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### Company Information

#### **Board of Directors**

Mian Umer Mansha

#### Chairman/CEO

Mian Hassan Mansha

Mr. Khalid Qadeer Qureshi

Syed Zahid Hussain

Mr. Muhammad Azam

Ms. Nabiha Shahnawaz Cheema

Mr. Magsood Ahmad

#### **Audit Committee**

Mr. Khalid Qadeer Qureshi

#### Chairman/Member

Mr. Muhammad Azam

#### Member

Ms. Nabiha Shahnawaz Cheema

Member

#### **Human Resource & Remuneration**

#### (HR & R) Committee

Mian Hassan Mansha

#### Chairman/Member

Mian Umer Mansha

#### Member

Mr. Khalid Qadeer Qureshi

Member

#### **Chief Financial Officer**

Mr. Badar-ul-Hassan

#### **Company Secretary**

Mr. Khalid Mahmood Chohan

#### **Auditors**

Riaz Ahmad & Company Chartered Accountants

#### Legal Advisor

Mr. M. Aurangzeb Khan, Advocate, Chamber No. 6, District Court,

Faisalabad.

#### Bankers to the Company

Albaraka Bank (Pakistan) Limited

Allied Bank Limited

Askari Bank Limited

Bank Alfalah Limited

Bank Islami Pakistan Limited

Barclays Bank PLC

Burj Bank Limited

Citibank N.A.

Deutsche Bank AG

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

HSBC Bank Middle East Limited

JS Bank Limited

KASB Bank Limited

Meezan Bank Limited

National Bank of Pakistan

NIB Bank Limited

Pak Brunei Investment Company Limited

Pak Oman Investment Company Limited

Pakistan Kuwait Investment

Company (Private) Limited

Samba Bank Limited

Saudi Pak Industrial & Agricultural

Investment Company Limited

Silk Bank Limited

Soneri Bank Limited

Summit Bank Limited

Standard Chartered Bank (Pakistan)

Limited

The Bank of Punjab

United Bank Limited

#### Mills

Spinning units, Yarn Dyeing

& Power plant

Nishatabad, Faisalabad.

Spinning unit & Power plant

20 K.M. Sheikhupura Faisalabad Road,

Feroze Watwan.

Weaving units & Power plant

12 K.M. Faisalabad Road, Sheikhupura.

Weaving units, Dyeing & Finishing unit,

Processing unit, Stitching unit and

Power plant

5 K.M. Nishat Avenue Off 22 K.M.

Ferozepur Road, Lahore.

Stitching unit

21 K.M. Ferozepur Road, Lahore.

**Apparel Unit** 

7 K.M. Nishat Avenue Off 22 K.M.

Ferozepur Road, Lahore.

Registered Office & Shares Department

Nishat House,

53 - A, Lawrence Road, Lahore.

Tel: 042-36360154, 042-111 113 333

Fax: 042-36367414

**Head Office** 

7, Main Gulberg, Lahore.

Tel: 042-35716351-59,

042-111 332 200

Fax: 042-35716349-50

E-mail: nishat@nishatmills.com

Website: www.nishatmillsltd.com

Liaison Office

Ist Floor, Karachi Chambers,

Hasrat Mohani Road, Karachi.

Tel: 021-32414721-23

Fax: 021-32412936

### Directors' Report

Directors of Nishat Mills Limited ("the Company") are pleased to present the Directors' Report for the quarter ended 30 September 2013.

#### **Operating Financial Results**

The Company's profit after tax increased significantly by 47.89% during the current quarter as compared to corresponding quarter of the last year. This was mainly on account of increase in sales by 4.81%. The productions efficiencies and better cost management curtailed the increase in cost of goods sold to 1.50%. Resultantly, gross profit margin increased from 15.74% in the corresponding quarter to 18.41% in the current quarter. Other major profitability measures that contributed to the bottom line were increased dividend income of Rs. 488.82 million and gain of Rs. 95 million mainly on sale of partial investment in Lalpir Power Limited.

Financial Highlights	Quarter ende	Increase/	
i manciai i ngimgnes	2013	2012	(decrease) %
Net Sales (Rs. '000')	13,579,060	12,955,361	4.81
Gross Profit (Rs. '000')	2,499,384	2,039,157	22.57
Profit before tax (Rs. '000')	1,752,941	1,195,804	46.59
Profit after tax (Rs. '000')	1,571,941	1,062,888	47.89
Gross Profit (%)	18.41	15.74	
Profit after tax (%)	11.58	8.20	
Earnings per share – (Rs.)	4.47	3.02	

Decrease in finance cost by 10.76% in the current quarter as compared to corresponding quarter in the last year through better working capital management and reduction in borrowing rates was also key contributor to the profitability.

#### **General Market Review and Future Prospects**

The future prospects for textile industry are bright considering the expected approval of the Generalized System of Preferences Plus (GSP-plus) status from the European Union (EU) in January 2014 which will further increase the textile exports to the EU. Moreover, higher cost of yarn production in China due to rising labor costs and manpower shortages has provided boost to the spinning business in Pakistan.

In this situation, the Company is committed and focused to exploit the opportunities by improving its strengths and developing strategies like utilizing alternate energy resources, product diversification, new market development and achievement of efficiency in production.

#### Spinning

The cotton prices remained somehow steady during the first month of the current quarter of financial year 2013-14. However, the prices inflated at the start of August, due to local weather conditions, news of shortage of cotton in international market and China's decision to increase its cotton stocks. Anticipating this situation and to fulfill its spinning production requirements, the Company started buying raw cotton as soon as new crop arrived in the market. It is pertinent to mention that in comparison with the corresponding quarter last year, the cotton prices increased sharply during the quarter ended September 2013.

Cotton	Quarter ended	30 September	Increase / (Decrease)		
	2013	2012	Value	% age	
Purchase Rate / Maund	6,870	5,377	1,493	27.77	

On the other hand, the increase in the prices of yarn was not in line with the increase in cotton prices observed during the quarter.

Yarn	Quarter ended	30 September	Increase / (Decrease)	
	2013	2012	Value	% age
Sale – (Kgs '000')	8,005	9,421	(1,416)	(15.03)
Rate / Kg	375.45	330.02	45.43	13.77
Sale - (Rs. '000')	3,005,499	3,109,160	(103,661)	(3.33)

Moreover, demand of the yarn also decreased significantly towards the end of the quarter. According to the previous trend, Hong Kong / China remained main markets for cotton yarn whereas demand was negligible in Europe & USA.

#### Weaving

The performance of the Weaving division was remarkable during the current quarter. Grey cloth sales, both in fashion and work-wear, boosted in European market, however a declining sales trend was recorded in Far Eastern market because of already available huge stocks with the customers. Overall bearish sentiments are prevailing in international and domestic markets as further decrease in yarn prices is expected. Resultantly, it is generating selling pressure especially in local market. Moreover, rising cost of energy is an additional burden on us.

However, the Company is committed to maintain its competitive edge through market and product diversification. We are trying to introduce specialized products such as fabric for tyre cord, sun protective fiber etc.

Grey Cloth	Quarter ended	30 September	Increase / (Decrease)		
	2013 2012		Value	% age	
Sale - (Meters '000')	18,043	15,974	2,069	12.95	
Rate / Meter	171.62	161.10	10.52	6.53	
Sale – (Rs. '000')	3,096,557	2,573,388	523,169	20.33	

New 77 Picanol looms have arrived at our production facility at Bhikki out of which 35 are operational and remaining 42 will be in operation by the last week of October. These looms will increase our production and give us flexibility in scheduling the production of heavier qualities. The commercial production of our new unit comprising of 100 Airjet Toyota looms is also expected to commence in the last quarter of the current financial year.

#### Processing and Home Textile

The Processing division also performed well during the first quarter of the year despite the prevailing global economic crises. However, considering the stiff competition, sluggish demand of woven apparel in US and European markets, we anticipate rest of the year will be very tough and challenging for the textile industry.

Processed Cloth and Made-ups	Quarter ended	30 September	Increase / (Decrease)		
	2013	2012	Value	% age	
Sale - (Meters '000')	16,266	19,697	(3,431)	(17.42)	
Rate / Meter	306.11	261.66	44.45	16.99	
Sale – (Rs. '000')	4,979,118	5,153,876	(174,758)	(3.39)	

In the home textile division, our new business strategy to focus on value addition by establishing a healthy mix of fashion and basic products, engagement with leading brands and introduction of innovative manufacturing technologies has produced positive results for us. We have not only increased business volumes with existing customers but also increased our customer base.

The digital machine which was installed in our production line last year received a positive response in fashion and home textile market. Consequently, we have planned to add one more machine by the end of second quarter.

All other machineries that were planned for expansion have arrived and are expected to be operational during next quarter. Once the planned expansion is completed, the production capacity of the home textile division will increase by approximately 25%. Some of this capacity has already been booked by international buyers. The additional five hundred thousand meters production capacity will also be available in the Processing unit at the start of next calendar year as a result of Balancing, Modernization and Replacement (BMR).

#### Garments

The profitability of Garments division of the Company decreased in the first quarter of financial year 2013-14 primarily because of low sales in the US and EU regions. We also experimented with the new styles and fashions which have not yet returned gains.

Garments	Quarter ended	30 September	Increase / (Decrease)		
	2013	2012	Value	% age	
Sale – (Garments '000')	1,394	1,651	(257)	(15.57)	
Rate / Garment	800.90	812.46	(11.56)	(1.42)	
Sale – (Rs. '000')	1,116,458	1,341,369	(224,911)	(16.77)	

Hopefully, the profitability of the division will increase during the remaining three quarters of the year due to our aggressive efforts to explore new markets and access new customers with innovative products. We are committed and focused to enhance our market share through value addition and automation of our services.

#### **Power Generation**

The energy situation in the country is still unresolved and even getting worst. The Company is seeking innovative and alternate energy solutions for its production facilities. In addition to planned installation of coal fired plants at other locations of the Company, a 9 M.W. extension of existing Combined Heat and Power (CHP) Plant located at Lahore is also in process. We are also installing more efficient gas and oil fired (dual fuel) generators to utilize limited supply of available gas in the most efficient manner in order to minimize the cost of electricity. These generators will also use all the waste heat energy for generating air-conditioning and steam. The timely planning and implementation of these strategic decisions will make possible the availability of energy at optimal cost which will enable us to remain competitive and successful.

#### **Subsidiary Companies and Consolidated Financial Statements**

Nishat Power Limited, Nishat Linen (Private) Limited, Nishat Hospitality (Private) Limited, Nishat USA Inc., Nishat Linen Trading L.L.C and Nishat International FZE form portfolio of subsidiary companies of the Company. Therefore, the Company has annexed consolidated condensed interim financial information in addition to its separate condensed interim financial information, in accordance with the requirements of International Financial Reporting Standards.

#### Acknowledgement

The board is pleased about the efforts of the management and workers.

For and on behalf of the Board of Directors

Mian Umer Mansha

Chairman/Chief Executive Officer

29 October 2013 Lahore

# Unconsolidated Condensed Interim Financial Information

For the quarter ended 30 September 2013

# Unconsolidated Condensed Interim Balance Sheet As at 30 September 2013

	Note	Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 1,100,000,000 (30 June 2013: 1,100,000,000) ordinary shares of Rupees 10 each		11,000,000	11,000,000
Issued, subscribed and paid-up share capital 351,599,848 (30 June 2013: 351,599,848) ordinary shares of Rupees 10 each		3,515,999	3,515,999
Reserves		55,513,910	55,401,036
Total equity		59,029,909	58,917,035
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term financing- secured Liabilities against assets subject to finance lease Deferred income tax liability	5 6	3,008,086 48,035 499,415	3,083,410 66,322 499,415
		3,555,536	3,649,147
CURRENT LIABILITIES			
Trade and other payables Accrued mark-up Short term borrowings Current portion of non-current liabilities Provision for taxation		4,315,329 199,442 10,875,143 1,263,226 913,359	3,785,501 300,755 11,939,028 1,310,769 732,359
		17,566,499	18,068,412
TOTAL LIABILITIES		21,122,035	21,717,559
CONTINGENCIES AND COMMITMENTS	7		
TOTAL EQUITY AND LIABILITIES		80,151,944	80,634,594

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Um Marks
Chief Executive Officer

	Note	Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment Investment properties Long term investments Long term loans Long term deposits and prepayments	8	16,425,469 392,729 36,447,942 81,364 41,742	15,530,320 394,745 37,378,224 84,997 41,748
		53,389,246	53,430,034
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Short term deposits and prepayments Other receivables Accrued interest Short term investments Cash and bank balances  Non-current asset held for sale		1,318,360 10,861,562 6,560,222 2,968,818 42,478 1,064,753 10,934 3,371,093 564,478	1,285,371 10,945,439 6,243,535 1,898,334 40,018 1,019,164 13,550 4,362,880 1,128,862 26,937,153 267,407
		26,762,698	27,204,560
TOTAL ASSETS		80,151,944	80,634,594



## Unconsolidated Condensed Interim Profit and Loss Account For the quarter ended 30 September 2013 (Un-audited)

	Note	30 September 2013	rter ended 30 September 2012 in thousand)
SALES		13,579,060	12,955,361
COST OF SALES	9	(11,079,676)	(10,916,204)
GROSS PROFIT		2,499,384	2,039,157
DISTRIBUTION COST		(621,331)	(601,218)
ADMINISTRATIVE EXPENSES		(265,370)	(218,927)
OTHER EXPENSES		(149,130)	(64,342)
		(1,035,831)	(884,487)
		1,463,553	1,154,670
OTHER INCOME		672,318	470,218
PROFIT FROM OPERATIONS		2,135,871	1,624,888
FINANCE COST		(382,930)	(429,084)
PROFIT BEFORE TAXATION		1,752,941	1,195,804
TAXATION		(181,000)	(132,916)
PROFIT AFTER TAXATION		1,571,941	1,062,888
EARNINGS PER SHARE- BASIC AND DILUTED (RUPEES)	10	4.47	3.02

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Um Marks
Chief Executive Officer



### Unconsolidated Condensed Interim Statement of Comprehensive Income For the quarter ended 30 September 2013 (Un-audited)

	30 September 2013	rter ended 30 September 2012 in thousand)
PROFIT AFTER TAXATION	1,571,941	1,062,888
OTHER COMPREHENSIVE INCOME		
Items that will not be reclassified to profit or loss	-	-
Items that may be reclassified subsequently to profit or loss:		
Surplus / (deficit) arising on remeasurement of available for sale investments to fair value	(1,459,067)	3,324,364
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	112,874	4,387,252

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Vmr Marker Chief Executive Officer

## Unconsolidated Condensed Interim Cash Flow Statement For the guarter ended 30 September 2013 (Un-audited)

	Note	30 September 2013	rter ended 30 September 2012 in thousand)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	11	2,032,096	906,071
Finance cost paid		(484,243)	(514,465)
Income tax paid		(169,508)	(121,923)
Net exchange difference (paid) / received on forward exchange	nge contracts	(15,455)	12,815
Net (increase) / decrease in long term loans to employees		2,349	(3,468)
Net (increase) / decrease in long term deposits and prepayn	nents	6	(2,886)
Net cash generated from operating activities		1,365,245	276,144
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure on property, plant and equipment		(1,259,117)	(462,895)
Proceeds from sale of property, plant and equipment		27,291	11,982
Investments made		(351,914)	(60,160)
Proceeds from sale of investment		1,177,704	-
Loans and advances to subsidiary companies		(1,958,426)	(1,394,352)
Repayment of loans from subsidiary companies		1,131,852	403,193
Interest received		19,263	14,026
Dividends received		488,824	286,898
Net cash used in investing activities		(724,523)	(1,201,308)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long term financing		706,686	_
Repayment of long term financing		(830,634)	(168,637)
Repayment of liabilities against assets subject to finance lea	se	(17,206)	(15,904)
Short term borrowings- net		(1,063,885)	1,334,177
Dividend paid		(67)	(88)
Net cash from / (used in) financing activities		(1,205,106)	1,149,548
Net increase / (decrease) in cash and cash equivalents		(564,384)	224,384
Cash and cash equivalents at the beginning of the period		1,128,862	2,358,556
Cash and cash equivalents at the end of the period		564,478	2,582,940

The annexed notes form an integral part of this unconsolidated condensed interim financial information.

Chief Executive Officer

# Unconsolidated Condensed Interim Statement of Changes in Equity For the quarter ended 30 September 2013 (Un-audited)

								(Kupee	(Kupees in thousand)
					Reserves				
			Capital reserves			Revenue reserves			
	Share capital	Premium on issue of right shares	Fair value reserve	Sub total	General reserve Unappropriated profit	Unappropriated profit	Sub total	Total	Total equity
Balance as at 30 June 2012. (audited)	3,515,999	5,499,530	5,704,588	11,204,118	19,511,028	3,531,604	23,042,632	34,246,750	37,762,749
Profit for the period		, ,	- 3 324 364	- 3 324 364	, ,	1,062,888	1,062,888	1,062,888	1,062,888
Total comprehensive income for the period			3,324,364	3,324,364	,	1,062,888	1,062,888	4,387,252	4,387,252
Balance as at 30 September 2012- (un-audited)	3,515,999	5,499,530	9,028,952	14,528,482	19,511,028	4,594,492	24,105,520	38,634,002	42,150,001
Final dividend for the year ended 30 June 2012 @ Rupees 3.50 per share			,		,	(1,230,599)	(1,230,599)	(1,230,599) (1,230,599) (1,230,599)	(1,230,599)
Transferred to general reserve		•		,	2,297,000	(2,297,000)	•	•	
Profit for the period	'	1	1	'	1	4,783,965	4,783,965	4,783,965	4,783,965
Other comprehansive income	,	1	13,213,668	13,213,668	•	•	,	13,213,668	13,213,668
Total comprehensive income for the period	'	'	13,213,668	13,213,668	'	4,783,965	4,783,965	17,997,633	17,997,633
Balance as at 30 June 2013- (audited)	3,515,999	5,499,530	22,242,620	27,742,150	21,808,028	5,850,858	27,658,886	55,401,036	58,917,035
Profit for the period	1	1	1	1	1	1,571,941	1,571,941	1,571,941	1,571,941
Other comprehansive income	1	'	(1,459,067)	(1,459,067)	•	1	1	(1,459,067)	(1,459,067)
Total comprehensive income for the period	1	'	(1,459,067)	(1,459,067)	'	1,571,941	1,571,941	112,874	112,874
Balance as at 30 September 2013- (un-audited)	3,515,999	5,499,530	20,783,553	26,283,083	21,808,028	7,422,799	29,230,827	55,513,910	59,029,909



The annexed notes form an integral part of this unconsolidated condensed interim financial information.



### Selected Notes to the Unconsolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

#### 1. THE COMPANY AND ITS OPERATIONS

Nishat Mills Limited is a public limited Company incorporated in Pakistan under the Companies Act, 1913 (Now Companies Ordinance, 1984) and listed on all Stock Exchanges in Pakistan. Its registered office is situated at 53-A, Lawrence Road, Lahore. The Company is engaged in the business of textile manufacturing and of spinning, combing, weaving, bleaching, dyeing, printing, stitching, apparel, buying, selling and otherwise dealing in yarn, linen, cloth and other goods and fabrics made from raw cotton, synthetic fibre and cloth, and to generate, accumulate, distribute, supply and sell electricity.

#### 2 BASIS OF PREPARATION

This unconsolidated condensed interim financial information is un-audited and is being submitted to shareholders as required by section 245 of the Companies Ordinance. This unconsolidated condensed interim financial information of the Company for the quarter ended 30 September 2013 has been prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This unconsolidated condensed interim financial information should be read in conjunction with the preceding audited annual published financial statements of the Company for the year ended 30 June 2013.

#### 3 ACCOUNTING POLICIES

The accounting policies and methods of computations adopted for the preparation of this unconsolidated condensed interim financial information are the same as applied in the preparation of the preceding audited annual published financial statements of the Company for the year ended 30 June 2013.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this unconsolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this unconsolidated condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 30 June 2013.

		Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
5	LONG TERM FINANCING- SECURED		
	Opening balance Add: Obtained during the period / year Less: Repaid during the period / year	4,323,909 706,686 830,634	4,331,178 1,838,049 1,845,318
		4,199,961	4,323,909
	Less: Current portion shown under current liabilities	1,191,875	1,240,499
		3,008,086	3,083,410

		Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
6	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE		
	Future minimum lease payments Less: Un-amortized finance charge	131,446 12,060	152,545 15,953
	Present value of future minimum lease payments Less: Current portion shown under current liabilities	119,386 71,351	136,592 70,270
		48,035	66,322

6.1 This represents sale and leaseback arrangement with Pak Kuwait Investment Company (Private) Limited. According to the lease agreement, leasing company has contributed Rupees 150.047 million from its own sources and the remaining amount of Rupees 149.953 million has been financed under Long Term Finance Facility (LTFF) scheme of State Bank of Pakistan. Minimum lease payments have been discounted using implicit interest rate ranging from 9.70% to 11.09% (30 September 2012: 9.70% to 14.06%) per annum. Balance rentals are payable in quarterly installments. Taxes, repairs and insurance costs are borne by the Company. These are secured against the leased assets and demand promissory notes.

#### 7 CONTINGENCIES AND COMMITMENTS

#### a) Contingencies

- i) The Company is contingently liable for Rupees 0.631 million (30 June 2013: Rupees 0.631 million) on account of central excise duty not acknowledged as debt as the cases are pending before Court.
- ii) Guarantees of Rupees 642.661 million (30 June 2013: Rupees 635.607 million) are given by the banks of the Company to Sui Northern Gas Pipelines Limited against gas connections, Shell Pakistan Limited and Pakistan State Oil Limited against purchase of furnace oil and Director Excise and Taxation, Karachi against infrastructure cess and Pakistan Army against fulfillment of sales order.
- iii) Post dated cheques of Rupees 1,691.822 million (30 June 2013: Rupees 1,816.775 million) are issued to customs authorities in respect of duties on imported items availed on the basis of consumption and export plans. If documents of exports are not provided on due dates, cheques issued as security shall be encashable.

#### b) Commitments

- i) Contracts for capital expenditure are approximately of Rupees 3,797.412 million (30 June 2013: Rupees 4,500.169 million).
- ii) Letters of credit other than for capital expenditure are of Rupees 769.423 million (30 June 2013: Rupees 493.340 million).
- iii) Outstanding foreign currency forward contracts of Rupees 1,485.533 million (30 June 2013: Rupees 827.520 million).

### Selected Notes to the Unconsolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

#### 8 PROPERTY, PLANT AND EQUIPMENT

8	PROPERTY, PLANT AND EQUIPMENT	Note	Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
	Operating fixed assets Owned Leased Capital work-in-progress	8.1 8.2 8.3	13,888,771 216,867 2,319,831	14,086,039 222,324 1,221,957
	apital work in progress	0.5	16,425,469	15,530,320
8.1	Operating fixed assets- Owned			
	Opening book value Add: Cost of additions during the period / year	8.1.1	14,086,039 161,243	12,250,991 3,497,088
			14,247,282	15,748,079
	Less: Book value of deletions during the period / year Less: Book value of assets transferred to investment	8.1.2	16,559	173,063
	properties during the year		- 40.550	161,662
			16,559	334,725
	Less: Depreciation charged during the period / year		14,230,723 341,952	15,413,354 1,327,315
			13,888,771	14,086,039
8.1.1	Cost of additions			
	Freehold land Buildings on freehold land Plant and machinery Electric installations Factory equipment Furniture, fixtures and office equipment Computer equipment Vehicles		31,329 7,720 77,775 3,880 9,029 3,113 4,900 23,497	211,740 767,381 2,327,787 10,667 45,620 17,623 7,795 108,475
-			161,243	3,497,088

		Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
8.1.2	Prook value of deletions		
	Plant and machinery Electric installations Factory equipment Furniture, fixtures and office equipment Computer equipment Vehicles	10,207 - - - 56 6,296	158,131 562 3 134 69 14,164
		16,559	173,063
8.2	Operating fixed assets- Leased		
	Opening book value Less: Depreciation charged during the period / year	222,324 5,457	246,378 24,054
		216,867	222,324
8.3	Capital work-in-progress		
	Buildings on freehold land Plant and machinery Unallocated expenditure Letters of credit against machinery Advances against furniture and office equipment Advances against vehicles	638,058 1,652,430 2,749 7,492 654 18,448	378,626 829,950 692 7,522 - 5,167
		2,319,831	1,221,957

### Selected Notes to the Unconsolidated Condensed Interim Financial Information For the quarter ended 30 September 2013 (Un-audited)

		30 September 2013	rter ended 30 September 2012 in thousand)
9	COST OF SALES		
	Raw materials consumed Processing charges Salaries, wages and other benefits Staff retirement benefits Stores, spare parts and loose tools consumed Packing materials consumed Repair and maintenance Fuel and power	7,421,201 50,020 820,477 23,051 1,033,885 210,912 81,169 1,275,695	7,322,200 76,818 727,512 19,778 964,937 213,096 68,017 1,118,829
	Insurance Other factory overheads Depreciation	8,936 113,597 326,882	8,411 79,605 289,644
	Work-in-process Opening stock Closing stock	11,365,825 1,720,313 (1,883,354) (163,041)	10,888,847 1,757,058 (1,814,305) (57,247)
	Cost of goods manufactured Finished goods Opening stock	11,202,784	10,831,600
	Closing stock	(2,844,014) (123,108)	(2,223,173) 84,604
		11,079,676	10,916,204
		Qua 30 September 2013	rter ended 30 September 2012
10	EARNINGS PER SHARE - BASIC AND DILUTED		
	There is no dilutive effect on the basic earnings per share which is based on:		
	Profit attributable to ordinary shareholders (Rupees in thousand)	1,571,941	1,062,888
	Weighted average number of ordinary shares (Numbers)	351,599,848	351,599,848
	Earnings per share (Rupees)	4.47	3.02

	Note	30 September 2013	rter ended 30 September 2012 in thousand)
11	CASH GENERATED FROM OPERATIONS		
	Profit before taxation	1,752,941	1,195,804
	Adjustments for non-cash charges and other items:		
	Depreciation	349,425	310,165
	Gain on sale of property, plant and equipment	(10,732)	(2,177)
	Gain on sale of investments	(95,381)	-
	Dividend income	(488,824)	(286,898)
	Net exchange (gain) / loss on forward contracts	32,274	(60,552)
	Interest income on loans and advances to subsidiary companies	(21,358)	(21,880)
	Finance cost	382,930	429,084
	Working capital changes 11.1	130,821	(657,475)
		2,032,096	906,071
	11.1 Working capital changes		
	<ul> <li>(Increase) / decrease in current assets:</li> <li>Stores, spare parts and loose tools</li> <li>Stock in trade</li> <li>Trade debts</li> <li>Loans and advances</li> <li>Short term deposits and prepayments</li> <li>Other receivables</li> </ul>	(32,989) 83,877 (316,687) (73,118) (2,460) (40,878) (382,255)	(280,768) 1,913,472 (2,104,264) 768 1,332 (18,191) (487,651)
	Increase / (decrease) in trade and other payables	513,076	(169,824)
		130,821	(657,475)

#### 12 SEGMENT INFORMATION

**12.1** The Company has five reportable business segments. The following summary describes the operation in each of the Company's reportable segments:

Spinning: Production of different qualities of yarn using natural and artificial fibers.

Weaving: Production of different qualities of greige fabric using yarn.

Processing & Home Textile: Processing of greige fabric for production of printed and dyed fabric and its

further use in manufacturing variety of home textile articles.

Garments: Manufacturing of garments using processed fabric.

Power Generation: Generation and distribution of power using gas, oil, steam, coal and biomass.

Transactions among the business segments are recorded at cost basis. Intersegment sales and purchases have been eliminated from the total.

### Selected Notes to the Unconsolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

12.2		Spin	Spinning	Wea	Weaving	Processing & Home Textile	Processing & Home Textile	Garn	Garments	Power Generation	neration	Eliminatio segment tr	Elimination of inter- segment transactions	Total- Co	Total- Company
		Quarte	Quarter ended	Quarte	Quarter ended	Quarter ended	, ended	Quarte	Quarter ended	Quarter ended	ended	Quarte	Quarter ended	Quarter ended	papua.
		Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012
								— (Rupees ir	(Rupees in thousand)—						
	Sales														
	External Intersegment	3,732,333 684,895	3,475,630 797,507	3,249,890	2,673,068 1,649,663	5,432,491	5,433,892 194,913	1,154,095	1,362,147	10,251 1,301,078	1,069,999	(3,858,348)	(3,712,082)	13,579,060	12,955,361
	Cost of sales	4,417,228 (3,560,712)	4,273,137 (3,636,650)	4,890,190 (4,334,792)	4,322,731 (3,926,186)	5,664,566 (4,782,793)	5,628,805 (4,891,409)	1,154,095 (950,776)	1,362,147 (1,098,513)	1,311,329 (1,308,951)	1,080,623 (1,075,528)	(3,858,348) 3,858,348	(3,712,082) 3,712,082	13,579,060 12,955,361 (11,079,676) (10,916,204)	12,955,361 (10,916,204)
	Gross profit	856,516	636,487	555,398	396,545	881,773	737,396	203,319	263,634	2,378	5,095	,		2,499,384	2,039,157
	Distribution cost Administrative expenses	(111,564) (67,889)	(82,362)	(151,975) (62,993)	(138,845)	(281,261) (101,073)	(284,543) (85,284)	(74,946) (20,853)	(94,913) (18,244)	(12,562)	(555)			(621,331) (265,370)	(601,218) (218,927)
		(179,453)	(140,822)	(214,968)	(187,484)	(382,334)	(369,827)	(95,799)	(113,157)	(14,147)	(8,855)	,		(886,701)	(820,145)
	Profit/ (loss) before taxation and unallocated income and expenses	677,063	495,665	340,430	209,061	499,439	367,569	107,520	150,477	(11,769)	(3,760)		,	1,612,683	1,219,012
	Unallocated income and expenses:	es:													
	Other expenses Other income Finance cost Taxation													(149,130) 672,318 (382,930) (181,000)	(64,342) 470,218 (429,084) (132,916)
	Profit after taxation													1,571,941	1,062,888
12.3	Reconciliation of reportable segment assets	segment asse	ş <u>i</u>												
				Spir	Spinning	Wea	Weaving	Proce: Home	Processing & Home Textile	Garments	ents	Power Ge	Power Generation	Total- Co	Total- Company
			1	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited
				Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013
			ı						—(Rupees in thousand)	thousand)—					
	Total assets for reportable segments	nents		9,896,117	10,471,924	6,965,872	6,269,776	12,953,589	12,072,743	2,295,913	2,076,044	3,852,503	3,736,379	35,963,994	34,626,866
	Unallocated assets:		ı												
	Long term investments Other receivables Cash and bank balances Other corporate assets													36,447,942 1,064,753 564,478 6,110,777	37,378,224 1,019,164 1,128,862 6,481,478
	Total assets as per balance sheet	et											ω	80,151,944	80,634,594

#### 13 TRANSACTIONS WITH RELATED PARTIES

Loans and advances

Cash and bank balances

Accrued interest

The related parties comprise subsidiary companies, associated undertakings, other related companies and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Detail of transactions with related parties are as follows:

				30 September 2013 (Rupees	30 September 2012 in thousand)
i)	Transactions				
	Subsidiary companies				
	Investment made			351,914	59,550
	Short term loans made			1,958,426	1,394,352
	Short term loans repayment received			1,131,852	403,193
	Interest income Rental income			21,358 7,689	21,880 3,100
	Sale of goods and services			7,009	675,796
	Purchase of goods and services			50,919	13,254
	Associated companies				
	Purchase of goods and services			28,332	3,176
	Sale of goods and services			349	63
	Rental income			317	53
	Sale of operating fixed assets			1,475	1,327
	Dividend income			488,824	286,898
	Insurance premium paid Insurance claim received			44,109 8,687	44,919 4,291
	Profit on term deposit receipt			0,007	7,980
	Subscription paid			-	1,250
	Other related parties				
	Purchase of goods and services			25,065	4,954
	Sale of goods and services			4,839	25,845
Company's contribution to provident fund trust			33,104	27,988	
	Remuneration paid to Chief Executive Office Directors and Executives	cer,		182,954	123,469
ii)	Period end balances		As at 3	0 September 20	
11)	Teriod end balances	Cubaidiam	Associat	•	
		Subsidiary companies	compani		s
	Trade and other payables	28,618	43,7	14 3,0	613 75,945
	Long term loans	-		- 75,9	973 75,973
	Trade debts	299,104	2	64	- 299,368

1,618,334

7,535

28,315

4.541

1,646,649

7,535

4,541

Quarter ended

### Selected Notes to the Unconsolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

As at 30	June	2013	(Audited)
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			-	
	Subsidiary companies	Associated companies (Rupees in	Other related parties thousand)	Total
Trade and other payables	8,293	37,743	11	46,047
Long term loans	-	-	77,055	77,055
Trade debts	254,694	34	-	254,728
Loans and advances	788,787	-	28,409	817,196
Other receivables	30	-	-	30
Accrued interest	5,440	-	-	5,440
Cash and bank balances	-	6,633	-	6,633

#### 14 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual published financial statements of the Company for the year ended 30 June 2013.

#### 15 DATE OF AUTHORIZATION FOR ISSUE

This unconsolidated condensed interim financial information was approved by the Board of Directors and authorized for issue on 29 October 2013.

#### 16 CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangement has been made.

#### 17 GENERAL

Figures have been rounded off to the nearest thousand of Rupees unless otherwise stated.

Chief Executive Officer

# Consolidated Condensed Interim Financial Information

For the quarter ended 30 September 2013

# Consolidated Condensed Interim Balance Sheet As at 30 September 2013

N	Note	Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 1,100,000,000 (30 June 2013: 1,100,000,000) ordinary shares of Rupees 10 each		11,000,000	11,000,000
Issued, subscribed and paid-up share capital 351,599,848 (30 June 2013: 351,599,848) ordinary shares of Rupees 10 each		3,515,999	3,515,999
Reserves		69,078,963	65,072,841
Equity attributable to equity holders of the Holding Company		72,594,962	68,588,840
Non-controlling interest		4,776,536	4,511,212
Total equity		77,371,498	73,100,052
LIABILITIES			
NON-CURRENT LIABILITIES			
Long term financing- secured Liabilities against assets subject to finance lease Long term security deposit Retirement benefit obligation Deferred income tax	6 7	13,435,488 48,035 105,450 2,341 500,188	13,893,405 66,322 74,950 1,846 500,188
CURRENT LIABILITIES		14,091,502	14,536,711
Trade and other payables Accrued mark-up Short term borrowings Current portion of non-current liabilities Provision for taxation		6,506,031 558,646 11,689,785 2,389,029 1,011,143	5,616,917 779,822 14,397,313 2,278,504 815,722
		22,154,634	23,888,278
TOTAL LIABILITIES		36,246,136	38,424,989
CONTINGENCIES AND COMMITMENTS	8		
TOTAL EQUITY AND LIABILITIES		113,617,634	111,525,041

The annexed notes form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer

	Note	Un-audited 30 September 2013 (Rupees in	Audited 30 June 2013 n thousand)
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment Investment properties Long term investments Long term loans Long term deposits and prepayments	9	31,161,469 392,729 43,688,452 82,016 60,706	30,201,092 394,745 41,418,080 85,659 60,655
CURRENT ASSETS		10,000,012	72,100,231
Stores, spare parts and loose tools Stock-in-trade Trade debts Loans and advances Short term deposits and prepayments Other receivables Accrued interest Short term investments Cash and bank balances		1,913,027 14,553,040 14,271,540 1,776,345 106,937 1,480,757 23,017 3,371,092 736,507	1,815,361 12,808,140 12,020,528 1,527,570 85,603 1,265,896 9,302 4,362,879 5,202,124
Non-current asset held for sale		38,232,262	39,097,403 267,407 39,364,810
TOTAL ASSETS		113,617,634	111,525,041

### Consolidated Condensed Interim Profit and Loss Account For the guarter ended 30 September 2013 (Un-audited)

Note	30 September 2013	arter ended 30 September 2012 in thousand)
SALES COST OF SALES 10	20,988,515 (17,244,748)	18,590,095 (15,238,397)
GROSS PROFIT	3,743,767	3,351,698
DISTRIBUTION COST ADMINISTRATIVE EXPENSES OTHER EXPENSES	(806,944) (345,454) (155,741)	(671,657) (263,916) (65,004)
	(1,308,139)	(1,000,577)
	2,435,628	2,351,121
OTHER INCOME	367,738	457,186
PROFIT FROM OPERATIONS	2,803,366	2,808,307
FINANCE COST	(754,609)	(1,094,067)
	2,048,757	1,714,240
SHARE OF PROFIT FROM ASSOCIATED COMPANIES	337,108	630,405
PROFIT BEFORE TAXATION	2,385,865	2,344,645
TAXATION	(195,445)	(140,448)
PROFIT AFTER TAXATION	2,190,420	2,204,197
SHARE OF PROFIT ATTRIBUTABLE TO:		
EQUITY HOLDERS OF HOLDING COMPANY NON-CONTROLLING INTEREST	1,925,096 265,324	1,954,804 249,393
	2,190,420	2,204,197
EARNINGS PER SHARE- BASIC AND DILUTED (RUPEES) 11	5.48	5.56

The annexed notes form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer

### Consolidated Condensed Interim Statement of Comprehensive Income For the quarter ended 30 September 2013 (Un-audited)

	30 September 2013	rter ended 30 September 2012 in thousand)
PROFIT AFTER TAXATION	2,190,420	2,204,197
OTHER COMPREHENSIVE INCOME		
Items that will not be reclassified to profit or loss	-	-
Items that may be reclassified subsequently to profit or loss:		
Surplus arising on remeasurement of available for sale investments	1,407,306	1,427,335
Share of other comprehensive income of associates	646,088	626,791
Exchange differences on translation of foreign operations	27,632	112
Other comprehensive income for the period	2,081,026	2,054,238
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	4,271,446	4,258,435
SHARE OF COMPREHENSIVE INCOME ATTRIBUTABLE TO:		
Equity holders of holding company Non-controlling interest	4,006,122 265,324	4,009,042 249,393
	4,271,446	4,258,435

The annexed notes form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer

## Consolidated Condensed Interim Cash Flow Statement For the quarter ended 30 September 2013 (Un-audited)

Note	30 September 2013	rter ended 30 September 2012 in thousand)
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash (used in) / generated from operations 12	(365,674)	3,410,011
Finance cost paid	(975,785)	(1,163,529)
Income tax paid	(194,326)	(158,431)
Long term security deposits received	30,500	18,950
Net exchange difference (paid) / received on forward exchange contracts	(15,455)	12,815
Net increase in retirement benefit obligation	495	222
Net (increase) / decrease in long term loans	2,282	(3,468)
Net increase in long term deposits and prepayments	(51)	(7,184)
Net cash (used in) / generated from operating activities	(1,518,014)	2,109,386
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of property, plant and equipment	27,291	11,982
Dividends received	488,824	286,898
Interest received	11,588	77,331
Proceeds from sale of investment	1,177,704	-
Capital expenditure on property, plant and equipment	(1,607,309)	(566,429)
Net cash generated from / (used in) investing activities	98,098	(190,218)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from long term financing	710,375	_
Proceeds from liabilities against assets subject to finance lease	-	2,061
Repayment of long term financing	(1,059,253)	(364,973)
Repayment of liabilities against assets subject to finance lease	(17,206)	(15,904)
Exchange difference on translation of net investments in foreign subsidiaries	28,037	(39)
Short term borrowings - net	(2,707,528)	(1,394,442)
Dividend paid	(126)	(1,772)
Net cash used in financing activities	(3,045,701)	(1,775,069)
Net (decrease) / increase in cash and cash equivalents	(4,465,617)	144,099
Cash and cash equivalents at the beginning of the period	5,202,124	2,500,666
Cash and cash equivalents at the end of the period	736,507	2,644,765

The annexed notes form an integral part of this consolidated condensed interim financial information.

Chief Executive Officer

# Consolidated Condensed Interim Statement of Changes in Equity For the quarter ended 30 September 2013 (Un-audited)

				A	ttributable to eq	uity holders of th	Attributable to equity holders of the holding company	ny					
				Capital reserves				Revenue reserves				Non-	Total
	Share	Premium on issue of right shares	Fair value reserve	Exchange translation reserve	Capital redemption reserve fund	Sub total	General	Unappropriated profit	Sub total	Total reserves	Shareholders' equity	interest	eduity
						(Rup	(Rupees in thousand)	(pu					
Balance as at 30 June 2012- (audited)	3,515,999	5,499,530	5,287,298	3,490	111,002	10,901,320	30,904,882	4,381,306	35,286,188	46,187,508	49,703,507	3,516,083	53,219,590
Profit for the period Other comprehensive income for the period	1 1	1 1	2,054,126	- 112	1 1	2,054,238	1 1	1,954,804	1,954,804	1,954,804	1,954,804 2,054,238	249,393	2,204,197
Total comprehensive income for the period	'	ı	2,054,126	112	1	2,054,238	'	1,954,804	1,954,804	4,009,042	4,009,042	249,393	4,258,435
Balance as at 30 September 2012- (un-audited)	3,515,999	5,499,530	7,341,424	3,602	111,002	12,955,558	30,904,882	6,336,110	37,240,992	50,196,550	53,712,549	3,765,476	57,478,025
Transaction with owners- Final dividend for the year ended 30 June 2012 @ Rupees 3.50 per share Transferred to general reserve	1 1	1 1	1 1	1 1	0 0	1 1	3,005,000	(1,230,599)	(1,230,599)	(1,230,599)	(1,230,599)	1 1	(1,230,599)
Transaction with owners- Dividend relating to 2012 paid to non-controlling interest	1	1	1	1	1	1	1	,	,	1		(346,910)	(346,910)
Profit for the period Other comprehensive income for the period	1 1	1 1	9,541,914	- (13,629)	1 1	9,528,285	1 1	6,578,605	6,578,605	6,578,605	6,578,605	1,092,646	7,671,251
Total comprehensive income for the period	'		9,541,914	(13,629)		9,528,285	,	6,578,605	6,578,605	16,106,890	16,106,890	1,092,646	17,199,536
Balance as at 30 June 2013- (audited)	3,515,999	5,499,530	16,883,338	(10,027)	111,002	22,483,843	33,909,882	8,679,116	42,588,998	65,072,841	0#8/885/89	4,511,212	73,100,052
Profit for the period Other comprehensive income for the period	1 1	1 1	2,053,394	27,632	1 1	2,081,026	1 1	1,925,096	1,925,096	1,925,096	1,925,096	265,324	2,190,420
Total comprehensive income for the period	,	1	2,053,394	27,632	,	2,081,026	'	1,925,096	1,925,096	4,006,122	4,006,122	265,324	4,271,446
Balance as at 30 September 2013- (un-audited)	3,515,999	5,499,530	18,936,732	17,605	111,002	24,564,869	33,909,882	10,604,212	44,514,094	69,078,963	72,594,962	4,776,536	77,371,498



The annexed notes form an integral part of this consolidated condensed interim financial information.



### Selected Notes to the Consolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

#### 1 THE GROUP AND ITS OPERATIONS

The Group consists of:

#### **Holding Company**

- Nishat Mills Limited

#### **Subsidiary Companies**

-Nishat Power Limited

-Nishat Linen (Private) Limited

-Nishat Hospitality (Private) Limited

-Nishat USA, Inc.

-Nishat Linen Trading L.L.C

-Nishat International FZE

#### NISHAT MILLS LIMITED

Nishat Mills Limited is a public limited Company incorporated in Pakistan under the Companies Act, 1913 (now Companies Ordinance, 1984) and listed on all Stock Exchanges in Pakistan. Its registered office is situated at 53-A, Lawrence Road, Lahore. The Company is engaged in the business of textile manufacturing and of spinning, combing, weaving, bleaching, dyeing, printing, stitching, apparel, buying, selling and otherwise dealing in yarn, linen, cloth and other goods and fabrics made from raw cotton, synthetic fibre and cloth and to generate, accumulate, distribute, supply and sell electricity.

#### NISHAT POWER LIMITED

Nishat Power Limited is a public limited Company incorporated in Pakistan under the Companies Ordinance, 1984 and listed on Karachi Stock Exchange Limited and Lahore Stock Exchange Limited in Pakistan. The Company is a subsidiary of Nishat Mills Limited. The principal activity of the Company is to build, own, operate and maintain a fuel fired power station having gross capacity of 200 MW ISO in Jamber Kalan, Tehsil Pattoki, District Kasur, Punjab, Pakistan. Its registered office is situated at 53-A, Lawrence Road, Lahore

#### **NISHAT LINEN (PRIVATE) LIMITED**

Nishat Linen (Private) Limited, a wholly owned subsidiary of Nishat Mills Limited, is a private limited company incorporated in Pakistan under the Companies Ordinance, 1984 on 15 March 2011. The registered office of Nishat Linen (Private) Limited is situated at 3-Yahya Block Nishatabad, Faisalabad. The principal objects of the Company are to operate retail outlets for sale of textile and other products and to manufacture and to sale the textile products by processing the textile goods in own or outside manufacturing facility.

#### NISHAT HOSPITALITY (PRIVATE) LIMITED

Nishat Hospitality (Private) Limited, a wholly owned subsidiary of Nishat Mills Limited, is a private limited company incorporated in Pakistan under the Companies Ordinance, 1984 on 01 July 2011. The registered office of Nishat Hospitality (Private) Limited is situated at 1-B Aziz Avenue, Canal Bank, Gulberg-V, Lahore. The principal activity of the Company is to carry on the business of hotels, cafes, restaurants and lodging or apartment houses, bakers and confectioners in Pakistan and outside Pakistan.

#### NISHAT USA, INC.

Nishat USA, Inc. is a foreign subsidiary incorporated under the Business Corporation Laws of the State of New York. The registered office of Nishat USA, Inc. is situated at 676 Broadway, New York, NY 10012, U.S.A. The principal business of the Subsidiary Company is to provide marketing services to Nishat Mills Limited - Holding Company. Nishat Mills Limited acquired 100% shareholding of Nishat USA, Inc. on 01 October 2008.

#### NISHAT LINEN TRADING L.L.C

Nishat Linen Trading L.L.C is a limited liability company formed in pursuance to statutory provisions of the United Arab Emirates (UAE) Federal Law No. (8) of 1984 as amended and registered with the Department of Economic Development, Government of Dubai. Nishat Linen Trading L.L.C is a subsidiary of Nishat Mills Limited as Nishat Mills Limited, through the powers given to it under Article 11 of the Memorandum of Association, exercise full control on the management of Nishat Linen Trading L.L.C. Date of incorporation of the Company was 29 December 2010. The registered office of Nishat Linen Trading L.L.C is situated at P.O. Box 28189 Dubai, UAE. The principal business of the Company is to operate retail outlets in UAE for sale of textile and related products.

#### NISHAT INTERNATIONAL FZE

Nishat International FZE is incorporated as free zone establishment with limited liability in accordance with the Law No: 9 of 1992 and Licensed by the Registrar of Jabel Ali Free Zone Authority. Nishat International FZE is a wholly owned subsidiary of Nishat Mills Limited. Date of incorporation of the Company was 07 February 2013. The registered office of Nishat International FZE is situated at P.O. Box 114622, Jabel Ali Free Zone, Dubai. The principal business of the Company is trading in textile and related products.

#### 2 BASIS OF PREPARATION

This consolidated condensed interim financial information is un-audited and is being submitted to shareholders as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Islamabad, Karachi and Lahore stock exchanges. This consolidated condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard-34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of and directives issued under the Companies Ordinance, 1984 have been followed. This consolidated condensed interim financial information should be read in conjunction with the preceding audited annual published consolidated financial statements of the Group for the year ended 30 June 2013.

#### 3 ACCOUNTING POLICIES

The accounting policies and methods of computations adopted for the preparation of this consolidated condensed interim financial information are the same as applied in the preparation of preceding audited annual published consolidated financial statements of the Group for the year ended 30 June 2013.

#### 4 CONSOLIDATION

#### a) Subsidiaries

Subsidiaries are those entities in which Holding Company directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors. The condensed interim financial information of the subsidiary companies is included in this consolidated condensed interim financial information from the date control commences until the date that control ceases.

The assets and liabilities of Subsidiary Companies have been consolidated on a line by line basis and carrying value of investments held by the Holding Company is eliminated against Holding Company's share in paid up capital of the Subsidiary Companies.

Intragroup balances and transactions have been eliminated.

Non-controlling interests are that part of net results of the operations and of net assets of Subsidiary Companies attributable to interest which are not owned by the Holding Company. Non-controlling interests are presented as separate item in this consolidated condensed interim financial information.

### Selected Notes to the Consolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

#### b) Associates

Associates are the entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in these associates are accounted for using the equity method of accounting and are initially recognized at cost. The Group's investment in associate includes goodwill identified on acquisition, net of any accumulated impairment loss, if any.

The Group's share of its associate's post-acquisition profits or losses, movement in other comprehensive income, and its share of post-acquisition movements in reserves is recognized in the consolidated profit and loss account, consolidated statement of comprehensive income and reserves respectively. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Distributions received from an associate reduce the carrying amount of the investment.

#### 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this consolidated condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this consolidated condensed interim financial information, the significant judgments made by the management in applying the accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published consolidated financial statements of the Group for the year ended 30 June 2013.

		Un-audited 30 September 2013	Audited 30 June 2013
6	LONG TERM FINANCING- SECURED	(Rupees	in thousand)
О	LONG TERM FINANCING- SECURED		
	Opening balance	16,101,639	16,936,293
	Add: Obtained during the period / year	710,375	1,842,352
	Less: Repaid during the period / year	1,059,253	2,677,006
	Add: Currency translation	405	-
		15,753,166	16,101,639
	Less: Current portion shown under current liabilities	2,317,678	2,208,234
		13,435,488	13,893,405
7	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE		
	Future minimum lease payments	131,446	152,545
	Less: Un-amortized finance charge	12,060	15,953
	Present value of future minimum lease payments	119,386	136,592
	Less: Current portion shown under current liabilities	71,351	70,270
		48,035	66,322

7.1 This represents sale and leaseback arrangement between the Holding Company and Pak Kuwait Investment Company (Private) Limited. According to the lease agreement, leasing company has contributed Rupees 150.047 million from its own sources and the remaining amount of Rupees 149.953 million has been financed under Long Term Finance Facility (LTFF) scheme of State Bank of Pakistan. Minimum lease payments have been discounted using implicit interest rate ranging from 9.70% to 11.09% (30 September 2012: 9.70% to 14.06%) per annum. Balance rentals are payable in quarterly installments. Taxes, repairs and insurance costs are borne by the Holding Company. These are secured against the leased assets and demand promissory notes.

#### 8 CONTINGENCIES AND COMMITMENTS

#### a) Contingencies

- i) Nishat Mills Limited Holding Company is contingently liable for Rupees 0.631 million (30 June 2013: Rupees 0.631 million) on account of central excise duty not acknowledged as debt as the cases are pending before Court.
- ii) Guarantees of Rupees 642.661 million (30 June 2013: Rupees 635.607 million) are given by the banks of the Nishat Mills Limited - Holding Company to Sui Northern Gas Pipelines Limited against gas connections, Shell Pakistan Limited and Pakistan State Oil Limited against purchase of furnace oil, Director Excise and Taxation, Karachi against infrastructure cess and Pakistan Army against fulfillment of sales order.
- iii) Post dated cheques of Rupees 1,691.822 million (30 June 2013: Rupees 1,816.775 million) are issued by the Nishat Mills Limited Holding Company to customs authorities in respect of duties on imported items availed on the basis of consumption and export plans. If documents of exports are not provided on due dates, cheques issued as security shall be encashable.
- iv) Holding Company's share in contingencies of associated companies' accounted for under equity method is Rupees 1,884 million (30 June 2013: Rupees 1,929 million).
- v) National Electric Power Regulatory Authority (NEPRA) issued an order dated 8 February 2013 to Nishat Power Limited Subsidiary Company through which it has raised a demand of Rupees 290.423 million payable by the Subsidiary Company to National Transmission and Dispatch Company Limited (NTDCL) for the period upto 30 June 2011 in respect of Calorific Value (CV) adjustment on fuel consumed for power generation as per the terms of the Power Purchase Agreement (PPA) and various CV adjustment mechanisms prescribed by NEPRA. The first such CV adjustment mechanism was announced by NEPRA in March 2009 and as per this mechanism, the Subsidiary Company has already made a provision of Rupees 20.332 million in its financial statements for the above CV adjustment. In July 2011, NEPRA revised its CV adjustment mechanism and directed all IPPs to maintain consignmentwise CV record of the fuel received and consumed for power generation. Consequently, the Subsidiary Company started maintaining such CV record after such direction was received from NEPRA.

NEPRA directed the Subsidiary Company to submit consignment-wise record of CV for the period upto 30 June 2011. The Subsidiary Company disputed such direction as it was not required to maintain consignment-wise record prior to July 2011. However, NEPRA computed retrospectively and determined Rupees 290.423 million payable by the Subsidiary Company to NTDCL for the period upto 30 June 2011 in respect of CV adjustment on the basis of the mechanism directed by it in July 2011. The Subsidiary Company filed a Motion for Leave for Review before NEPRA requesting it to reconsider its decision, which was decided against the Subsidiary Company. Consequently, the Subsidiary Company filed a writ petition before the Islamabad High Court against NEPRA's decision on the grounds that change in CV adjustment mechanism in July 2011 cannot be applied retrospectively and credible information is also not available from any source upon which CV adjustment computations can be made. The case is pending adjudication before Islamabad High Court.

Based on the advice of the Subsidiary Company's legal counsel, management of the Subsidiary Company feels that there are meritorious grounds to support the Subsidiary Company's stance and the aforesaid NEPRA's decision is likely to be revoked. Under these circumstances, no provision of the balance amount of Rupees 270.092 million has been made in these consolidated financial statements.

vi) The bank of Nishat Power Limited - Subsidiary Company has issued an irrevocable standby letter of credit on behalf of Subsidiary Company in favour of Wartsila Pakistan (Private) Limited for Rupees 45 million (30 June 2013: Rupees 45 million) as required under the terms of the Operation and Maintenance agreement.

### Selected Notes to the Consolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

- vii) Guarantees of Rupees 2.5 million (30 June 2013: Rupees 1.5 million) are given by the banks of Nishat Power Limited - Subsidiary Company to Director, Excise and Taxation, Karachi under direction of Sindh High Court in respect of suit filed for levy of infrastructure cess.
- viii) Nishat Hospitality (Private) Limited Subsidiary Company has issued letter of guarantees of Rupees 0.354 million (30 June 2013: Rupees 0.153 million) in favour of Director, Excise and Taxation, Karachi under the order of Sindh High Court in respect of the suit filed for levy of infrastructure cess.
- ix) Post dated cheques furnished by Nishat Hospitality (Private) Limited Subsidiary Company in favour of the Collector of Customs to cover import levies against imports aggregating to Rupees 0.491 million (30 June 2013: Rupees 2.002 million).

#### b) Commitments

- i) Contracts for capital expenditure of the Group are approximately of Rupees 4,091.563 million (30 June 2013: Rupees 4,751.285 million).
- ii) Letters of credit other than for capital expenditure of the Group are of Rupees 769.423 million (30 June 2013: Rupees 723.986 million).
- iii) Outstanding foreign currency forward contracts of Rupees 1,485.533 million (30 June 2013: Rupees 827.520 million)
- iv) The amount of future payments under operating lease and the period in which these payments will become due from Nishat Power Limited Subsidiary Company are as follows:

	Un-audited 30 September 2013 (Rupees in	Audited 30 June 2013 n thousand)
Not later than one year Later than one year and not later than five years	14,279 68,473	13,500
	82,752	81,000

- v) Nishat Power Limited Subsidiary Company has entered into a contract for purchase of fuel oil from Shell Pakistan Limited ('SPL') for a period of ten years starting from the commercial operations date of the power station i.e. 09 June 2010. Under the terms of the Fuel Supply Agreement, the Subsidiary Company is not required to buy any minimum quantity of oil from SPL.
- vi) Nishat Power Limited Subsidiary Company has also entered into an agreement with Wartsila Pakistan (Private) Limited for the operations and maintenance (O&M) of the power station for a five years period starting from the commercial operations date of the power station i.e. 09 June 2010. Under the terms of the O&M agreement, the Subsidiary Company is required to pay a monthly fixed O&M fee and a variable O&M fee depending on the net electrical output, both of which are adjustable according to the Wholesale Price Index.

#### 9 PROPERTY, PLANT AND EQUIPMENT

	Note	Un-audited 30 September 2013 (Rupees	Audited 30 June 2013 in thousand)
Operating fixed assets			
Owned	9.1	27,907,008	28,096,224
Leased	9.2	216,867	222,324
Capital work-in-progress	9.3	3,037,594	1,882,544
		31,161,469	30,201,092

		Note	Un-audited 30 September 2013	Audited 30 June 2013 in thousand)
9.1	Operating fixed assets- Owned	Note	(Nupees	iii tiiousaiiu)
3.1	Opening book value		28,096,224	27,187,410
	Add: Cost of additions during the period / year	9.1.1	438,111	3,811,168
	Less: Book value of deletions during the period / year	9.1.2	16,559	173,518
	Less: Book value of assets transferred to investment properties during the year		-	161,662
			16,559	335,180
			28,517,776	30,663,398
	Less: Depreciation charged for the period / year		624,916	2,407,280
	Less: Impairment charge Add: Currency translation		14,148	162,601 2,707
			27,907,008	28,096,224
011	Cost of additions			
9.1.1	Freehold land		31,329	257,461
	Buildings on freehold land		8,199	872,570
	Plant and machinery		343,231	2,459,082
	Electric installations Factory equipment		3,880 9,029	11,582 45,620
	Furniture, fixtures and office equipment		5,579	30,194
	Computer equipment		9,022	10,577
	Vehicles		27,842	124,082
			438,111	3,811,168
9.1.2	2 Book value of deletions			
	Plant and machinery		10,207	158,131
	Electric installations		-	562
	Factory equipment		-	3
	Furniture, fixtures and office equipment		- 56	134 69
	Computer equipment Vehicles		6,296	14,619
			16,559	173,518
9.2	Operating fixed assets- Leased			
	Opening book value		222,324	246,378
	Less: Depreciation charged during the period / year		5,457	24,054
			216,867	222,324
9.3	Capital work-in-progress			
	Buildings on freehold land		1,063,733	726,231
	Plant and machinery		1,730,995	1,025,001
	Letters of credit against machinery		7,492	7,522
	Advances against furniture and office equipment		654	- - 107
	Advances against vehicles Advances to contractors		18,448 208,165	5,167 114,613
	Unallocated expenses		8,107	4,010
			3,037,594	1,882,544

### Selected Notes to the Consolidated Condensed Interim Financial Information For the quarter ended 30 September 2013 (Un-audited)

			30 September 2013	rter ended 30 September 2012 in thousand)
10	COST OF SALES			
	Raw material consumed Processing charges Salaries, wages and other benefits		13,067,553 48,759 834,152	11,678,107 76,818 737,593
	Staff retirement benefits Stores, spare parts and loose tools consumed Packing materials consumed Repair and maintenance		23,051 1,169,889 210,912 173,515	19,778 985,654 213,096 139,346
	Fuel and power Insurance Other factory overheads Depreciation		1,275,785 51,994 119,630 601,085	1,118,966 46,905 83,138 546,193
	•		17,576,325	15,645,594
	Work-in-process Opening stock Closing stock		1,604,239 (1,883,354)	1,757,058 (1,614,305)
			(279,115)	142,753
	Cost of goods manufactured		17,297,210	15,788,347
	Finished goods Opening stock Closing stock		3,338,107 (3,390,569)	2,451,771 (3,001,721)
			(52,462)	(549,950)
			17,244,748	15,238,397
			Qua 30 September 2013	rter ended 30 September 2012
11	EARNINGS PER SHARE - BASIC AND DILUTED			
	There is no dilutive effect on the basic earnings per share which is based on:			
	Profit attributable to ordinary shareholders of Holding Company (Rupees	in thousand)	1,925,096	1,954,804
	Weighted average number of ordinary shares	(Numbers)	351,599,848	351,599,848
	Earnings per share	(Rupees)	5.48	5.56

	,	Note	30 September 2013	rter ended 30 September 2012 in thousand)
12	CASH GENERATED FROM OPERATIONS	11010	(Hupeus	in chousand)
	Profit before taxation		2,385,865	2,344,645
	Adjustments for non-cash charges and other items:			
	Depreciation Gain on sale of property, plant and equipment Gain on sale of investments Dividend income Profit on deposits with banks Share of profit from associated companies Net exchange (gain) / loss on forward contracts Finance cost	12.1	632,389 (10,732) (10,297) (276,907) (25,303) (337,108) 32,274 754,609 (3,510,464)	571,342 (2,177) - (286,898) (63,414) (630,405) (60,552) 1,094,067 443,403 3,410,011
	12.1 Working capital changes			
	(Increase) / decrease in current assets: - Stores, spare parts and loose tools - Stock in trade - Trade debts - Loans and advances - Short term deposits and prepayments - Other receivables		(97,666) (1,744,900) (2,251,012) (53,112) (21,334) (214,861)	(269,269) 862,738 (1,652,837) 1,044,482 (17,420) 5,092
	Increase in trade and other payables		(4,382,885) 872,421	(27,214) 470,617
			(3,510,464)	443,403

#### 13 SEGMENT INFORMATION

**13.1** The Group has six reportable business segments. The following summary describes the operation in each of the Group's reportable segments:

Spinning: Production of different qualities of yarn using natural and artificial fibers.

Weaving: Production of different qualities of greige fabric using yarn.

Processing & Home Textile: Processing of greige fabric for production of printed and dyed fabric and its

further use in manufacturing variety of home textile articles.

Garments: Manufacturing of garments using processed fabric.

Power Generation: Generation and distribution of power using gas, oil, steam, coal and biomass.

Hotel Business: To carry on the business of hotels.

Transactions among the business segments are recorded at cost basis. Intersegment sales and purchases have been eliminated from the total.

### Selected Notes to the Consolidated Condensed Interim Financial Information For the quarter ended 30 September 2013 (Un-audited)

13.2																)	(Un-audited)
		Spin	Spinning	Wea	Weaving	Proces Home	Processing & Home Textile	Garments	ents	Power Generation	neration	Hotel	-e	Elimination of inter- segment transactions	n of inter- ansactions	Total- Group	dno
		Quarte	Quarter ended	Quarter	Quarter ended	Quarter ended	papua .	Quarter ended	ended	Quarter ended	ended	Quarter ended	ended	Quarter ended	ended	Quarter ended	papua
		Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012	Sep 2013	Sep 2012
									(Rupees in thousand)	thousand)							
	Sales External Intersegment	4,256,707	3,608,218	3,131,019	2,673,068	5,854,145	5,184,502	1,154,095	1,362,147	6,590,171	5,756,495	2,378	5,665	(3,977,277)	(3,712,082)	20,988,515	18,590,095
	Cost of sales	4,941,602 (3,993,315)	4,405,725 (3,740,130)	4,890,190 (4,334,792)	4,322,731 (3,926,186)	6,086,220 (4,976,073)	5,379,415 (4,561,187)	1,154,095 (950,776)	1,362,147 (1,098,513)	7,891,249 (6,964,463)	6,826,494 (5,622,107)	2,436 (2,606)	5,665 (2,356)	(3,977,277)	(3,712,082) 3,712,082	20,988,515 (17,244,748) (	18,590,095 (15,238,397)
	Gross profit	948,287	665,595	555,398	396,545	1,110,147	818,228	203,319	263,634	926,786	1,204,387	(170)	3,309			3,743,767	3,351,698
	Distribution cost Administrative expenses	(113,359) (68,492)	(82,472) (58,217)	(151,975) (62,993)	(138,845) (48,639)	(465,079) (148,793)	(354,872) (101,493)	(74,946) (20,853)	(94,913) (18,244)	(1,585)	(36,549)	. (2,198)	. (774)			(806,944)	(671,657) (263,916)
		(181,851)	(140,689)	(214,968)	(187,484)	(613,872)	(456,365)	(95,799)	(113,157)	(43,710)	(37,104)	(2,198)	(774)			(1,152,398)	(935,573)
	Profit before taxation and unallocated income and expenses	766,436	524,906	340,430	209,061	496,275	361,863	107,520	150,477	883,076	1,167,283	(2,368)	2,535			2,591,369	2,416,125
	Unallocated income and expenses:																
	Other expenses Other income Finance cost Share of profit from associated companies Taxation	anies														(155,741) 367,738 (754,609) 337,108 (195,445)	(65,004) 457,186 (1,094,067) 630,405 (140,448)
	Profit after taxation															2,190,420	2,204,197
5	11 of the state of																
2				Spin	Spinning	Wear	Weaving	Processing &	sing &	Garments	alue	Power Generation	neration	H	-	Total- Group	q
				Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited
				Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	Sep 2013	Jun 2013	+	Jun 2013
										- (Rupees in	(Rupees in thousand)						
	Total assets for reportable segments			10,588,918	10,609,892	6,932,346	6,244,741	14,847,671	13,413,578	2,295,913	2,076,043	27,715,753	25,020,952	738,195	502,698	63,118,796	57,867,904
	Unallocated assets: Long term investments Other receivables Cash and bank balances Other corporate assets															43,688,452 1,480,757 736,507 4,593,122	41,418,080 1,265,896 5,202,124 5,771,037
	Total assets as per balance sheet															113,617,634 111,525,041	11,525,041

#### 14 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertakings, other related companies and key management personnel. The Group in the normal course of business management carries out transactions with various related parties. Detail of transactions with related parties are as follows:

		30 September 2013	ter ended 30 September 2012 in thousand)
i)	Transactions		
	Associated companies		
	Purchase of goods and services	34,315	3,176
	Sale of goods and services	441	63
	Rental income	317	53
	Sale of operating fixed assets	1,475	1,327
	Insurance premium paid	102,214	44,919
	Insurance claim received	8,687	4,291
	Profit on term deposit receipt	-	7,980
	Subscription paid	-	1,250
	Other related parties		
	Purchase of goods and services	25,065	4,954
	Sale of goods and services	4,839	25,845
	Group's contribution to provident fund trust Remuneration paid to Chief Executive Officer,	34,658	28,815
	Directors and Executives of the Holding Company	182,954	123,469

ii)	Period end balances	As	at 30 September 2013	1
		Associated companies	Other related parties (Rupees in thousand)	Total
	Trade and other payables Long term loans Trade debts Loans and advances Cash and bank balances	50,516 - 375 - 4,541	3,613 76,016 - 28,437	54,129 76,016 375 28,437 4,541
		As a	t 30 June 2013 (Audite	d)
		Associated companies	Other related parties (Rupees in thousand)	Total
	Trade and other payables Long term loans Trade debts Loans and advances	38,725 - 201 -	11 77,096 - 28,792	38,736 77,096 201 28,792
	Cash and bank balances	3,720,101	-	3,720,101

### Selected Notes to the Consolidated Condensed Interim Financial Information For the guarter ended 30 September 2013 (Un-audited)

#### 15 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual published consolidated financial statements of the Group for the year ended 30 June 2013.

#### 16 DATE OF AUTHORIZATION FOR ISSUE

This consolidated condensed interim financial information was approved by the Board of Directors and authorized for issue on 29 October 2013.

#### 17 CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangement has been made.

#### 18 GENERAL

Figures have been rounded off to the nearest thousand of Rupees unless otherwise stated.

Chief Executive Officer

### nishatmillsltd.com

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