091<br>1 696 652<br>649 376 | 30 323 280<br>310 914<br>370 268 | 14 065 339<br>1 275 826<br>334 247 | 660 128<br>(52 965)<br>(290 351)  |
| 2007  |  |                                      |                                    |                                  |                                    |                                   |
| D.G.Khan Cement Company Limited<br>Nishat Paper Products Company Limited<br>Gulf Nishat Apparel Limited | Un-audited<br>Un-audited<br>Un-audited | 44 043 453<br>1 443 357<br>979 198   | 17 037 504<br>1 069 477<br>561 628 | 27 005 949<br>373 880<br>417 570 | 4 801 143<br>362 914<br>19 298     | 1 153 533<br>(52 882)<br>(49 083) |

|     |   | (RUPEES IN TI<br>2008 | HOUSAND)<br>2007 |
|-----|---|-----------------------|------------------|
| 17. | LONG TERM LOANS   |                       |                  |
|     | Secured - considered good:<br>Executives (Note 17.1)<br>Other employees | 8 391<br>5 857        | 9 294<br>6 101   |
|     |   | 14 248                | 15 395           |
|     | Less: current portion (Note 23)<br>Executives<br>Other employees        | 3 429<br>2 697        | 4 139<br>1 733   |
|     |   | 6 126<br>8 122        | 5 872<br>9 523   |
|     | <b>17.1</b> Reconciliation of carrying amount of loans to executives:   |                       |                  |
|     | Opening balance<br>Add: disbursements                                   | 9 294<br>5 073        | 6 626<br>7 618   |
|     | Less: repayments  | 14 367<br>5 976       | 14 244<br>4 950  |
|     | Closing balance   | 8 391                 | 9 294            |
|     |   |                       |                  |

- **17.1.1** Maximum aggregate balance due from executives at the end of any month during the year was Rupees 11.491 million (30 June 2007: Rupees 10.516 million).
  - **17.2** These represents interest free house construction loans given to executives and employees of Nishat Mills Limited Holding Company and are secured against balance to the credit of employee in the provident fund trust. These are recoverable in equal monthly installments.
  - **17.3** The fair value adjustment in accordance with the requirements of IAS 39 'Financial Instruments: Recognition and Measurement' arising in respect of staff loans is not considered material and hence not recognized.

|     |   | (RUPEES IN TH<br>2008 | <b>HOUSAND)</b><br>2007 |
|-----|---|-----------------------|-------------------------|
| 18. | LONG TERM DEPOSITS, PREPAYMENTS<br>AND DEFERRED COST        |                       |                         |
|     | Security deposits<br>Prepayments                            | 9 454<br>1 964        | 9 184<br>-              |
|     | Deferred cost (Note 18.1)                                   | -                     | 158                     |
|     | Less: current portion (Note 24)                             | 11 418<br>877         | 9 342                   |
|     |   | 10 541                | 9 342                   |
|     | <b>18.1</b> Reconciliation of deferred cost is given below: |                       |                         |
|     | Balance as at 01 July                                       | 158                   | 788                     |
|     | Less: amortized during the year (Note 31)                   | 158                   | 630                     |
|     |   |                       | 158                     |
| 19. | STORES, SPARE PARTS AND LOOSE TOOLS                         |                       |                         |
|     | Stores (Note 19.1)  | 332 843               | 269 114                 |
|     | Spare parts   | 156 744               | 152 798                 |
|     | Loose tools   | 642                   | 516                     |
|     |   | 490 229               | 422 428                 |
|     |   |                       |                         |

**19.1** It includes stores in transit amounting to Rupees 37.010 million (30 June 2007: Rupees 29.766 million).

#### 20. STOCK IN TRADE

| Raw materials<br>Work in process    | 1 800 826<br>1 157 415 | 1 264 787<br>942 753 |
|-------------------------------------|------------------------|----------------------|
| Finished goods (Note 20.1 and 20.2) | 1 145 407              | 898 896              |
|                                     | 4 103 648              | 3 106 436            |

- **20.1** Finished goods include inventory valued at net realizable value amounting to Rupees 124.927 million (30 June 2007: Rupees 81.500 million).
- **20.2** Finished goods include stock in transit amounting to Rupees 82.602 million (30 June 2007: Rupees 107.657 million).

|     |                                     | (RUPEES IN THOUSAND) |         |  |
|-----|-------------------------------------|----------------------|---------|--|
| 21. | TRADE DEBTS                         | 2008                 | 2007    |  |
|     | Considered good:                    |                      |         |  |
|     | Secured (against letters of credit) | 507 299              | 250 387 |  |
|     | Unsecured (Note 21.1)               | 821 728              | 581 266 |  |
|     | Considered doubtful:                | 1 329 027            | 831 653 |  |
|     | Others - unsecured                  | 27 000               | -       |  |
|     | Less: provision for doubtful debts  | 27 000               | -       |  |
|     |                                     | ·                    | -       |  |
|     |                                     | 1 329 027            | 831 653 |  |

**21.1** It includes an amount of Rupees 44.296 million (30 June 2007: Rupees 24.310 million) due from Gulf Nishat Apparel Limited - associated company.

#### 22. SHORT TERM INVESTMENTS

#### AVAILABLE FOR SALE

| Associated companiesNishat (Chunian) Limited - quoted10 233 329 (30 June 2007: 10 233 329) fully paidordinary shares of Rupees 10 each. Equity held 13.61%(30 June 2007: 13.61 %)10 | <b>9 931</b> 109 931   |
|---|------------------------|
| Security General Insurance Company Limited - unquoted 5 427 336 (30 June 2007: 1 447 290) fully paid ordinary shares of Rupees 10 each. Equity held 15.02 % (30 June 2007: 15.02%)  | <b>5 938</b> 5 938     |
| Related partyMCB Bank Limited - quoted21 057 999 (30 June 2007: 21 057 999) fully paid ordinaryshares of Rupees 10 each. Equity held 6.77%(30 June 2007: 6.04%)5 32                 | <b>7 003</b> 254 780   |
| Other<br>Pakistan Strategic Allocation Fund - quoted<br>500 000 (30 June 2007: 500 000) fully paid certificates<br>of Rupees 10 each  | <b>5 000</b> 5 000     |
| 5 44  | <b>7 872</b> 375 649   |
| Fair value adjustment - surplus   168   | <b>1 282</b> 7 742 810 |
| 7 12  | <b>9 154</b> 8 118 459 |

|   | (RUPEES IN THOUSAND)<br>2008 2007  |
|---|--|
| 23. LOANS AND ADVANCES  |  |
| <b>Considered good:</b><br>Employees - interest free:<br>– Executives   | <b>392</b> 232   |
| <ul> <li>Other employees</li> </ul>   | <b>3 214</b> 2 111   |
| Current portion of long term loans (Note 17)<br>Advances to suppliers<br>Letters of credit<br>Employees' provident fund trust<br>Income tax<br>Other advances | 3 606       2 343         6 126       5 872         47 612       45 930         1 398       18 023         2 201       6 406         303 022       279 316         39 434       53 380         403 399       411 270 |
| Others<br>Less: provision for doubtful debts  | 108         108           108         108  |
|   |  |
|   | <b>403 399</b> 411 270   |
| 24. SHORT TERM DEPOSITS AND PREPAYMENTS   |  |
| Deposits  | <b>24 246</b> 24 279   |
| Prepayments - including current portion (Note 18)   | <b>6 254</b> 2 116   |
|   | <b>30 500</b> 26 395   |
| 25. OTHER RECEIVABLES   |  |
| <b>Considered good</b><br>Export rebate and claims<br>Sales tax refundable<br>Derivative financial instrument<br>Miscellaneous receivables                    | 154 659       163 555         205 494       144 116         -       14 015         11 244       1 153         371 397       322 839  |

|     |   | (RUPEES IN T<br>2008 | HOUSAND)<br>2007 |
|-----|---|----------------------|------------------|
| 26. | CASH AND BANK BALANCES  |                      |                  |
|     | With banks:<br>On PLS saving accounts   |                      |                  |
|     | Including US\$ 17 108 (30 June 2007: US\$ 108 324)<br>On current accounts (Note 26.1) | 2 917                | 6 671            |
|     | Including US\$ 134 175 (30 June 2007: US\$ 118 167)                                   | 66 927               | 54 037           |
|     |   | 69 844               | 60 708           |
|     | Cash in hand  | 6 292                | 8 899            |
|     |   | 76 136               | 69 607           |

**26.1** Cash at banks includes balance of Rupees 33.263 million (30 June 2007: Rupees 33.945 million) with MCB Bank Limited - related party.

**26.2** Rate of profit on bank deposits ranges from 0.1% to 6.5% (30 June 2007: 0.1% to 4.75%) per annum.

#### 27. SALES

| Export<br>Local (Note 27.1)<br>Export rebate | 14 796 829<br>4 404 120<br>66 684 | 14 355 187<br>2 793 059<br>31 946 |
|--|-----------------------------------|-----------------------------------|
|  | 19 267 633                        | 17 180 192                        |
| 27.1 Local sales                             |                                   |                                   |
| Sales (Note 27.2)<br>Less: sales tax         | 4 312 510<br>8 193                | 2 770 959<br>4 830                |
| Processing income<br>Doubling income         | 4 304 317<br>93 335<br>6 468      | 2 766 129<br>26 930<br>-          |
|  | 4 404 120                         | 2 793 059                         |

- **27.2** It includes sales of Rupees 1 042.783 million (30 June 2007: NIL) made to direct exporters against special purchase order (SPO).
- **27.3** Exchange gain due to currency rate fluctuations relating to export sales amounting to Rupees 10.580 million (30 June 2007: Rupees 2.296 million) has been included in export sales.

|     |   | (RUPEES IN THOUSAND)<br>2008 2007  |  |
|-----|---|--|--|
| 28. | COST OF SALES   |  |  |
|     | Raw material consumed (Note 28.1)<br>Cloth and yarn purchased / used<br>Processing charges<br>Salaries, wages and other benefits (Note 28.2)<br>Stores, spare parts and loose tools<br>Packing materials consumed<br>Repair and maintenance<br>Fuel and power<br>Insurance<br>Other factory overheads<br>Depreciation (Note 28.3) | 5 518 217<br>5 359 441<br>123 445<br>1 207 916<br>1 464 355<br>418 126<br>109 195<br>1 433 453<br>22 511<br>159 478<br>943 893 | $\begin{array}{c} 4\ 763\ 180\\ 4\ 102\ 826\\ 94\ 523\\ 1\ 160\ 877\\ 1\ 337\ 211\\ 365\ 155\\ 118\ 589\\ 1\ 395\ 790\\ 22\ 877\\ 141\ 212\\ 940\ 375 \end{array}$ |
|     | Work in process   | 16 760 030   | 14 442 615   |
|     | Opening stock<br>Closing stock  | 942 753<br>(1 157 415)   | 896 854<br>(942 753)   |
|     |   | (214 662)  | (45 899)   |
|     | Cost of goods manufactured  | 16 545 368   | 14 396 716   |
|     | Finished goods  |  |  |
|     | Opening stock<br>Closing stock  | 898 896<br>(1 145 407)   | 837 434<br>(898 896)   |
|     |   | (246 511)  | (61 462)   |
|     | Cost of sales   | 16 298 857   | 14 335 254   |
|     | 28.1 Raw material consumed  |  |  |
|     | Opening stock<br>Add: purchased during the year   | 1 264 787<br>6 054 256   | 1 268 886<br>4 759 081   |
|     | Less: closing stock   | 7 319 043<br>1 800 826   | 6 027 967<br>1 264 787   |
|     | LUGG. GUGING SLOUK  | 5 518 217  | 4 763 180  |
|     |   |  |  |

**28.2** Salaries, wages and other benefits include provident fund contribution of Rupees 38.597 million (30 June 2007: Rupees 34.921 million).

|     | 28.3 Depreciation   | (RUPEES IN 1<br>2008   | <b>THOUSAND)</b><br>2007   |
|-----|---|--|--|
|     | Operating assets  |  |  |
|     | - Owned (Note 15.1.2)<br>- Leased (Note 15.1.2)   | 937 048<br>6 845   | 932 770<br>7 605   |
|     |   | 943 893  | 940 375  |
| 29. | DISTRIBUTION COST   |  |  |
|     | Salaries and other benefits (Note 29.1)<br>Outward freight and handling<br>Commission to selling agents<br>Rent, rates and taxes<br>Insurance<br>Traveling and conveyance<br>Vehicles' running<br>Entertainment<br>Advertisement<br>Postage, telephone and telegram<br>Electricity and sui gas<br>Printing and stationery<br>Repair and maintenance<br>Fee and subscription<br>Depreciation- owned assets (Note 15.1.2) | 68 675<br>557 053<br>263 980<br>2 644<br>6 934<br>28 588<br>2 321<br>1 095<br>6 270<br>19 621<br>553<br>1 124<br>342<br>9<br>2 502 | $55\ 811\\553\ 329\\254\ 490\\2\ 811\\2\ 841\\27\ 767\\1\ 382\\696\\8\ 664\\16\ 107\\354\\890\\173\\520\\2\ 943$ |
|     |   | 961 711  | 928 778  |
|     |   |  |  |

**29.1** Salaries and other benefits include provident fund contribution of Rupees 3.857 million (30 June 2007: Rupees 3.264 million).

|     |   | (RUPEES IN THOUS |         |
|-----|---|------------------|---------|
|     |   | 2008             | 2007    |
| 30. | ADMINISTRATIVE EXPENSES                   |                  |         |
|     | Salaries and other benefits (Note 30.1)   | 182 163          | 170 609 |
|     | Rent, rates and taxes                     | 26 251           | 2 706   |
|     | Legal and professional                    | 7 732            | 8 997   |
|     | Insurance                                 | 3 771            | 3 297   |
|     | Traveling and conveyance                  | 13 546           | 15 195  |
|     | Vehicles' running                         | 17 141           | 15 096  |
|     | Entertainment                             | 4 756            | 5 719   |
|     | Auditors' remuneration (Note 30.2)        | 1 774            | 1 622   |
|     | Advertisement                             | 235              | 69      |
|     | Postage, telephone and telegram           | 5 284            | 5 387   |
|     | Electricity and sui gas                   | 10 330           | 11 397  |
|     | Printing and stationery                   | 10 929           | 9 799   |
|     | Repair and maintenance                    | 5 862            | 6 572   |
|     | Fee and subscription                      | 1 154            | 5 237   |
|     | Research and development (Note 30.3)      | 44 103           | 12 470  |
|     | Miscellaneous                             | 10 049           | 6 580   |
|     | Depreciation – owned assets (Note 15.1.2) | 53 677           | 39 450  |
|     |   | 398 757          | 320 202 |
|     |   |                  |         |

**30.1** Salaries and other benefits include provident fund contribution of Rupees 7.408 million (30 June 2007: Rupees 6.847 million).

### 30.2 Auditors' remuneration

| Audit fee<br>Half yearly review<br>Reimbursable expenses  | 1 406<br>315<br>53<br>1 774                             | 1 278<br>315<br>29<br>1 622                             |
|---|---|---|
| 30.3 Research and development   |   |   |
| Support on account of research and development (Note 30.3.1)<br>Less: utilization   | 240 608   | 205 773   |
| Product development<br>Upgradation of information technology<br>Professional consultancy<br>Market research<br>Environment improvement<br>Participation in exhibition | 180 495<br>3 075<br>16 183<br>40 806<br>34 488<br>9 664 | 154 700<br>4 935<br>7 395<br>23 716<br>15 223<br>12 274 |
|   | 284 711   | 218 243   |
|   | 44 103  | 12 470  |

**30.3.1** The research and development support has been given by Ministry of Commerce, Government of Pakistan vide SRO 803(1)/2006 dated 04 August 2006 in order to encourage and regulate the research and development in textile sector.

|     |  | (RUPEES IN THOUSAND) |        |  |
|-----|--|----------------------|--------|--|
|     |  | 2008                 | 2007   |  |
| 31. | OTHER OPERATING EXPENSES                       |                      |        |  |
|     | Workers' profit participation fund (Note 10.2) | 70 497               | 64 618 |  |
|     | Workers' welfare fund (Note 31.1)              | -                    | 25 462 |  |
|     | Loss on sale of property, plant and equipment  | 12 469               | -      |  |
|     | Provision for doubtful debts                   | 27 000               | -      |  |
|     | Amortization of deferred cost (Note 18.1)      | 158                  | 630    |  |
|     | Donation (Note 31.2)                           | 753                  | 1 048  |  |
|     |  | 110 877              | 91 758 |  |

**31.1** The Holding Company falls under the ambit of presumptive tax regime under section 169 of the Income Tax Ordinance, 2001, therefore, provision for workers' welfare fund is not required.

**31.2** There is no interest of any director or his spouse in donees' fund.

#### 32. OTHER OPERATING INCOME

| Income from financial assets                  |         |         |
|---|---------|---------|
| Dividend income (Note 32.1)                   | 549 410 | 329 502 |
| Profit on deposits with banks                 | 1 850   | 368     |
|   | 551 260 | 329 870 |
| Income from non financial assets              |         |         |
| Gain on sale of property, plant and equipment | -       | 21 081  |
| Sale of scrap, empties and sundry receipts    | 73 432  | 55 569  |
| Rental income                                 | 2 242   | 247     |
| Others  | 104     | -       |
|   | 75 778  | 76 897  |
|   | 627 038 | 406 767 |

|     |  | (RUPEES IN 1 | HOUSAND) |
|-----|--|--------------|----------|
|     |  | 2008         | 2007     |
|     | 32.1 Dividend income   |              |          |
|     | From associated companies and related party D.G. Khan Cement Company Limited       |              |          |
|     | - associated company   | -            | 23 687   |
|     | MCB Bank Limited - related party   | 512 268      | 273 746  |
|     | Nishat (Chunian) Limited - associated company<br>Adamjee Insurance Company Limited | 15 350       | 15 350   |
|     | - associated company   | 90           | 1 834    |
|     | Security General Insurance Company Limited   |              |          |
|     | <ul> <li>associated company</li> </ul>   | 20 452       | 13 635   |
|     |  | 548 160      | 328 252  |
|     | Others   |              |          |
|     | Pakistan Strategic Allocation Fund   | 1 250        | 1 250    |
|     |  | 549 410      | 329 502  |
| 33. | FINANCE COST   |              |          |
|     | Mark-up on:  |              |          |
|     | Long term financing  | 181 988      | 322 382  |
|     | Short term borrowings  | 608 206      | 403 881  |
|     | Interest on workers' profit participation fund (Note 10.2)                         | 2 888        | 2 003    |
|     | Finance charges on lease liabilities   | 2 186        | 5 735    |
|     | Bank charges and commission  | 112 164      | 85 266   |
|     |  | 907 432      | 819 267  |
| 34. | PROVISION FOR TAXATION   |              |          |
|     | Current - for the year (Note 34.1)   | 258 000      | 220 807  |
|     | Prior year adjustment  | -            | (75 807) |
|     |  | 258 000      | 145 000  |
|     |  |              |          |

- **34.1** The Nishat Mills Limited Holding Company falls under the ambit of presumptive tax regime under section 169 of the Income Tax Ordinance, 2001. Provision for income tax is made accordingly.
- **34.2** The income of the Nishat Power Limited Subsidiary Company is exempt from tax under clause (132), Part I of the Second Schedule to the Income Tax Ordinance, 2001.
- **34.3** Provision for deferred tax is not required because the Holding Company is chargeable to tax under section 169 of the Income Tax Ordinance, 2001 and no temporary differences are expected to arise in the foreseeable future and income of the Subsidiary Company is exempt from tax.
- **34.4** Reconciliation of tax expense and product of accounting profit multiplied by the applicable tax rate is not required in view of presumptive taxation.

| 35. | EARNINGS PER SHARE - BA  | SIC AND DILUTED      | 2008   | 2007   |
|-----|--|----------------------|--|--|
|     | There is no dilutive effect on the share which is based on:  | e basic earnings per |  |  |
|     | Net profit for the year  | (Rupees in thousand) | 6 132 415  | 1 674 170  |
|     | Number of ordinary shares  | (Numbers)            | 159 785 717  | 159 785 717  |
|     | Earnings per share – basic   | (Rupees)             | 38.38  | 10.48  |
| 36. | CASH GENERATED FROM O  | PERATIONS            | (RUPEES IN <sup>-</sup><br>2008  | <b>THOUSAND)</b><br>2007   |
|     | Profit before taxation   |                      | 6 390 415  | 1 819 170  |
|     | Adjustments for non-cash charges and other items:<br>Depreciation<br>Provision for doubtful debts<br>(Gain) / loss on sale of property, plant and equipment<br>Gain on sale of investment<br>Dividend Income- other than associated companies<br>Share of profit from associated companies<br>Amortization of deferred cost<br>Finance cost<br>Working capital changes (Note 36.1) |                      | 1 000 072<br>27 000<br>12 469<br>(5 060 413)<br>(549 410)<br>(112 965)<br>158<br>907 432<br>2 862 510<br>5 477 268 | 982 768<br>(21 081)<br>(155 943)<br>(329 502)<br>(571 527)<br>630<br>819 267<br>856 424<br>3 400 206 |
|     | <ul> <li>36.1 Working capital change</li> <li>(Increase) / decrease in c</li> <li>Stores, spare parts and</li> <li>Stock in trade</li> <li>Trade debts</li> <li>Loans and advances</li> </ul>  | current assets       | (67 801)<br>(997 212)<br>(524 374)<br>31 831   | 49 092<br>(103 262)<br>195 231<br>(40 837)   |
|     | <ul> <li>Short term deposits and</li> <li>Other receivables</li> </ul>   | l prepayments        | (3 228)<br>(48 559)  | (40 837)<br>1 897<br>84 308  |
|     | Increase / (decrease) in c<br>- Trade and other payabl<br>- Short term borrowings  |                      | (1 609 343)<br>314 999<br>4 156 854  | 186 429<br>(32 961)<br>702 956   |
|     |  |                      | 4 471 853  | 669 995  |
|     |  |                      | 2 862 510  | 856 424  |

#### 37. EVENTS AFTER THE BALANCE SHEET DATE

The Board of Directors of Nishat Mills Limited - Holding Company has proposed a cash dividend for the year ended 30 June 2008 of Rupees 2.50 per share (30 June 2007: Rupees 2.50 per share) at their meeting held on 27 August 2008. The Board of directors of Nishat Mills Limited - Holding Company also proposed to transfer Rupees 5 294 million (30 June 2007: Rupees 1 244 million) from un-appropriated profit to general reserve. However, these events have been considered as non-adjusting events under IAS 10 'Events after the Balance Sheet Date' and have not been recognized in these financial statements.

### 38. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the financial statements for the year for remuneration including all benefits to Chief Executive, Directors and Executives of the Holding Company is as follows:

| ]                            | Chief Executive |       | Dire      | Directors |        | Executives |  |
|------------------------------|-----------------|-------|-----------|-----------|--------|------------|--|
| -                            | 2008            | 2007  | 2008      | 2007      | 2008   | 2007       |  |
| L                            |                 | (     | RUPEES IN | I THOUSAI | ND)    |            |  |
| Managerial remuneration      | 3 871           | 3 200 | 2 453     | 2 826     | 38 740 | 22 172     |  |
| Allowances                   |                 |       |           |           |        |            |  |
| Cost of living allowance     | -               | -     | 8         | 5         | 225    | 148        |  |
| House rent                   | 1 742           | 1 440 | 1 115     | 1 246     | 14 472 | 8 319      |  |
| Conveyance                   | -               | -     | -         | -         | 96     | 75         |  |
| Medical                      | -               | -     | 90        | 32        | 1 733  | 1 031      |  |
| Utilities                    | 194             | 160   | 147       | 130       | 2 545  | 1 466      |  |
| Special allowance            | -               | -     | 2         | 2         | 92     | 77         |  |
| Contribution to provident fu | ind -           | -     | 136       | 124       | 3 125  | 2 107      |  |
| Leave encashment             | -               | -     | -         | -         | 1 089  | 1 030      |  |
| -                            | 5 807           | 4 800 | 3 951     | 4 365     | 62 117 | 36 425     |  |
| Number of persons            | 1               | 1     | 4         | 4         | 54     | 34         |  |

**38.1** Chief Executive, four Directors and certain Executives are provided with free maintained vehicles and certain Executives are also provided with free housing facility alongwith utilities.

**38.2** No remuneration was paid to directors as meeting fee during the current year and previous year.

#### **39. TRANSACTIONS WITH RELATED PARTIES**

The related parties comprise associated undertakings, other related companies and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

|  | (RUPEES IN TI                | HOUSAND)                   |
|--|------------------------------|----------------------------|
|  | 2008                         | 2007                       |
| Associated companies<br>Purchase of goods and services<br>Sale of goods and services<br>Purchase of plant and machinery                            | 334 577<br>231 198<br>19 587 | 1 124 766<br>31 718<br>449 |
| Sale of property, plant and equipment  | -                            | 3 065                      |
| Dividend income  | 155 314                      | 163 072                    |
| Dividends paid   | 52 564                       | 28 671                     |
| Insurance premium paid<br>Insurance claim received   | 192 615<br>1 949             | 40 697<br>5 621            |
|  | 1 545                        | 5 02 1                     |
| Other related parties  |                              |                            |
| Dividend income  | 512 268                      | 273 746                    |
| Group's contribution to provident fund trust   | 50 062                       | 45 032                     |
| Profit on saving account   | 37                           | -                          |
|  | (FIGURES IN T<br>2008        | HOUSAND)<br>2007           |
| PLANT CAPACITY AND ACTUAL PRODUCTION   |                              |                            |
| 40.1 Holding Company   |                              |                            |
| <b>Spinning</b><br>100 % plant capacity converted to 20s<br>count based on 3 shifts per day for 1098<br>shifts (30 June 2007: 1 095 shifts) (Kgs.) | 62 106                       | 60 917                     |
| Actual production converted to 20s count<br>based on 3 shifts per day for 1098 shifts<br>(30 June 2007: 1 095 shifts) (Kgs.)                       | 55 643                       | 54 779                     |
| Weaving  |                              |                            |
| 100 % plant capacity at 50 picks<br>based on 3 shifts per day for 1098 shifts<br>(30 June 2007: 1 095 shifts) (Sq.Mt.)                             | 208 869                      | 215 767                    |
| Actual production converted to 50 picks<br>based on 3 shifts per day for 1098 shifts<br>(30 June 2007: 1 095 shifts) (Sq.Mt.)                      | 195 222                      | 202 730                    |
| <b>Dyeing and Finishing</b><br>Production capacity for 3 shifts per day for<br>1098 shifts (30 June 2007: 1 095 shifts) (Mt.)                      | 48 132                       | 48 000                     |
| Actual production on 3 shifts per day for<br>1098 shifts (30 June 2007: 1 095 shifts) (Mt.)  | 43 371                       | 42 080                     |
|  |                              |                            |

40.

| Power Plant         |       | (FIGURES IN T<br>2008 | <b>HOUSAND)</b><br>2007 |
|---------------------|-------|-----------------------|-------------------------|
| Generation capacity | (KWH) | 442 589               | 421 957                 |
| Actual generation   | (KWH) | 297 599               | 293 714                 |

#### **Processing and Stitching**

The capacity of this division is indeterminable due to multi product plants involving varying processes of manufacturing and run length of order lots.

#### **40.1.1 REASON FOR LOW PRODUCTION**

Under utilization of available capacity is mainly due to normal maintenance.

#### 40.2 Subsidiary Company

After completion of the project, the gross available capacity will be of 200 MW. The expected project commencing date is 30 September 2009.

#### 41. FINANCIAL INSTRUMENTS

Total

Total

#### (RUPEES IN THOUSAND) **INTEREST/ MARK UP BEARING** NON INTEREST/ MARK UP BEARING TOTAL Maturity Maturity Sub Maturity Maturity Sub 2008 2007 upto one after one Total upto one after one Total year year year year Financial assets 7 022 302 7 022 302 7 022 302 6 280 928 Long term investments Long term loans --6 126 8 122 14 248 14 248 15 395 Long term deposits -\_ \_ 9 4 5 4 9 4 5 4 9 4 5 4 9 184 1 329 027 1 329 027 1 329 027 831 653 Trade debts -Short term investments 7 129 154 7 129 154 8 118 459 7 129 154 Loans and advances \_ \_ 43 035 43 035 43 035 55 723 -Short term deposits --994 994 994 994 11 184 15 168 Other receivables 11 184 11 184 -Cash and bank balances 2 917 2 917 73 219 73 219 76 136 69 607 2 917 -2 917 8 592 739 7 039 878 15 632 617 15 635 534 15 397 111 Off balance sheet 2 917 -2 917 8 592 739 7 039 878 15 632 617 15 635 534 15 397 111 **Financial liabilities** 926 025 1 047 794 1 973 819 Long term financing 1 973 819 3 082 354 Long term murabaha 2 841 813 2 841 813 \_ \_ 2 841 813 Liabilities against assets subject to finance lease 33 031 Short term borrowings 9 175 518 9 175 518 9 175 518 5 018 664 Trade and other payables \_ 938 906 \_ 938 906 938 906 796 938 292 419 292 419 292 419 131 744 Accrued mark up 10 101 543 3 889 607 13 991 150 1 231 325 1 231 325 15 222 475 9 062 731 -Off balance sheet Contracts for capital expenditure 10 895 782 10 895 782 10 895 782 17 882 Letters of credit other than for capital expenditure 403 627 403 627 403 627 458 158 ---11 299 409 -11 299 409 11 299 409 476 040 10 101 543 3 889 607 13 991 150 12 530 734 12 530 734 26 521 884 9 538 771 -(10 098 626) (3 889 607) (13 988 233) 7 361 414 7 039 878 14 401 292 413 059 6 334 380 On balance sheet sensitivity gap -(11 299 409) (11 299 409) (11 299 409) (476 040) Off balance sheet sensitivity gap --

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#### 41.1 Effective interest / mark up rates

The Group's exposure to interest / mark up effective rates on its financial assets and financial liabilities are summarized as follows:

|   | (PERCENTAG     | E PER ANNUM)  |
|---|----------------|---------------|
|   | 2008           | 2007          |
|   |                |               |
| Financial assets                                    |                |               |
| Profit on bank deposits                             | 0.1 to 6.5     | 0.1 to 4.75   |
| •   |                |               |
| Financial liabilities                               |                |               |
| Long term financing                                 | 6 to 11.49     | 6 to 11.32    |
| Long term murabaha                                  | 12.85 to 13.14 | -             |
| Liabilities against assets subject to finance lease | 11.75          | 11.75         |
| Short term borrowings                               | 4.20 to 15.01  | 5.69 to 13.41 |
|   | 7.20 10 10.01  | 0.00 10 10.41 |

#### 41.2 Credit risk

The management of the Group believes that the Group is not exposed to major concentration of credit risk. Further, the Group controls its credit risk by ascertainment of credit worthiness of customers, monitoring of debt on a continuous basis and providing appropriate provision for doubtful receivables where it is considered necessary.

#### 41.3 Foreign exchange risk

Currency risk arises mainly where receivables and payables exist due to transactions with foreign buyers and suppliers. The Group operates internationally and is exposed to foreign exchange risks arising from various currency exposures primarily with respect to U.S.Dollars.

#### 41.4 Liquidity risk

Liquidity risk reflects an enterprises inability in raising funds to meet commitments. The Group follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 41.5 Fair value of financial instruments

The carrying values of financial assets and financial liabilities approximate their fair values. Investments in unquoted equity instruments are stated at cost less impairment loss, if any, as allowed under IAS 39 'Financial Instruments: Recognition and Measurement'.

#### 41.6 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group Companies may

adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt. Consistent with others in the industry and the requirements of the lenders, the Group monitors the capital structure on the basis of gearing ratio. This ratio is calculated as borrowings divided by total capital employed. Borrowings represent long term financing, long term murabaha and short term borrowings obtained by the Group as referred to in note 7, 8 and 12 respectively. Total capital employed includes 'total equity' as shown in the balance sheet plus 'borrowings'.

|                        |                    | 2008       | 2007       |
|------------------------|--------------------|------------|------------|
| Borrowings             | Rupees in thousand | 13 991 150 | 8 101 018  |
| Total equity           | Rupees in thousand | 29 972 216 | 29 957 424 |
| Total capital employed | Rupees in thousand | 43 963 366 | 38 058 442 |
| Gearing ratio          | Percentage         | 31.82      | 21.29      |

The increase in the gearing ratio resulted primarily from increase in borrowings from the banks and decrease in fair value reserves due to decrease in market value of shares.

#### 42. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 27 August 2008 by the Board of Directors of the Company.

#### 43. GENERAL

Figures have been rounded off to the nearest thousand of Rupees unless otherwise stated.

CHIEF EXECUTIVE OFFICER

DIRECTOR